



Ocean Rate Bulletin

Raisins:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during September 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, September 1998.

Market Share-September:

Each carrier's current market share is based on the number of containers shipped during September 1998. Source: PIERS, September 1998.

Market Share-CY :

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, November 2, 1998 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for November 30 1998. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

Container Rate:

Container rates for Raisins are quoted on full, 17 KT per 20-foot dry containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raisins

Monthly Market Share For: September 1998

Month\Year: 2\7

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	85%	54%	22 Days ⁴	\$1,250									\$1,250
P&O Nedlloyd	15%	8%	17 Days										
Hanjin	0%	14%	24 Days ⁴	\$1,250									\$1,250
Cho Yang	0%	14%	12 Days	\$1,250	\$32 ¹					\$250 ¹			\$1,532
Sea-Land	0%	10%	23 Days ⁴	\$1,250									\$1,250

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Busan, South Korea

Raisins

Monthly Market Share For: September 1998

Month\Year: 10\53

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	60%	72%	14 Days	\$1,025									\$1,025
P&O Nedlloyd	20%	17%	14 Days	\$775.00									\$775
Hanjin	20%	11%	28 Days ⁴	\$1,178									\$1,178

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Hong Kong

Raisins

Monthly Market Share For: September 1998

Month\Year: 7\120

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Maersk	38%	25%	15 Days ⁴	\$800.00									\$800
OOCL	21%	8%	20 Days	\$800.00									\$800
Cho Yang	14%	33%	16 Days	\$800.00									\$800
Evergreen	14%	4%	19 Days	\$1,522									\$1,522
K Line	0%	7%	18 Days	\$800.00									\$800
APL	0%	7%	12 Days	\$800.00									\$800

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Raisins

Monthly Market Share For: September 1998

Month\Year: 14\82

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	48%	43%	22 Days	\$1,554									\$1,554
Yang Ming	33%	36%	15 Days	\$745.00									\$745
Maersk	20%	10%	13 Days ⁴										
Cho Yang	0%	7%	14 Days	\$1,050									\$1,050

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raisins

Monthly Market Share For: September 1998

Month\Year: 3\23

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	67%	19 Days	\$2,089	\$32 ¹								\$2,121
P&O Nedlloyd	0%	31%	20 Days ⁴										
Cho Yang	0%	4%	21 Days	\$1,075						\$250			\$1,325

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Singapore

Raisins

Monthly Market Share For: September 1998

Month\Year: 4\40

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	50%	58%	20 Days	\$1,075									\$1,075
Maersk	50%	17%	19 Days ⁴	\$800.00									\$800
K Line	0%	8%	20 Days	\$950.00									\$950

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Tokyo, Japan

Raisins

Monthly Market Share For: September 1998

Month\Year: 37\474

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	27%	9%	12 Days ⁴	\$700.00	\$32 ¹		28%						\$928
P&O Nedlloyd	21%	40%	14 Days										
Yang Ming	16%	13%	12 Days	\$1,300	\$32 ¹								\$1,332
Evergreen	14%	4%	11 Days	\$1,051	\$32 ¹		28%						\$1,377
Cho Yang	11%	16%	11 Days	\$1,266	\$32 ¹								\$1,298
NYK Line	9%	5%	11 Days	\$927.00				\$453 ¹					\$1,380
K Line	0%	8%	12 Days	\$927.00				\$453 ¹					\$1,380

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.