

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Poultry (WC)

Monthly Market Share For: May 1997

Month\Year: \

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Sea-Land	63%	23%	12 Days	\$193.00	\$5		AI		\$46			18 KT	\$5,124
Hyundai	25%	30%	12 Days	\$158.00	\$5		AI		AI			21 KT	\$3,381
Cho Yang	13%	3%	13 Days	\$173.00	\$5		AI		AI			21 KT	\$3,738 ²
Hanjin	0%	16%	12 Days	\$156.00	\$5		AI		AI			21 KT	\$3,381
Maersk	0%	7%	15 Days	\$193.00	\$5		AI		\$46			18 KT	\$5,124
OOCL	0%	5%	18 Days	\$193.00	\$5		AI		\$46			18 KT	\$5,124
COSCO	0%	5%	24 Days	\$3,550 ¹	AI		AI		AI				\$3,500

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: May 1997

Month\Year: 248\1,713

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	26%	17%	16 Days	\$121.00	AI				AI			21 KT	\$2,541
Hanjin	15%	18%	14 Days	\$120.00	\$5				AI			21 KT	\$2,625
Evergreen	15%	9%	15 Days	\$121.00	AI				AI				\$2,541
Sea-Land	9%	12%	14 Days	\$121.00	AI				AI			21 KT	\$2,541
COSCO	7%	5%	27 Days	\$2,499 ¹	AI				AI				\$2,499 ²
Mexican Line	6%	13%											
K Line	6%	2%	16 Days	\$121.00	AI				AI			21 KT	\$2,541
Maersk	5%	8%	14 Days	\$121.00	AI				AI			21 KT	\$2,541
Cho Yang	3%	5%	18 Days	\$121.00	\$5				AI			21 KT	\$2,646
OOCL	3%	4%	15 Days	\$121.00	AI				AI			21 KT	\$2,541

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Poultry (WC)

Monthly Market Share For: May 1997

Month\Year: 8\15

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	50%	67%	20 Days	\$147.00	\$5		AI		AI			21 KT	\$3,192
Yang Ming	25%	26%	19 Days	\$147.00	\$5		AI		AI			21 KT	\$3,192
Hyundai	25%	13%	16 Days	\$150.00	\$5		9%		AI			21 KT	\$3,539
Hanjin	23%	9%	11 Days	\$161.00	\$5		9%		AI			21 KT	\$3,790
OOCL	13%	4%	15 Days	\$158.00	\$5		9%		AI			21 KT	\$3,722

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Poultry (WC)

Monthly Market Share For: May 1997

Month\Year: 2\5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	50%	21%	19 Days	\$227.00	\$5				\$46			21 KT	\$5,838
Mitsui OSK	50%	19%	21 Days	\$227.00	\$5				\$46			21 KT	\$5,838
Hanjin	0%	57%	16 Days	\$218.00	\$5				\$46			21 KT	\$5,649
COSCO	0%	2%	33 Days	\$4,210 ¹	\$40 ¹								\$4,250

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: May 1997

Month\Year: 21\86

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	29%	27%	22 Days	\$3,305 ¹	\$100 ¹		15%		AI				\$3,901
Hanjin	24%	12%	21 Days	\$213.00	\$5		15%		\$46			21 KT	\$6,215
Mitsui OSK	19%	15%	21 Days	\$193.00	\$5		15%		AI			21 KT	\$4,766
Maersk	10%	17%	20 Days	\$193.00	\$5		15%		AI			21 KT	\$4,766
K Line	10%	8%	20 Days	\$193.00	\$5		15%		AI			21 KT	\$4,766
Hyundai	10%	2%	19 Days	\$192.00	\$5		15%		AI			21 KT	\$4,742
OOCL	0%	5%	16 Days	\$193.00	\$5		15%		AI			21 KT	\$4,766

1 Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: May 1997

Month\Year: 75\369

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Evergreen	23%	25%	12 Days	\$105.00	\$5		38%		AI			21 KT	\$3,148
K Line	21%	18%	10 Days	\$115.00	\$5		38%		AI			21 KT	\$3,438
Hanjin	19%	23%	11 Days	\$105.00	\$5		38%		\$26			21 KT	\$3,694 ²
Maersk	11%	7%	10 Days	\$115.00	\$5		38%		AI			21 KT	\$3,438
COSCO	9%	8%	13 Days	\$4,680 ¹	AI		AI		AI				\$4,680 ²
Yang Ming	9%	7%	10 Days	\$105.00	\$5		38%		AI			21 KT	\$3,148
Hyundai	4%	2%	10 Days	\$107.00	\$5		38%		AI			21 KT	\$3,102
Mitsui OSK	2%	3%	11 Days	\$115.00	\$5		38%		AI			21 KT	\$3,438
NYK Line	1%	3%	11 Days	\$115.00	\$5		38%		AI			21 KT	\$3,438

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Xiamen, China

Frozen Poultry (WC)

Monthly Market Share For: May 1997

Month\Year: 1\13

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	100%	16%	24 Days	\$187.00	\$5				AI			21 KT	\$4,032
Hyundai	0%	52%	25 Days	\$187.00	\$5				AI			21 KT	\$4,032
Hanjin	0%	16%	20 Days	\$225.00	\$5				AI			21 KT	\$4,830
Maersk	0%	16%	none	\$190.00	\$5				AI			21 KT	\$4,095

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: May 1997

Month\Year: 118\2,323

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	20%	20%	20 Days	\$120.00	\$5					AI		21 KT	\$2,625
Hyundai	19%	37%	16 Days	\$121.00	AI					AI		21 KT	\$2,541
Sea-Land	15%	5%	18 Days ³	\$121.00	AI					AI		21 KT	\$2,541
Evergreen	11%	13%	17 Days ³	\$121.00	AI					AI		21 KT	\$2,541
Mexican Line	9%	2%											
COSCO	5%	8%	17 Days	\$2,499 ¹	AI					AI			\$2,499 ²
K Line	5%	2%	16 Days	\$121.00	AI					AI		21 KT	\$2,541
Maersk	5%	1%	18 Days ³	\$121.00	AI					AI		21 KT	\$2,541
P&O Nedlloyd	4%	2%	17 Days	\$121.00	AI					AI		21 KT	\$2,541
OOCL	3%	6%	12 Days	\$121.00	AI					AI		21 KT	\$2,541

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: May 1997

Month\Year: 61\212

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	56%	60%	9 Days ³	\$105.00	\$5		38%		AI			21 KT	\$3,148
COSCO	25%	23%	12 Days	\$4,680 ¹	AI		AI		AI				\$4,680 ²
Mitsui OSK	10%	7%	12 Days	\$107.00	\$5		38%		AI			21 KT	\$3,206
Hyundai	8%	4%	10 Days	\$107.00	\$5		38%		AI			21 KT	\$3,206
Hanjin	2%	4%	13 Days	\$105.00	\$5		38%		\$26			21 KT	\$3,694 ²
NYK Line	1%	4%	10 Days	\$107.00	\$5		38%		AI			21 KT	\$3,206
Yang Ming	0%	8%	13 Days ³	\$105.00	\$5		38%		AI			21 KT	\$3,148

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

3 Transit time is based on departure from Tacoma, WA.