
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Poultry (WC)

Monthly Market Share For: February 1998

Month\Year: 2.0 \ 2.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Hyundai	100%	100%	12 Days	\$156	\$4								\$3,360

Average Container Rate \$3,360

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: February 1998

Month\Year: 327.7 \ 588.8

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	20%	16%	13 Days	\$127	\$4							21 KT	\$2,751
Sea-Land	18%	20%	15 Days	\$100								21 KT	\$2,100
Evergreen	14%	14%	19 Days	\$84								21 KT	\$1,764
Hyundai	13%	18%	14 Days	\$84								21 KT	\$1,764
Maersk	8%	11%	14 Days	\$100								21 KT	\$2,100
P&O Nedlloyd	8%	4%	14 Days	\$100								21 KT	\$2,100
APL	5%	4%	14 Days	\$100								21 KT	\$2,100
COSCO	4%	3%	21 Days										
Mitsui OSK	3%	3%	14 Days	\$100								21 KT	\$2,100
OOCL	2%	3%	14 Days	\$100								21 KT	\$2,100

Average Container Rate \$2,143

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Poultry (WC)

Monthly Market Share For: February 1998

Month\Year: 1.0 \ 1.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	100%	100%	18 Days	\$145	\$4		4%					21 KT	\$3,251

Average Container Rate \$3,251

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: February 1998

Month\Year: 8.5 \ 8.5

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	24%	24%	20 Days	\$170	\$6		13%						\$4,160
K Line	24%	24%	21 Days	\$170	\$6		13%				21 KT		\$4,160
Cho Yang	12%	12%	20 Days	\$3,305 ¹	\$120 ¹		13%						\$3,855
Hyundai	12%	12%	19 Days	\$172	\$6		13%				21 KT		\$4,208
Sea-Land	12%	12%	18 Days	\$170	\$6		13%				21 KT		\$4,160
APL	12%	12%	19 Days	\$170	\$6		13%				21 KT		\$4,160
Mitsui OSK	6%	6%	19 Days	\$170	\$6		13%				21 KT		\$4,160

¹ Rate is per container

Average Container Rate \$4,130

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: February 1998

Month\Year: 110.1 \ 231.1

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
K Line	44%	29%	10 Days	\$91	\$4		35%				21 KT	\$2,664
Evergreen	21%	19%	12 Days	\$71	\$4		35%				21 KT	\$2,097
COSCO	9%	12%	11 Days									
APL	9%	11%	11 Days	\$91	\$4		35%				21 KT	\$2,664
Hanjin	5%	14%	10 Days	\$108	\$4		35%				21 KT	\$3,146
Hyundai	3%	4%	11 Days	\$91	\$4		35%				21 KT	\$2,664
Yang Ming	3%	2%	12 Days	\$105	\$4		35%				21 KT	\$3,061
Mitsui OSK	2%	3%	10 Days	\$91	\$4		35%				21 KT	\$2,664
Maersk	2%	3%	10 Days	\$91	\$4		35%				21 KT	\$2,664
NYK Line	1%	0%	12 Days	\$91	\$4		35%				21 KT	\$2,664

Average Container Rate \$2,572

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: February 1998

Month\Year: 604.3 \ 822.4

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Hyundai	41%	41%	11 Days	\$84							21 KT	\$1,764
Hanjin	34%	35%	16 Days	\$99							21 KT	\$2,079
Evergreen	14%	11%	15 Days ³	\$84							21 KT	\$1,764
COSCO	3%	4%	18 Days									
P&O Nedlloyd	3%	0%	18 Days	\$100							21 KT	\$2,100
Mitsui OSK	2%	4%	11 Days	\$100							21 KT	\$2,100
Maersk	1%	1%	12 Days ³	\$100							21 KT	\$1,764
Sea-Land	1%	1%	16 Days ³	\$100							21 KT	\$2,100
APL	0%	1%	11 Days	\$100							21 KT	\$2,100
OOCL	0%	1%	14 Days	\$100							21 KT	\$2,100

³ Transit time is based on departure from Tacoma, WA.

Average Container Rate \$1,897

Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: February 1998

Month\Year: 25.0 \ 65.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	58%	52%	9 Days	\$71	\$4		35%					21 KT	\$2,097
COSCO	40%	35%	11 Days										
Mitsui OSK	4%	5%	11 Days	\$91	\$4		35%					21 KT	\$2,664
NYK Line	4%	2%	9 Days	\$91	\$4		35%					21 KT	\$2,664

Average Container Rate \$2,166

Ocean Rate Bulletin

Tacoma/Olympia/Seattle Ports To Vladivostok, Russia

Frozen Poultry (WC)

Monthly Market Share For: February 1998

Month\Year: 40.3 \ 187.2

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
FESCO	100%	85%	18 Days ³	\$5,450 ¹				\$550 ¹					\$6,000 ²
Sunmar	0%	15%	17 Days ³	\$5,450 ¹				\$550					\$6,000 ²

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

3 Transit time is based on departure from Tacoma, WA.

Average Container Rate \$6,000