



Ocean Rate Bulletin

Frozen Poultry (WC):

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (TEU) shipped, by all carriers, during October 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 1998.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during #PIERS Month#. Source: PIERS, October 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, November 2, 1998 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for December 30, 1998. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

Container Rate:

Container rates for Frozen Poultry are quoted on full, 40 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

Definitions

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
CY-CY = Container Yard to Container Yard
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Poultry (WC)

Monthly Market Share For: October 1998

Month\Year: 7\80

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	57%	45%	16 Days ⁴	\$100.00								21 KT	\$2,100
Hyundai	0%	14%	13 Days	\$100.00								21 KT	\$2,100
Hanjin	0%	11%	28 Days ⁴	\$164.00	\$2			\$26					\$3,648
Cho Yang	0%	5%	14 Days	\$162.00	\$2								\$3,444
K Line	0%	4%	18 Days	\$100.00								21 KT	\$2,100
Sea-Land	0%	4%	16 Days ⁴	\$100.00								21 KT	\$2,100
APL	0%	3%	14 Days	\$100.00								21 KT	\$2,100

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: October 1998

Month\Year: 446\4,291

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Hanjin	17%	23%	24 Days ⁴	\$84.00							21 KT	\$1,764
Sea-Land	17%	16%	8 Days ⁴	\$71.00							21 KT	\$1,491
APL	15%	6%	12 Days	\$71.00							21 KT	\$1,491
Evergreen	12%	17%	19 Days	\$71.00							21 KT	\$1,491
Hyundai	6%	12%	14 Days	\$71.00							21 KT	\$1,491
Mitsui OSK	6%	3%	13 Days	\$71.00							21 KT	\$1,491
COSCO	6%	2%	17 Days	\$73.00							21 KT	\$1,533
Cho Yang	6%	2%	16 Days	\$1,700 ¹								\$1,700
Maersk	3%	6%	15 Days ⁴	\$71.00							21 KT	\$1,491
NYK Line	3%	4%	14 Days	\$71.00							21 KT	\$1,491
OOCL	3%	3%	20 Days	\$71.00							21 KT	\$1,491
Yang Ming	3%	1%	17 Days	\$71.00							21 KT	\$1,491
K Line	2%	2%	18 Days	\$71.00							21 KT	\$1,491

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Poultry (WC)

Monthly Market Share For: October 1998

Month\Year: 10\47

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	50%	15%	14 Days	\$73.00								21 KT	\$1,533
Evergreen	30%	49%	22 Days	\$73.00								21 KT	\$1,533
Hanjin	10%	9%	15 Days	\$73.00								21 KT	\$1,533
Mitsui OSK	10%	6%	14 Days	\$73.00								21 KT	\$1,533
Hyundai	0%	19%	14 Days	\$73.00								21 KT	\$1,533
NYK Line	0%	2%	14 Days	\$73.00								21 KT	\$1,533

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Poultry (WC)

Monthly Market Share For: October 1998

Month\Year: 1\19

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	0%	54%	17 Days	\$169.00	\$2							21 KT	\$3,591
Sea-Land	0%	5%	15 Days ⁴	\$169.00	\$2							21 KT	\$3,591
COSCO	0%	5%	20 Days	\$4,210 ¹	\$40 ¹								\$4,250
Evergreen	0%	5%	23 Days	\$169.00	\$2							21 KT	\$3,591
Hanjin	0%	5%	18 Days ⁴	\$166.00	\$2							21 KT	\$3,528
Zim Line	0%	5%	12 Days	\$3,000 ¹	\$40 ¹								\$3,040
Hapag-Lloyd	0%	3%	25 Days	\$176.00	\$2			\$46				21 KT	\$4,704

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Frozen Poultry (WC)

Monthly Market Share For: October 1998

Month\Year: 1\2

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	100%	100%	21 Days										

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: October 1998

Month\Year: 17\122

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	41%	21%	18 Days ⁴	\$94.00	\$2		9%					21 KT	\$2,194
OOCL	12%	12%	18 Days ⁴	\$94.00	\$2		9%					21 KT	\$2,194
APL	12%	9%	18 Days	\$94.00	\$2		9%					21 KT	\$2,194
Mitsui OSK	12%	7%	18 Days	\$94.00	\$2		9%					21 KT	\$2,194
Hanjin	6%	20%	20 Days ⁴	\$94.00			9%					21 KT	\$2,152
Hyundai	6%	11%	18 Days	\$102.00	\$2		9%					21 KT	\$2,377
Cho Yang	6%	7%	23 Days										
Maersk	6%	3%	19 Days ⁴	\$94.00	\$2		9%					21 KT	\$2,194
Evergreen	0%	4%	23 Days	\$94.00	\$2		9%					21 KT	\$2,194
NYK Line	0%	3%	18 Days	\$94.00	\$2		9%					21 KT	\$2,194
K Line	0%	2%	20 Days	\$94.00	\$2		9%					21 KT	\$2,194

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: October 1998

Month\Year: 131\971

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
APL	39%	17%	67 Days	\$67.00	\$2		28%					21 KT	\$1,843
Hanjin	15%	17%	12 Days ⁴	\$105.00	\$2		28%	\$26				21 KT	\$3,410 ¹⁵
COSCO	15%	10%	12 Days										
K Line	10%	24%	12 Days	\$67.00	\$2		28%					21 KT	\$1,843
NYK Line	7%	4%	11 Days	\$67.00	\$2		28%					21 KT	\$1,843
Sea-Land	5%	4%	11 Days ⁴	\$67.00	\$2		28%					21 KT	\$1,843
Yang Ming	4%	4%	12 Days	\$67.00	\$2		28%					21 KT	\$1,843
Evergreen	3%	9%	11 Days	\$67.00	\$2		28%					21 KT	\$1,843
Mitsui OSK	2%	2%	10 Days	\$67.00	\$2		28%					21 KT	\$1,843
Hyundai	0%	7%	13 Days	\$67.00	\$2		28%					21 KT	\$1,843
Maersk	0%	2%	11 Days ⁴	\$67.00	\$2		28%					21 KT	\$1,843

15 Based on Door to Container Yard Service.

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: October 1998

Month\Year: 776\6,559

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Hanjin	25%	30%	18 Days	\$84.00							21 KT	\$1,764
Hyundai	24%	31%	13 Days	\$71.00							21 KT	\$1,491
Evergreen	23%	20%	14 Days ³	\$71.00							21 KT	\$1,491
COSCO	7%	6%	16 Days	\$73.00							21 KT	\$1,533
Maersk	5%	1%	16 Days ³	\$71.00							21 KT	\$1,491
NYK Line	3%	2%	15 Days	\$71.00							21 KT	\$1,491
Sea-Land	3%	2%	16 Days ³	\$71.00							21 KT	\$1,491
Mitsui OSK	2%	2%	13 Days	\$71.00							21 KT	\$1,491
OOCL	2%	1%	15 Days	\$71.00							21 KT	\$1,491
Cho Yang	2%	1%	17 Days	\$1,700 ¹								\$1,700
K Line	1%	0%	16 Days	\$71.00							21 KT	\$1,491
APL	0%	2%	13 Days	\$71.00							21 KT	\$1,491

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: October 1998

Month\Year: 34\392

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	24%	19%	9 Days	\$67.00	\$2		28%					21 KT	\$1,843
COSCO	24%	14%	10 Days										
Evergreen	15%	36%	9 Days ³	\$67.00	\$2		28%					21 KT	\$1,843
Hanjin	12%	6%	12 Days	\$105.00	\$2		28%	\$26				21 KT	\$3,410 ¹⁵
Mitsui OSK	12%	5%	11 Days	\$67.00	\$2		28%					21 KT	\$1,843
Maersk	9%	2%	10 Days ³	\$67.00	\$2		28%					21 KT	\$1,843
K Line	6%	6%	10 Days	\$67.00	\$2		28%					21 KT	\$1,843
APL	0%	16%	11 Days	\$67.00	\$2		28%					21 KT	\$1,843
Hyundai	0%	3%	11 Days	\$67.00	\$2		28%					21 KT	\$1,843
Yang Ming	0%	2%	10 Days	\$67.00	\$2		28%					21 KT	\$1,843

15 Based on Door to Container Yard Service.

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Tacoma/Olympia/Seattle Ports To Vladivostok, Russia

Frozen Poultry (WC)

Monthly Market Share For: October 1998

Month\Year: 2\772

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
FESCO	100%	78%	28 Days										
Sunmar	0%	22%											