



# *Ocean Rate Bulletin*

## Frozen Poultry (WC):

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (TEU) shipped, by all carriers, during September 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, September 1998.

### **Market Share-September:**

Each carrier's current market share is based on the number of containers shipped during September 1998. Source: PIERS, September 1998.

### **Market Share-CY 1998:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, November 2, 1998 and various sites on the World Wide Web.

### **Ocean Rates:**

Ocean rates are applicable for November 30, 1998. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

### **Container Rate:**

Container rates for Frozen Poultry are quoted on full, 40 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

### **Definitions**

AI = All Inclusive  
ARB = Arbitrary Charge  
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.  
CAF = Currency Adjustment Charge  
CFS = Container Freight Station - used to consolidate shipments.  
CY-CY = Container Yard to Container Yard  
KT = 1,000 Kilograms (Metric Ton).  
PC = Per Container  
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).  
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Poultry (WC)

Monthly Market Share For: September 1998

Month\Year: 24\73

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	67%	44%	16 Days <sup>4</sup>	\$100.00								21 KT	\$2,100
Sea-Land	13%	4%	16 Days <sup>4</sup>	\$100.00								21 KT	\$2,100
Hanjin	12%	12%	28 Days <sup>4</sup>	\$163.00	\$2							21 KT	\$3,465
Evergreen	4%	12%	15 Days	\$156.00	\$2							19 KT	\$3,318
APL	4%	3%	14 Days	\$100.00								21 KT	\$2,100
Hyundai	0%	15%	13 Days	\$100.00								21 KT	\$2,100
Cho Yang	0%	5%	14 Days	\$162.00	\$2							15 KT	\$3,444
K Line	0%	4%	18 Days	\$100.00								21 KT	\$2,100

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: September 1998

Month\Year: 442\3,845

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Hanjin	28%	24%	24 Days <sup>4</sup>	\$71.00							21 KT	\$1,491
Evergreen	21%	18%	19 Days	\$71.00							21 KT	\$1,491
Sea-Land	13%	16%	8 Days <sup>4</sup>	\$71.00							21 KT	\$1,491
Hyundai	9%	12%	14 Days	\$71.00							21 KT	\$1,491
APL	5%	5%	12 Days	\$71.00							21 KT	\$1,491
NYK Line	5%	4%	14 Days <sup>4</sup>	\$71.00							21 KT	\$1,491
Maersk	4%	6%	15 Days <sup>4</sup>	\$71.00							21 KT	\$1,491
COSCO	3%	2%	17 Days	\$73.00							21 KT	\$1,533
Mitsui OSK	2%	3%	13 Days <sup>4</sup>	\$71.00							21 KT	\$1,491
Cho Yang	2%	2%	16 Days <sup>4</sup>	\$1,700 <sup>1</sup>								\$1,700
OOCL	2%	1%	20 Days <sup>4</sup>	\$71.00							21 KT	\$1,491
K Line	1%	2%	18 Days	\$71.00							21 KT	\$1,491
Yang Ming	1%	1%	17 Days	\$71.00							21 KT	\$1,491

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Poultry (WC)

Monthly Market Share For: September 1998

Month\Year: 10\37

## Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Evergreen	70%	54%	22 Days	\$73.00							21 KT	\$1,533
Hyundai	20%	24%	14 Days	\$73.00							21 KT	\$1,533
NYK Line	10%	3%	14 Days	\$73.00							21 KT	\$1,533
Hanjin	0%	8%	22 Days	\$73.00							21 KT	\$1,533
APL	0%	5%	14 Days	\$73.00							21 KT	\$1,533
Mitsui OSK	0%	5%	14 Days	\$73.00							21 KT	\$1,533

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Poultry (WC)

Monthly Market Share For: September 1998

Month\Year: 1\18

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hapag-Lloyd	100%	3%	25 Days	\$176.00	\$2				\$46			21 KT	\$4,704
Mitsui OSK	0%	57%	17 Days	\$188.00	\$2							21 KT	\$3,990
COSCO	0%	6%	20 Days	\$4,210 <sup>1</sup>	\$40 <sup>1</sup>							40 KT	\$4,250
Sea-Land	0%	6%	15 Days <sup>4</sup>	\$188.00	\$2							21 KT	\$3,990
Zim Line	0%	6%	27 Days										
Hanjin	0%	6%	18 Days <sup>4</sup>	\$225.00	\$2				\$46			21 KT	\$5,733
Evergreen	0%	6%	23 Days	\$169.00	\$2							21 KT	\$3,591

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: September 1998

Month\Year: 13\106

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Sea-Land	30%	18%	7 Days	\$94.00	\$2		9%					21 KT	\$2,194
OOCL	18%	12%	18 Days <sup>4</sup>	\$94.00	\$2		9%					21 KT	\$2,194
Hyundai	17%	11%	18 Days	\$102.00	\$2		9%					21 KT	\$2,377
APL	17%	9%	18 Days	\$94.00	\$2		9%					21 KT	\$2,194
Cho Yang	9%	7%	20 Days	\$3,455 <sup>1</sup>	\$40 <sup>1</sup>		9%					21 KT	\$3,806 <sup>17</sup>
K Line	9%	3%	30 Days	\$94.00	\$2		9%					21 KT	\$2,194
Hanjin	0%	23%	20 Days <sup>4</sup>	\$210.00	\$2		9%		\$46			21 KT	\$5,815
Mitsui OSK	0%	6%	18 Days	\$94.00	\$2		9%					21 KT	\$2,194
Evergreen	0%	5%	23 Days	\$94.00	\$2		9%					21 KT	\$2,194
NYK Line	0%	4%	18 Days	\$94.00	\$2		9%					21 KT	\$2,194
Maersk	0%	3%	19 Days <sup>4</sup>	\$94.00	\$2		9%					21 KT	\$2,194

1 Rate is per container

17 Rate is based on YY movement not SY.

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: September 1998

Month\Year: 110\840

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	38%	14%	10 Days	\$67.00	\$2		28%					21 KT	\$1,843
Sea-Land	20%	3%	11 Days <sup>4</sup>	\$67.00	\$2		28%					21 KT	\$1,843
K Line	15%	26%	12 Days	\$67.00	\$2		28%					21 KT	\$1,843
Hanjin	11%	18%	12 Days <sup>4</sup>	\$67.00	\$2		28%					21 KT	\$1,843
Evergreen	4%	10%	11 Days	\$67.00	\$2		28%					21 KT	\$1,843
COSCO	4%	10%	12 Days	\$2,069 <sup>1</sup>									\$2,069
Yang Ming	4%	4%	12 Days	\$67.00	\$2		28%					21 KT	\$1,843
NYK Line	2%	3%	11 Days	\$67.00	\$2		28%					21 KT	\$1,843
Mitsui OSK	1%	3%	10 Days	\$67.00	\$2		28%					21 KT	\$1,843
Hyundai	0%	8%	13 Days	\$67.00	\$2		28%					21 KT	\$1,843

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Xiamen, China

Frozen Poultry (WC)

Monthly Market Share For: September 1998

Month\Year: 6\32

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	50%	19%	16 Days <sup>4</sup>										
COSCO	50%	16%		\$4,284 <sup>16</sup>									\$4,284
Hyundai	0%	53%	20 Days	\$127.00	\$2							21 KT	\$2,709
APL	0%	6%											
Hanjin	0%	6%	17 Days <sup>4</sup>	\$180.00	\$2				\$210 <sup>1</sup>				\$4,032

<sup>16</sup> Rate is calculated per KT not by container.

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: September 1998

Month\Year: 663\5,783

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>		
Hanjin	33%	30%	18 Days	\$71.00							21 KT	\$1,491
Hyundai	21%	32%	13 Days	\$71.00							21 KT	\$1,491
Evergreen	19%	20%	14 Days <sup>3</sup>	\$71.00							21 KT	\$1,491
COSCO	9%	6%	16 Days	\$73.00							21 KT	\$1,533
Sea-Land	7%	2%	16 Days <sup>3</sup>	\$71.00							21 KT	\$1,491
Mitsui OSK	3%	2%	13 Days	\$71.00							21 KT	\$1,491
NYK Line	3%	2%	15 Days	\$71.00							21 KT	\$1,491
Cho Yang	2%	1%	17 Days	\$1,700								\$1,700
OOCL	2%	1%	15 Days	\$71.00							21 KT	\$1,491

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: September 1998

Month\Year: 14\358

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	57%	8%	9 Days	\$67.00	\$2		28%					21 KT	\$1,843
Sea-Land	14%	1%	16 Days <sup>4</sup>	\$67.00	\$2		28%					21 KT	\$1,843
Evergreen	7%	38%	9 Days <sup>3</sup>	\$67.00	\$2		28%					21 KT	\$1,843
COSCO	7%	13%	10 Days	\$2,069									\$2,069
Hanjin	7%	6%	17 Days <sup>4</sup>	\$67.00	\$2		28%					21 KT	\$1,843
Hyundai	7%	3%	20 Days	\$67.00	\$2		28%					21 KT	\$1,843
APL	0%	18%	11 Days	\$67.00	\$2		28%					21 KT	\$1,843
K Line	0%	6%	10 Days	\$67.00	\$2		28%					21 KT	\$1,843
Mitsui OSK	0%	4%	11 Days	\$67.00	\$2		28%					21 KT	\$1,843

3 Transit time is based on departure from Tacoma, WA.

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

Tacoma/Olympia/Seattle Ports To Vladivostok, Russia

Frozen Poultry (WC)

Monthly Market Share For: September 1998

Month\Year: 2\770

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sunmar	100%	22%	28 Days										
FESCO	0%	78%		\$5,450 <sup>1</sup>				\$550 <sup>1</sup>					\$6,000

<sup>1</sup> Rate is per container