



Ocean Rate Bulletin

Frozen Poultry (EC):

Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Houston, TX; Norfolk, VA; Savannah, GA; and, Wilmington, NC.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April 1999. Source: PIERS, April 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for June 30, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: April 1999

Month\Year: 140\388

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	66%	62%	25 Days	\$150.00								21 KT	\$3,150
Cho Yang	17%	10%		\$130.00								21 KT	\$2,730
Hanjin	9%	17%	26 Days ¹²										
Zim Line	9%	3%	37 Days	\$118.00								22.5 KT	\$2,655
Maersk	0%	4%	31 Days	\$3,600 ¹	\$20 ¹								\$3,620
Mitsui OSK	0%	3%	24 Days	\$175.00								20 KT	\$3,675

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Gdynia, Poland

Frozen Poultry (EC)

Monthly Market Share For: April 1999

Month\Year: 3\25

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	100%	92%	21 Days	\$169.00				\$500 ¹				22 KT	\$4,218

¹ Rate is per container

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Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: April 1999

Month\Year: 929\4,138

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Maersk	16%	15%	19 Days	\$2,800 ¹	\$20 ¹								\$2,820
Hanjin	14%	13%	31 Days ¹²	\$118.00								21 KT	\$2,478
Sea-Land	14%	12%	26 Days	\$2,800 ¹									\$2,800
Mitsui OSK	14%	9%	24 Days	\$193.00								21 KT	\$4,053
NYK Line	12%	12%	22 Days	\$133.00								21 KT	\$2,793
OOCL	8%	7%	26 Days	\$229.00								21 KT	\$4,809
Evergreen	5%	7%	30 Days	\$130.00									\$2,730
Hapag-Lloyd	4%	3%	23 Days ¹²	\$198.00								21 KT	\$4,158
Zim Line	3%	5%	31 Days ¹²	\$2,600 ¹									\$2,600
Yang Ming	3%	4%	28 Days ¹²	\$118.00								21 KT	\$2,478
P&O Nedlloyd	2%	5%	34 Days	\$118.00									\$2,478
Hyundai	2%	3%	14 Days	\$118.00								21 KT	\$2,478
Cho Yang	2%	2%	30 Days ¹²	\$122.00								21 KT	\$2,562

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Keelung, Taiwan

Frozen Poultry (EC)

Monthly Market Share For: April 1999

Month\Year: 9\17

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	78%	47%	35 Days ¹²										
Maersk	22%	35%	33 Days										
Evergreen	0%	18%	29 Days	\$130.00			5%					20 KT	\$2,867

12 Transit time is based on departure from Savannah, GA.

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Atlantic/Gulf Ports To Manila, Philippines

Frozen Poultry (EC)

Monthly Market Share For: April 1999

Month\Year: 23\134

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Zim Line	83%	31%	41 Days	\$3,000 ¹									\$3,000
Maersk	13%	13%	33 Days	\$3,160 ¹	\$20 ¹								\$3,180
Hanjin	4%	6%	34 Days ¹²										
Evergreen	0%	25%	34 Days	\$175.00								21 KT	\$3,675
COSCO	0%	12%		\$175.00								21 KT	\$3,675

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

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Atlantic/Gulf Ports To PT Kelang, Malaysia

Frozen Poultry (EC)

Monthly Market Share For: April 1999

Month\Year: 11\28

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	82%	50%	28 Days	\$246.00								21 KT	\$5,166
Evergreen	9%	32%	37 Days	\$246.00								21 KT	\$5,166
P&O Nedlloyd	9%	7%	35 Days ¹²										

12 Transit time is based on departure from Savannah, GA.

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Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: April 1999

Month\Year: 49\145

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	16%	36%	30 Days ¹²	\$134.00				10%				21 KT	\$3,095
Hanjin	12%	12%	12 Days	\$134.00				10%				21 KT	\$3,095
Cho Yang	6%	6%	34 Days	\$3,100 ¹									\$3,100
Maersk	6%	4%	26 Days	\$3,160 ¹	\$20			10%				21 KT	\$3,496
OOCL	4%	1%	30 Days	\$134.00				10%				21 KT	\$3,095
Sea-Land	0%	9%	26 Days	\$3,250 ¹				10%					\$3,575

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Thessalaniki, Greece

Frozen Poultry (EC)

Monthly Market Share For: April 1999

Month\Year: 42\173

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Zim Line	43%	42%	20 Days ⁴	\$2,900 ¹				\$600 ¹					
Sea-Land	36%	42%	12 Days	\$3,150 ¹				\$600 ¹					\$3,750
COSCO	10%	13%											
NSCSA	10%	2%		\$3,600 ¹									\$3,600
Maersk	2%	1%	22 Days ¹²										

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Monthly Market Share For: April 1999

Month\Year: 29\138

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Evergreen	55%	51%	22 Days	\$106.00			43%					21 KT	\$3,183
OOCL	24%	12%	11 Days	\$131.00			43%					21 KT	\$3,934
NYK Line	10%	19%	11 Days	\$106.00			43%					21 KT	\$3,183
Maersk	7%	7%	10 Days	\$2,500 ¹	\$20 ¹		43%						\$3,595
Mitsui OSK	3%	1%	11 Days	\$131.00			43%					21 KT	\$3,934
APL	0%	7%	12 Days	\$131.00								21 KT	\$2,751
Hanjin	0%	5%	24 Days ¹²	\$106.00			43%					21 KT	\$3,183

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.