

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: March 1997

Month\Year: 34\79

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	35%	45%	26 Days	\$175.00	\$7	AI	2%					20 KT	\$3,896
OOCL	32%	16%	24 Days	\$185.00	\$7	AI	2%					20 KT	\$4,110
Sea-Land	15%	9%	25 Days	\$185.00	\$7	AI	2%					20 KT	\$4,110
Mitsui OSK	9%	9%	18 Days	\$185.00	\$7	AI	2%					20 KT	\$4,110
Maersk	3%	9%	25 Days <sup>11</sup>	\$185.00	\$7	AI	2%					20 KT	\$4,110
NYK Line	3%	9%	26 Days	\$185.00	\$7	AI	2%					20 KT	\$4,110

11 Transit time is based on departure from Houston, TX.

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: March 1997

Month\Year: 757\2,095

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
OOCL	14%	14%	23 Days	\$233.00	\$7	AI						21 KT	\$5,040
Hanjin	14%	11%	27 Days <sup>12</sup>	\$192.00	\$7	AI						21 KT	\$4,179
Evergreen	13%	16%	30 Days	\$4,200 <sup>1</sup>	AI	AI						21 KT	\$4,200
Zim Line	11%	11%	22 Days	\$164.00	\$7	AI						23.5 KT	\$3,848
Nedlloyd	9%	7%	23 Days	\$233.00	\$7	AI						21 KT	\$5,040
Maersk	8%	7%	26 Days	\$233.00	\$7	AI						21 KT	\$5,040
Mitsui OSK	6%	7%	21 Days	\$233.00	\$7	AI						21 KT	\$5,040
Hapag-Lloyd	6%	7%	23 Days <sup>12</sup>	\$233.00	\$7	AI						21 KT	\$5,040
COSCO	5%	7%	35 Days	\$163.00	AI	AI						22.5 KT	\$3,423
NYK Line	4%	3%	32 Days	\$233.00	\$7	AI						21 KT	\$5,040

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

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# ***Ocean Rate Bulletin***

Atlantic/Gulf Ports To Jakarta, Indonesia

Frozen Poultry (EC)

*Monthly Market Share For: March 1997*

Month\Year: 2\2

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	67%	67%	35 Days <sup>12</sup>	\$243.00	\$7					AI		21 KT	\$5,250
Mitsui OSK	33%	33%	31 Days	\$264.00	\$7	AI						21 KT	\$5,691

12 Transit time is based on departure from Savannah, GA.

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Manila, Philippines

Frozen Poultry (EC)

Monthly Market Share For: March 1997

Month\Year: 1\4

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Zim Line	82%	24%	30 Days	\$4,490 <sup>1</sup>	\$140 <sup>1</sup>	AI						21 KT	\$4,630
COSCO	8%	2%	45 Days	\$5,450 <sup>1</sup>	\$40 <sup>1</sup>	AI						21 KT	\$5,490
Sea-Land	5%	49%	34 Days	\$261.00	\$7	AI						21 KT	\$5,628
NYK Line	5%	1%	31 Days	\$261.00	\$7	AI						21 KT	\$5,628
Hanjin	0%	24%	33 Days <sup>12</sup>										

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

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# ***Ocean Rate Bulletin***

Atlantic/Gulf Ports To PT Kelang, Malaysia

Frozen Poultry (EC)

Monthly Market Share For: March 1997

Month\Year: 3\6

***Surcharges:***

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time</b></i>	<i><b>Ocean Rate</b></i>	<i><b>BAF</b></i>	<i><b>CY</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>	<i><b>Size</b></i>	<i><b>ContainerRate</b></i>
Maersk	100%	100%	34 Days	\$246.00	\$7	\$46		AI				21 KT	\$5,313

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: March 1997

Month\Year: 31\175

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Maersk	32%	13%	28 Days	\$193.00	\$7	AI	17%				21 KT	\$4,889
Hanjin	19%	9%	33 Days <sup>12</sup>									
P&O Nedlloyd	16%	23%	28 Days	\$193.00	\$7	AI	17%				21 KT	\$4,889
Cho Yang	13%	2%	37 Days <sup>12</sup>									
Mitsui OSK	6%	2%	25 Days	\$193.00	\$7	AI	17%				21 KT	\$4,889
Yang Ming	6%	1%	43 Days <sup>12</sup>	\$3,950 <sup>1</sup>		AI	AI					\$3,950
Evergreen	3%	5%	33 Days	\$4,500 <sup>1</sup>	AI	AI	AI					\$4,500
Hyundai	3%	1%	27 Days <sup>11</sup>	\$4,560 <sup>1</sup>	AI	AI	AI					\$4,560
OOCL	1%	9%	27 Days	\$193.00	\$7	AI	17%				21 KT	\$4,889
COSCO	0%	26%	31 Days	\$190.00	AI	AI	AI				21 KT	\$3,990

1 Rate is per container

11 Transit time is based on departure from Houston, TX.

12 Transit time is based on departure from Savannah, GA.

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Monthly Market Share For: March 1997

Month\Year: 11\44

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	64%	45%	22 Days	\$5,190 <sup>1</sup>	AI	AI	AI						\$5,190
NYK Line	36%	18%	21 Days	\$185.00	\$7	AI	42%					21 KT	\$5,664
Yang Ming	0%	30%	41 Days <sup>12</sup>	\$4,675 <sup>1</sup>	AI	AI	AI						\$4,675
Mitsui OSK	0%	5%	19 Days	\$185.00	\$7	AI	42%					21 KT	\$5,664

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

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# ***Ocean Rate Bulletin***

Atlantic/Gulf Ports To Xiamen, China

Frozen Poultry (EC)

*Monthly Market Share For: March 1997*

Month\Year: 18\33

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	61%	64%	36 Days	\$237.00	\$7	AI						21 KT	\$5,124
Maersk	17%	24%	33 Days	\$242.00	\$7	AI						21 KT	\$5,229
Hyundai	11%	6%											
Hanjin	11%	6%	35 Days	\$260.00	\$7	AI						21 KT	\$5,460