

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: February 1998

Month\Year: 10.0 \ 22.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	70%	45%	26 Days	\$170	\$4							21 KT	\$3,654
Yang Ming	20%	19%	29 Days	\$170	\$4							21 KT	\$3,927
Hanjin	10%	27%	22 Days <sup>12</sup>	\$183	\$4							21 KT	\$3,927
COSCO	0%	9%											
Cho Yang	0%	5%	28 Days	\$3,700 <sup>1</sup>								21 KT	\$3,700
Maersk	0%	5%	26 Days	\$175	\$4							21 KT	\$3,759

<sup>1</sup> Rate is per container

<sup>12</sup> Transit time is based on departure from Savannah, GA.

*Average Container Rate* \$3,736

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Gdynia, Poland

Frozen Poultry (EC)

Monthly Market Share For: February 1998

Month\Year: 95.0 \ 148.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	78%	83%	15 Days	\$137	\$80 <sup>1</sup>		19%	\$500 <sup>1</sup>		\$400 <sup>1</sup>			\$4,404
Lykes	9%	6%	17 Days										
Polish Line	9%	6%	14 Days	\$137	\$80 <sup>1</sup>		19%	\$400 <sup>1</sup>		\$400 <sup>1</sup>			\$4,404
Hanjin	2%	2%		\$3,200 <sup>1</sup>	\$80 <sup>1</sup>		19%	\$500 <sup>1</sup>		\$750 <sup>1</sup>			\$4,534
Evergreen	1%	1%	24 Days										

<sup>1</sup> Rate is per container

*Average Container Rate* \$4,407

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: February 1998

Month\Year: 388.0 \ 581.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Evergreen	17%	13%	29 Days	\$134	\$4						21 KT	\$2,898
Hanjin	16%	13%	27 Days <sup>12</sup>	\$154	\$4						21 KT	\$3,318
OOCL	15%	16%	22 Days	\$196	\$4						21 KT	\$4,137
Cho Yang	10%	11%	32 Days <sup>12</sup>	\$134	\$4						21 KT	\$2,898
Mitsui OSK	10%	11%	28 Days	\$193	\$4						21 KT	\$4,137
Yang Ming	9%	7%	24 Days <sup>12</sup>	\$134	\$4						21 KT	\$2,898
Maersk	6%	7%	26 Days	\$193	\$4						21 KT	\$4,137
Sea-Land	6%	5%	26 Days	\$193	\$4						21 KT	\$4,137
Zim Line	5%	7%	29 Days <sup>12</sup>	\$153	\$4						22.5 KT	\$3,533
COSCO	3%	6%	34 Days									

<sup>12</sup> Transit time is based on departure from Savannah, GA.

**Average Container Rate** \$3,491

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Moscow, Russia

Frozen Poultry (EC)

Monthly Market Share For: February 1998

Month\Year: 1.0 \ 6.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Sea-Land	100%	17%		\$7,000 <sup>1</sup>									\$7,000
P&O Nedlloyd	0%	50%		\$7,000 <sup>1</sup>									\$7,000
OOCL	0%	33%	21 Days	\$7,000 <sup>1</sup>									\$7,000

<sup>1</sup> Rate is per container

**Average Container Rate** \$7,000

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: February 1998

Month\Year: 27.0 \ 57.5

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
P&O Nedlloyd	62%	62%	29 Days	\$154	\$4		9%				21 KT	\$3,609
Cho Yang	13%	13%	34 Days	\$134	\$4		13%				21 KT	\$3,264
Evergreen	7%	7%	33 Days	\$134	\$4		9%				21 KT	\$3,151
Sea-Land	4%	2%	29 Days	\$154	\$4		9%				21 KT	\$3,609
Mitsui OSK	4%	2%	34 Days	\$154	\$4		9%				21 KT	\$3,609
Maersk	3%	3%	29 Days	\$154	\$4		9%				21 KT	\$3,609
NYK Line	3%	3%	29 Days	\$154	\$4		9%				21 KT	\$3,609
COSCO	0%	6%	30 Days									
OOCL	0%	2%	29 Days	\$154	\$4		9%				21 KT	\$3,609

*Average Container Rate* \$3,529

# Ocean Rate Bulletin

Atlantic/Gulf Ports To St. Petersburg, Russia

Frozen Poultry (EC)

Monthly Market Share For: February 1998

Month\Year: 50.0 \ 85.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Sea-Land	74%	73%	16 Days	\$4,700 <sup>1</sup>									\$4,700
Maersk	24%	14%	18 Days										
Hapag-Lloyd	2%	7%	19 Days	\$4,700 <sup>1</sup>									\$4,700
Hyundai	0%	4%		\$4,700 <sup>1</sup>									\$4,700
	0%	4%		\$4,700 <sup>1</sup>									\$4,700
Mediterranean	0%	1%		\$4,700 <sup>1</sup>									\$4,700

<sup>1</sup> Rate is per container

*Average Container Rate* \$4,700

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# *Ocean Rate Bulletin*

Atlantic/Gulf Ports To Tallinn, Estonia

Frozen Poultry (EC)

Monthly Market Share For: February 1998

Month\Year: 2.0 \ 3.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	100%	100%		\$5,200 <sup>1</sup>				\$500 <sup>1</sup>					\$5,700

<sup>1</sup> Rate is per container

*Average Container Rate* \$5,700

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Thessalaniki, Greece

Frozen Poultry (EC)

Monthly Market Share For: February 1998

Month\Year: 38.0 \ 70.3

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>					<i>Size</i>	<i>ContainerRate</i>		
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Sea-Land	79%	80%	24 Days	\$165				\$600 <sup>1</sup>				12 KT	\$4,395
Maersk	13%	11%	19 Days	\$165				\$600 <sup>1</sup>				23 KT	\$4,395
NASSA	8%	4%											
United Arab	0%	4%	27 Days										

<sup>1</sup> Rate is per container

*Average Container Rate* \$4,395

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Monthly Market Share For: February 1998

Month\Year: 14.0 \ 30.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	93%	83%	23 Days	\$120	\$4		35%					21 KT	\$3,486
OOCL	7%	3%	17 Days	\$131	\$4		35%					21 KT	\$3,855
Hanjin	0%	7%	25 Days <sup>12</sup>	\$133	\$4		35%					21 KT	\$3,855
Zim Line	0%	3%	39 Days	\$189								21 KT	\$3,969
Yang Ming	0%	3%	22 Days	\$4,675 <sup>1</sup>								21 KT	\$4,675

<sup>1</sup> Rate is per container

<sup>12</sup> Transit time is based on departure from Savannah, GA.

*Average Container Rate* \$3,512

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# *Ocean Rate Bulletin*

Atlantic/Gulf Ports To Xiamen, China

Frozen Poultry (EC)

Monthly Market Share For: February 1998

Month\Year: 2.0 \ 2.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	2%	2%	25 Days	\$174	\$4							21 KT	\$3,738

*Average Container Rate*