

Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: January 1998

Month\Year: 12.0 \ 12.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	42%	42%	22 Days ¹²	\$183	\$6		AI	AI				21 KT	\$3,969
Evergreen	25%	25%	26 Days	\$173	\$6		AI	AI				21 KT	\$3,759
Maersk	8%	8%	26 Days	\$175	\$6		AI	AI				21 KT	\$3,801
Cho Yang	8%	8%	28 Days	\$3,700 ¹	AI		AI	AI				21 KT	\$3,700
COSCO	4%	2%	36 Days	\$177	AI		AI	AI				20 KT	\$3,717

¹ Rate is per container

¹² Transit time is based on departure from Savannah, GA.

Average Container Rate \$3,855

Ocean Rate Bulletin

Atlantic/Gulf Ports To Gdynia, Poland

Frozen Poultry (EC)

Monthly Market Share For: January 1998

Month\Year: 53.0 \ 53.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	92%	92%	15 Days	\$137	\$80 ¹		21%	\$500 ¹		\$400 ¹			\$4,461
Polish Line	6%	6%	14 Days	\$137	\$80 ¹		21%	\$500 ¹		\$400 ¹			\$4,461
Hanjin	2%	2%	none										

¹ Rate is per container

Average Container Rate \$4,461

Ocean Rate Bulletin

Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: January 1998

Month\Year: 193.0 \ 193.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
OOCL	18%	18%	25 Days	\$154	\$6			AI			21 KT	\$3,360
Mitsui OSK	15%	15%	29 Days	\$154	\$6			AI			21 KT	\$3,360
Zim Line	13%	13%	31 Days ¹²	\$153	\$6			AI			21 KT	\$3,339
COSCO	11%	11%	34 Days									
Maersk	9%	9%	26 Days	\$154	\$6			AI			21 KT	\$3,360
Cho Yang	8%	8%	32 Days ¹²	\$175	\$6			AI			21 KT	\$3,801
Hanjin	7%	7%	27 Days ¹²	\$154	\$6			AI			21 KT	\$3,360
Evergreen	6%	6%	31 Days ¹²	\$153	\$6			AI			21 KT	\$3,339
Yang Ming	4%	4%	29 Days	\$152	\$6			AI			21 KT	\$3,318
APL	2%	2%	22 Days	\$154	\$6			AI			21 KT	\$3,360

¹² Transit time is based on departure from Savannah, GA.

Average Container Rate \$3,396

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Atlantic/Gulf Ports To Moscow, Russia

Frozen Poultry (EC)

Monthly Market Share For: January 1998

Month\Year: 5.0 \ 5.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	60%	60%	21 Days	\$7,000 ¹	AI			AI					\$7,000
P&O Nedlloyd	40%	40%	none	\$7,000 ¹	AI			AI					\$7,000

¹ Rate is per container

Average Container Rate \$7,000

Ocean Rate Bulletin

Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: January 1998

Month\Year: 30.5 \ 30.5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	62%	62%	28 Days	\$154	\$6		13%	AI				21 KT	\$3,780
Cho Yang	13%	13%	none										
COSCO	11%	11%	30 Days	\$179	AI		AI	AI					\$3,759
Evergreen	7%	7%	35 Days	\$152	\$6		13%	AI				21 KT	\$3,733
NYK Line	3%	3%	29 Days	\$154	\$6		13%	AI				21 KT	\$3,780
OOCL	3%	3%	29 Days	\$154	\$6		13%	AI				21 KT	\$3,780

Average Container Rate \$3,774

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Atlantic/Gulf Ports To St. Petersburg, Russia

Frozen Poultry (EC)

Monthly Market Share For: January 1998

Month\Year: 35.0 \ 35.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	71%	71%	16 Days	\$5,500 ¹	AI			AI					\$5,500
Hapag-Lloyd	14%	14%	34 Days	\$5,500 ¹	AI			AI					\$5,500
Hyundai	9%	9%	none	\$5,500 ¹	AI			AI					\$5,500
Mediterranean	3%	3%	none	\$5,500 ¹	AI			AI					\$5,500
P&O Nedlloyd	3%	3%	none	\$5,500 ¹	AI			AI					\$5,500

¹ Rate is per container

Average Container Rate \$5,500

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Atlantic/Gulf Ports To Tallinn, Estonia

Frozen Poultry (EC)

Monthly Market Share For: January 1998

Month\Year: 1.0 \ 1.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	100%	100%	none	\$5,200 ¹	AI			\$500 ¹					\$5,700

¹ Rate is per container

Average Container Rate \$5,700

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Atlantic/Gulf Ports To Thessalaniki, Greece

Frozen Poultry (EC)

Monthly Market Share For: January 1998

Month\Year: 64.7 \ 64.7

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	81%	81%	24 Days	\$165	AI			\$600 ¹				23 KT	\$4,395
Maersk	9%	9%	19 Days	\$165	AI			\$600 ¹				23 KT	\$4,395
United Arab	9%	9%	27 Days										

¹ Rate is per container

Average Container Rate \$4,395

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Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Monthly Market Share For: January 1998

Month\Year: 16.0 \ 16.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	75%	75%	23 Days	\$129	\$6		39%	AI				21 KT	\$3,892
Hanjin	13%	13%	25 Days ¹²	\$1,584 ¹	\$120 ¹		39%	AI				21 KT	\$2,322
Yang Ming	6%	6%	37 Days	\$4,675 ¹	AI		AI	AI				21 KT	\$4,675
NYK Line	6%	6%	21 Days	\$131	\$6		39%	AI				21 KT	\$3,950

¹ Rate is per container

¹² Transit time is based on departure from Savannah, GA.

Average Container Rate \$3,739