

Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: December 1997

Month\Year: 23.0 \ 480.5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	48%	74%	26 Days	\$173	\$6		AI	AI				21 KT	\$3,759
Hanjin	30%	6%	27 Days ¹²	\$183	\$6		AI	AI				21 KT	\$3,969
Maersk	4%	6%	26 Days	\$175	\$6		AI	AI				21 KT	\$3,801
Mitsui OSK	4%	4%	32 Days	\$175	\$6		AI	AI				21 KT	\$3,801
COSCO	4%	2%	36 Days	\$177	AI		AI	AI				20 KT	\$3,717
Sea-Land	4%	2%	25 Days	\$175	\$6		AI	AI				21 KT	\$3,801
Yang Ming	4%	0%	24 Days	\$170	\$6		AI	AI				21 KT	\$3,696

¹² Transit time is based on departure from Savannah, GA.

Average Container Rate \$3,825

Ocean Rate Bulletin

Atlantic/Gulf Ports To Gdynia, Poland

Frozen Poultry (EC)

Monthly Market Share For: December 1997

Month\Year: 19.0 \ 561.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	68%	89%	15 Days	\$137	\$80 ¹		21%	\$500 ¹		\$400 ¹			\$4,461
Hanjin	21%	1%	17 Days	\$4,000 ¹	AI		AI	AI		AI			\$4,000
Polish Line	11%	9%	15 Days	\$137	\$80 ¹		21%	\$500 ¹		\$400 ¹			\$4,461

¹ Rate is per container

Average Container Rate \$4,364

Ocean Rate Bulletin

Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: December 1997

Month\Year: 757.9 \ 9,321.9

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Mitsui OSK	19%	10%	29 Days	\$154	\$6			AI				21 KT	\$3,360
Evergreen	15%	15%	31 Days	\$153	\$6			AI				21 KT	\$3,339
Maersk	15%	15%	26 Days	\$154	\$6			AI				21 KT	\$3,360
P&O Nedlloyd	9%	9%	28 Days	\$154	\$6			AI				21 KT	\$3,360
Cho Yang	8%	3%	32 Days ¹²	\$175	\$6			AI				21 KT	\$3,801
OOCL	7%	12%	25 Days	\$154	\$6			AI				21 KT	\$3,360
Yang Ming	6%	5%	29 Days	\$152	\$6			AI				21 KT	\$3,318
Hanjin	5%	7%	31 Days ¹²	\$154	\$6			AI				21 KT	\$3,360
Sea-Land	4%	1%	25 Days	\$154	\$6			AI				21 KT	\$3,360
Zim Line	3%	9%	33 Days ¹²	\$153	\$117 ¹			AI				22.5 KT	\$3,560

¹ Rate is per container

¹² Transit time is based on departure from Savannah, GA.

Average Container Rate \$3,399

Ocean Rate Bulletin

Atlantic/Gulf Ports To Jakarta, Indonesia

Frozen Poultry (EC)

Monthly Market Share For: December 1997

Month\Year: 1.0 \ 14.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	100%	14%	37 Days ¹²	\$243	\$6			AI				21 KT	\$5,229
Sea-Land	0%	39%	33 Days	\$264	\$6			AI				21 KT	\$5,670
Evergreen	0%	36%	42 Days	\$238	\$6			AI				21 KT	\$5,124
Mitsui OSK	0%	11%	40 Days	\$264	\$6			AI				21 KT	\$5,670

¹² Transit time is based on departure from Savannah, GA.

Average Container Rate \$5,229

Ocean Rate Bulletin

Atlantic/Gulf Ports To Moscow, Russia

Frozen Poultry (EC)

Monthly Market Share For: December 1997

Month\Year: 16.0 \ 336.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	38%	36%	21 Days	\$7,300	AI			AI					\$7,300
P&O Nedlloyd	38%	10%	none	\$7,300	AI			AI					\$7,300
Sea-Land	13%	6%	22 Days ¹⁰	\$7,300	AI			AI					\$7,300
Maersk	0%	10%	27 Days	\$7,300	AI			AI					\$7,300

¹⁰ Transit time is based on departure from Norfolk, VA.

Average Container Rate \$7,300

Ocean Rate Bulletin

Atlantic/Gulf Ports To PT Kelang, Malaysia

Frozen Poultry (EC)

Monthly Market Share For: December 1997

Month\Year: 7.0 \ 57.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	57%	7%	28 Days	\$246	\$6			AI				21 KT	\$5,292
Evergreen	43%	18%	38 Days	\$246	\$6			AI				21 KT	\$5,292
Maersk	0%	63%	34 Days	\$246	\$6			AI				21 KT	\$5,292
P&O Nedlloyd	0%	4%	27 Days	\$246	\$6			AI				21 KT	\$5,292

Average Container Rate \$5,292

Ocean Rate Bulletin

Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: December 1997

Month\Year: 70.5 \ 740.5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	57%	45%	29 Days	\$154	\$6		13%	AI				21 KT	\$3,780
Maersk	17%	13%	32 Days	\$154	\$3		13%	AI				21 KT	\$3,780
Sea-Land	7%	5%	29 Days	\$154	\$6		13%	AI				21 KT	\$3,780
Mitsui OSK	7%	3%	24 Days	\$154	\$6		13%	AI				21 KT	\$3,733
Evergreen	4%	4%	23 Days	\$152	\$6		13%	AI				21 KT	\$3,733
NYK Line	4%	4%	26 Days	\$154	\$6		13%	AI				21 KT	\$3,780
COSCO	3%	15%	29 Days	\$179	AI		AI	AI					\$3,759
OOCL	1%	5%	23 Days	\$154	\$6		13%	AI				21 KT	\$3,780

Average Container Rate \$3,774

Ocean Rate Bulletin

Atlantic/Gulf Ports To St. Petersburg, Russia

Frozen Poultry (EC)

Monthly Market Share For: December 1997

Month\Year: 37.0 \ 384.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	81%	79%	17 Days	\$5,500	AI			AI					\$5,500
Maersk	14%	9%	19 Days	\$5,500	AI			AI					\$5,500
P&O Nedlloyd	5%	1%	16 Days	\$5,500	AI			AI					\$5,500
OOCL	0%	8%	21 Days	\$5,500	AI			AI					\$5,500

Average Container Rate \$5,500

Ocean Rate Bulletin

Atlantic/Gulf Ports To Tallinn, Estonia

Frozen Poultry (EC)

Monthly Market Share For: December 1997

Month\Year: 15.0 \ 253.9

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	87%	79%	16 Days	\$5,200 ¹	AI			\$500 ¹					\$5,700
Hapag-Lloyd	7%	14%	21 Days	\$5,200 ¹	AI			\$500 ¹					\$5,700
Sea-Land	7%	3%	22 Days	\$5,200 ¹	AI			\$500 ¹					\$5,700
Maersk	0%	4%	none	\$5,200 ¹	AI			\$500 ¹					\$5,700

¹ Rate is per container

Average Container Rate \$5,700

Ocean Rate Bulletin

Atlantic/Gulf Ports To Thessalaniki, Greece

Frozen Poultry (EC)

Monthly Market Share For: December 1997

Month\Year: 83.0 \ 514.1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	80%	94%	24 Days	\$165	AI			\$600 ¹				23 KT	\$4,395
United Arab	10%	2%	27 Days										
Maersk	8%	3%	19 Days	\$165	AI			\$600 ¹				23 KT	\$4,395
CMA	2%	0%	none										
Italia	0%	2%	22 Days	\$3,900 ¹	AI			\$250 ¹		\$600 ¹			\$4,750

¹ Rate is per container

Average Container Rate \$4,395

Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Monthly Market Share For: December 1997

Month\Year: 48.1 \ 484.6

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	67%	76%	23 Days	\$129	\$6		39%	AI				21 KT	\$3,892
Yang Ming	17%	7%	37 Days	\$4,675 ¹	AI		AI	AI					\$4,675
Maersk	10%	6%	22 Days	\$131	\$6		39%	AI				21 KT	\$3,950
NYK Line	6%	8%	26 Days	\$131	\$6		39%	AI				21 KT	\$3,950

¹ Rate is per container

Average Container Rate \$4,034

Ocean Rate Bulletin

Atlantic/Gulf Ports To Xiamen, China

Frozen Poultry (EC)

Monthly Market Share For: December 1997

Month\Year: 4.0 \ 210.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	50%	82%	38 Days	\$237	\$6			AI				21 KT	\$5,103
Maersk	50%	8%	33 Days										
Zim Line	0%	6%	37 Days ¹²	\$4,900 ¹	AI			AI					\$4,900

¹ Rate is per container

¹² Transit time is based on departure from Savannah, GA.

Average Container Rate \$5,103