



# *Ocean Rate Bulletin*

## Frozen Poultry (EC):

### **Total TEU/FEU:**

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Houston, TX; Norfolk, VA; Savannah, GA; and, Wilmington, NC.

### **Market Share-November:**

Each carrier's current market share is based on the number of containers shipped during November. Source: PIERS, November.

### **Market Share-CY 1998:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Charleston, SC unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

### **Ocean Rates:**

Ocean rates are applicable for January 31, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

### **Container Rate:**

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: November 1998

Month\Year: 86\311

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	70%	58%	25 Days	\$153.00								21 KT	\$3,213
Hanjin	14%	10%	24 Days										
Maersk	7%	13%	29 Days	\$153.00								21 KT	\$3,213
Mitsui OSK	2%	5%	25 Days	\$153.00								21 KT	\$3,213
P&O Nedlloyd	1%	3%		\$185.00	\$1							20 KT	\$3,906
Hyundai	1%	2%	32 Days	\$153.00								21 KT	\$3,213
OOCL	1%	1%	29 Days	\$153.00								21 KT	\$3,213
Cho Yang	0%	4%	26 Days <sup>12</sup>	\$170.00								21 KT	\$3,570
Yang Ming	0%	3%	28 Days <sup>12</sup>	\$150.00						\$800 <sup>1</sup>		21 KT	\$3,950

<sup>12</sup> Transit time is based on departure from Savannah, GA.

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# ***Ocean Rate Bulletin***

Atlantic/Gulf Ports To Gdynia, Poland

Frozen Poultry (EC)

*Monthly Market Share For: November 1998*

Month\Year: 2\631

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Polish Line	100%	18%		\$165.00				\$500 <sup>1</sup>		\$480 <sup>1</sup>			\$4,560
Sea-Land	0%	68%	16 Days	\$165.00				\$500		\$480		21 KT	\$4,445
Lykes	0%	12%											

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: November 1998

Month\Year: 1,037\9,583

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	15%	15%	28 Days	\$120.00								21 KT	\$2,520
Maersk	11%	10%	26 Days	\$120.00	\$1							21 KT	\$2,541
Sea-Land	11%	10%	19 Days	\$120.00	\$1							21 KT	\$2,541
NYK Line	10%	8%	26 Days	\$120.00	\$1							21 KT	\$2,541
P&O Nedlloyd	10%	7%	33 Days	\$120.00								21 KT	\$2,520
OOCL	8%	7%	31 Days	\$120.00	\$1							21 KT	\$2,541
Mitsui OSK	7%	10%	25 Days	\$120.00	\$1							21 KT	\$2,541
Hanjin	7%	9%	11 Days	\$118.00	\$1							21 KT	\$2,499
Hyundai	7%	4%	27 Days	\$118.00	\$1							21 KT	\$2,499
Zim Line	5%	6%	29 Days	\$120.00	\$1							22.5 KT	\$2,723
Yang Ming	2%	6%		\$120.00	\$1							21 KT	\$2,541
Cho Yang	2%	3%	32 Days	\$122.00								21 KT	\$2,562
APL	2%	2%	23 Days	\$120.00	\$1							21 KT	\$2,541
COSCO	1%	1%	34 Days	\$124.00								21 KT	\$2,604
Hapag-Lloyd	1%	1%	22 Days	\$120.00	\$1							21 KT	\$2,541

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Keelung, Taiwan

Frozen Poultry (EC)

Monthly Market Share For: November 1998

Month\Year: 11\98

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	57%	89%	26 Days	\$122.00	\$1		4%					21 KT	\$2,685
Cho Yang	38%	7%	30 Days <sup>12</sup>										
Mitsui OSK	5%	1%	29 Days	\$122.00	\$1		4%					21 KT	\$2,685

<sup>12</sup> Transit time is based on departure from Savannah, GA.

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Manila, Philippines

Frozen Poultry (EC)

Monthly Market Share For: November 1998

Month\Year: 10\36

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	50%	17%	33 Days	\$175.00	\$1							21 KT	\$3,696
Hanjin	30%	14%	29 Days	\$1,744 <sup>1</sup>	\$16 <sup>1</sup>								\$1,290
NYK Line	20%	6%		\$175.00	\$1							21 KT	\$3,696
Evergreen	0%	25%	32 Days	\$175.00	\$1							21 KT	\$3,696
P&O Nedlloyd	0%	17%		\$169.00	\$1							21 KT	\$3,570
Cho Yang	0%	14%											
Sea-Land	0%	6%	35 Days	\$175.00	\$1							21 KT	\$3,696
Zim Line	0%	3%	38 Days										

<sup>1</sup> Rate is per container

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## ***Ocean Rate Bulletin***

Atlantic/Gulf Ports To PT Kelang, Malaysia

Frozen Poultry (EC)

*Monthly Market Share For: November 1998*

Month\Year: 5\19

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	80%	58%	35 Days	\$246.00	\$1							21 KT	\$5,187
P&O Nedlloyd	20%	42%		\$213.00	\$1							21 KT	\$4,494

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: November 1998

Month\Year: 61\416

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	61%	45%	28 Days <sup>12</sup>	\$94.00	\$1		9%					21 KT	\$2,173
Maersk	30%	11%	29 Days	\$134.00	\$1		9%					21 KT	\$3,088
Evergreen	3%	4%	34 Days	\$134.00	\$1		9%					21 KT	\$3,088
Sea-Land	2%	14%	29 Days	\$134.00	\$1		9%					21 KT	\$3,088
Cho Yang	2%	12%	27 Days <sup>12</sup>	\$3,100 <sup>1</sup>	\$1		9%	\$34					\$4,114
COSCO	2%	5%	30 Days	\$134.00			9%					21 KT	\$3,067
Hanjin	2%	1%	25 Days	\$104.00			9%					21 KT	\$2,381
Mitsui OSK	0%	3%	29 Days	\$134.00	\$1		9%					21 KT	\$3,088

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

# Ocean Rate Bulletin

Atlantic/Gulf Ports To St. Petersburg, Russia

Frozen Poultry (EC)

Monthly Market Share For: November 1998

Month\Year: 24\465

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Sea-Land	96%	85%	17 Days	\$4,900 <sup>1</sup>				\$500 <sup>1</sup>					\$5,400
P&O Nedlloyd	4%	5%											
Maersk	0%	6%	18 Days	\$4,900 <sup>1</sup>				\$500 <sup>1</sup>					\$5,400

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Tallinn, Estonia

Frozen Poultry (EC)

Monthly Market Share For: November 1998

Month\Year: 16\85

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	56%	68%	19 Days	\$3,718 <sup>1</sup>				\$500 <sup>1</sup>					\$4,218
OOCL	44%	19%	19 Days	\$3,718 <sup>1</sup>				\$500 <sup>1</sup>					\$4,218
Hapag-Lloyd	0%	6%	34 Days	\$7,000									\$7,000
Maersk	0%	5%	23 Days	\$3,718 <sup>1</sup>				\$500 <sup>1</sup>					\$4,218

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Thessalaniki, Greece

Frozen Poultry (EC)

Monthly Market Share For: November 1998

Month\Year: 121\787

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	87%	88%	18 Days	\$176.00				\$600 <sup>1</sup>				22 KT	\$4,472
Zim Line	9%	2%		\$2,900 <sup>1</sup>				\$600 <sup>1</sup>					\$3,500
Maersk	4%	6%	18 Days	\$176.00				\$600 <sup>1</sup>				22 KT	\$4,472

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Monthly Market Share For: November 1998

Month\Year: 38\468

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	68%	59%	22 Days	\$106.00	\$1		34%					21 KT	\$3,004
NYK Line	11%	10%	24 Days	\$106.00	\$1							21 KT	\$3,004
Maersk	8%	12%	22 Days	\$106.00	\$1		34%					21 KT	\$3,004
APL	8%	2%	22 Days	\$106.00	\$1		34%					21 KT	\$3,004
OOCL	5%	1%	18 Days	\$106.00	\$1		34%					21 KT	\$3,004
Yang Ming	0%	6%	25 Days <sup>12</sup>										
P&O Nedlloyd	0%	4%		\$106.00	\$1		34%					21 KT	\$3,304

<sup>12</sup> Transit time is based on departure from Savannah, GA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: November 1998

Month\Year: 1\123

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Sea-Land	100%	22%	17 Days <sup>4</sup>	\$94.00	\$1		9%					21 KT	\$2,173
Hanjin	0%	20%	20 Days <sup>4</sup>	\$104.00			9%					21 KT	\$2,301
OOCL	0%	12%	18 Days <sup>4</sup>	\$94.00	\$1		9%					21 KT	\$2,173
Hyundai	0%	11%	17 Days	\$102.00	\$1		9%					21 KT	\$2,356
APL	0%	9%	18 Days	\$94.00	\$1		9%					21 KT	\$2,173
Mitsui OSK	0%	7%	18 Days	\$94.00	\$1		9%					21 KT	\$2,173
Cho Yang	0%	7%	19 Days	\$94.00								19 KT	\$3,402
Evergreen	0%	4%	23 Days	\$1,974	\$1		9%						\$2,173
NYK Line	0%	3%	16 Days	\$94.00	\$1		9%					21 KT	\$2,173
Maersk	0%	3%	19 Days	\$94.00	\$1		9%					21 KT	\$2,173

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Vladivostok, Russian Far East

Frozen Poultry (EC)

Monthly Market Share For: November 1998

Month\Year: 18\782

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
FESCO	55%	77%	20 Days	\$5,450 <sup>1</sup>				\$415 <sup>1</sup>					\$5,865
Hyundai	45%	1%											

<sup>1</sup> Rate is per container