



Ocean Rate Bulletin

Frozen Poultry (EC):

Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Houston, TX; Norfolk, VA; Savannah, GA; and, Wilmington, NC.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 1998. Source: PIERS, October 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Charleston, SC unless otherwise noted. Source: The Pacific Shipper, November 2, 1998 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for December 30, 1998. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

Container Rate:

Container rates for Frozen Poultry are quoted on full, 40 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

Definitions

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
CY-CY = Container Yard to Container Yard
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: October 1998

Month\Year: 51\225

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Evergreen	43%	53%	25 Days	\$153.00							21 KT	\$3,213
Maersk	27%	15%	29 Days	\$153.00								\$3,213
Hanjin	20%	8%	24 Days	\$170.00	\$2							\$3,612
Zim Line	4%	1%	36 Days	\$124.00	\$2						22.5 KT	\$2,835
P&O Nedlloyd	2%	4%	25 Days	\$185.00	\$2							\$3,927
APL	2%	0%	30 Days	\$153.00								\$3,213
OOCL	2%	0%	29 Days	\$153.00								\$3,213
Mitsui OSK	0%	6%	25 Days	\$153.00								\$3,213
Cho Yang	0%	5%	25 Days ¹²	\$3,700 ¹								\$3,700
Yang Ming	0%	4%	28 Days ¹²	\$170.00	\$2					\$800 ¹	21 KT	\$4,412
Hyundai	0%	2%	33 Days	\$153.00								\$3,213

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Gdynia, Poland

Frozen Poultry (EC)

Monthly Market Share For: October 1998

Month\Year: 22\629

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Polish Line	82%	17%	14 Days										
Lykes	18%	12%	14 Days										
Sea-Land	0%	68%	13 Days	\$138.00	\$80 ¹		20%	\$500 ¹		\$400 ¹		21 KT	\$4,458
Hanjin	0%	2%		\$3,200 ¹	\$80 ¹		25%	\$500 ¹		\$750 ¹			\$5,320

¹ Rate is per container

Ocean Rate Bulletin

Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: October 1998

Month\Year: 1,032\8,457

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Evergreen	16%	15%	30 Days	\$120.00	\$2							21 KT	\$2,562
Maersk	13%	10%	26 Days	\$120.00	\$2							21 KT	\$2,562
NYK Line	11%	8%	24 Days	\$120.00	\$2							21 KT	\$2,562
Mitsui OSK	9%	11%	24 Days	\$120.00	\$2							21 KT	\$2,562
Yang Ming	7%	7%	33 Days	\$120.00	\$2							21 KT	\$2,562
Hyundai	7%	3%	28 Days	\$120.00								21 KT	\$2,520
Sea-Land	6%	10%	21 Days	\$120.00	\$2							21 KT	\$2,562
Hanjin	6%	9%	26 Days	\$120.00	\$2							21 KT	\$2,562
P&O Nedlloyd	5%	4%	31 Days	\$120.00								21 KT	\$2,520
OOCL	4%	7%	27 Days	\$120.00	\$2							21 KT	\$2,562
APL	3%	2%	23 Days	\$120.00	\$2							21 KT	\$2,562
Cho Yang	2%	3%	29 Days ¹²	\$122.00	\$2							21 KT	\$2,604
COSCO	2%	1%	35 Days	\$124.00								21 KT	\$2,604
Hapag-Lloyd	1%	1%	15 Days	\$120.00	\$2							21 KT	\$2,562

¹² Transit time is based on departure from Savannah, GA.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Keelung, Taiwan

Frozen Poultry (EC)

Monthly Market Share For: October 1998

Month\Year: 8\47

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	75%	96%	28 Days	\$122.00	\$2		3%						\$2,681
Maersk	25%	4%	29 Days	\$126.00	\$2		3%						\$2,767

Ocean Rate Bulletin

Atlantic/Gulf Ports To Manila, Philippines

Frozen Poultry (EC)

Monthly Market Share For: October 1998

Month\Year: 3\26

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	33%	35%	34 Days	\$175.00	\$2								\$3,717
P&O Nedlloyd	33%	23%	30 Days										
Hanjin	33%	8%	28 Days	\$175.00	\$2								\$3,717
Cho Yang	0%	19%											
Sea-Land	0%	8%	28 Days	\$175.00	\$2								\$3,717
Zim Line	0%	4%	40 Days	\$3,980 ¹	\$40 ¹			\$520 ¹				21 KT	\$4,540
Maersk	0%	4%	33 Days	\$175.00	\$2								\$3,717

¹ Rate is per container

Ocean Rate Bulletin

Atlantic/Gulf Ports To PT Kelang, Malaysia

Frozen Poultry (EC)

Monthly Market Share For: October 1998

Month\Year: 4\14

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	75%	50%	37 Days	\$246.00	\$2								\$5,208
P&O Nedlloyd	25%	50%	30 Days	\$246.00	\$2								\$5,208

Ocean Rate Bulletin

Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: October 1998

Month\Year: 53\355

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	55%	42%	27 Days	\$154.00	\$2		9%						\$3,567
Maersk	25%	7%	29 Days	\$134.00	\$2		9%						\$3,109
Sea-Land	8%	16%	29 Days	\$134.00	\$2		9%						\$3,109
Cho Yang	4%	14%	37 Days ¹²										
NYK Line	4%	6%	30 Days	\$134.00	\$2		9%						\$3,109
Evergreen	2%	4%	34 Days	\$134.00	\$2		9%						\$3,109
Hanjin	2%	1%	30 Days	\$134.00	\$2		9%						\$3,109
OOCL	2%	1%	28 Days	\$134.00	\$2		9%						\$3,109
COSCO	0%	5%	31 Days	\$134.00			9%						\$3,067
Mitsui OSK	0%	3%	29 Days	\$134.00	\$2		9%						\$3,109

¹² Transit time is based on departure from Savannah, GA.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Tallinn, Estonia

Frozen Poultry (EC)

Monthly Market Share For: October 1998

Month\Year: 19\69

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	74%	71%	16 Days										
OOCL	26%	13%		\$165.00				\$600 ¹				23 KT	\$4,395
Hapag-Lloyd	0%	7%											
Maersk	0%	6%	16 Days										

¹ Rate is per container

Ocean Rate Bulletin

Atlantic/Gulf Ports To Thessalaniki, Greece

Frozen Poultry (EC)

Monthly Market Share For: October 1998

Month\Year: 135\6,657

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	94%	88%	24 Days	\$3,995 ¹	\$80 ¹		5%	\$500 ¹					\$4,756
Maersk	6%	7%	18 Days										
NSSA	0%	3%	25 Days										
United Arab	0%	2%											

¹ Rate is per container

Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Monthly Market Share For: October 1998

Month\Year: 96\430

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	46%	13%	22 Days	\$120.00	\$2		28%					21 KT	\$3,268
Evergreen	31%	59%	27 Days	\$106.00	\$2		28%					21 KT	\$2,891
NYK Line	7%	14%	21 Days	\$120.00	\$2		28%					21 KT	\$3,268
P&O Nedlloyd	5%	4%	17 Days	\$106.00	\$2		28%					21 KT	\$2,891
Mitsui OSK	5%	2%	24 Days	\$120.00	\$2		28%					21 KT	\$3,268
APL	3%	2%	20 Days	\$120.00	\$2		28%					21 KT	\$3,268
Hanjin	2%	1%	19 Days	\$117.00	\$2		28%						\$3,187
Yang Ming	0%	7%	25 Days ¹²										

¹² Transit time is based on departure from Savannah, GA.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Xiamen, China

Frozen Poultry (EC)

Monthly Market Share For: October 1998

Month\Year: 1\10

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	10%	31 Days										
Evergreen	0%	70%	27 Days	\$174.00	\$2							21 KT	\$3,696
NYK Line	0%	20%	33 Days										