



# *Ocean Rate Bulletin*

## Frozen Poultry (EC):

### **Total TEU/FEU:**

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Houston, TX; Norfolk, VA; Savannah, GA; and, Wililmington, NC.

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during August 1999. The denominator represents the total number of FEU

### **Market Share-August:**

Each carrier's current market share is based on the number of containers shipped during August 1999. Source: PIERS, August 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for November 30, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: August 1999

Month\Year: 33\745

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	27%	6%	29 Days	\$3,600 <sup>1</sup>	\$40 <sup>1</sup>								\$3,640
Sea-Land	18%	7%	26 Days <sup>3</sup>	\$3,100 <sup>1</sup>	\$40 <sup>1</sup>								\$3,140
P&O Nedlloyd	18%	1%	33 Days	\$153.00									\$3,213
Evergreen	12%	44%	28 Days	\$145.00	\$2								\$3,087
Hanjin	9%	19%	26 Days										
Mitsui OSK	9%	5%	24 Days	\$153.00									\$3,213
Cho Yang	6%	8%	27 Days <sup>12</sup>	\$170.00									\$3,570
Zim Line	0%	6%	27 Days	\$118.00									\$2,655
Hapag-Lloyd	0%	3%	24 Days	\$170.00									\$3,570

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

3 Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Gdynia, Poland

Frozen Poultry (EC)

Monthly Market Share For: August 1999

Month\Year: 15\69

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hapag-Lloyd	40%	12%	31 Days	\$3,400 <sup>1</sup>	\$42 <sup>1</sup>			\$500 <sup>1</sup>		\$480 <sup>1</sup>			\$4,422
Evergreen	27%	9%											
Sea-Land	20%	55%	17 Days	\$3,400 <sup>1</sup>	\$42 <sup>1</sup>			\$500 <sup>1</sup>		\$480 <sup>1</sup>			\$4,422
OOCL	13%	4%		\$3,400 <sup>1</sup>	\$42 <sup>1</sup>			\$500 <sup>1</sup>		\$480 <sup>1</sup>			\$4,422
Lykes	0%	17%											
Mitsui OSK	0%	3%											

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: August 1999

Month\Year: 692\8,825

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Mitsui OSK	20%	14%	26 Days	\$118.00	\$2								\$2,520
Maersk	17%	17%	26 Days	\$2,800 <sup>1</sup>	\$40 <sup>1</sup>								
Hanjin	10%	15%	31 Days	\$118.00	\$2								\$2,520
Sea-Land	10%	9%	26 Days <sup>12</sup>	\$3,100 <sup>1</sup>	\$40 <sup>1</sup>								\$3,140
P&O Nedlloyd	7%	5%	24 Days	\$118.00	\$2								\$2,520
Zim Line	6%	7%	31 Days	\$118.00								22.5 KT	\$2,655
Evergreen	6%	7%	33 Days	\$113.00	\$2							23 KT	\$2,645
APL	6%	2%	23 Days	\$118.00	\$2								\$2,520
NYK Line	4%	10%	22 Days	\$118.00									\$2,478
Yang Ming	4%	4%	28 Days <sup>12</sup>	\$118.00									\$2,478
OOCL	3%	6%	29 Days	\$229.00	\$2								\$4,851
Cho Yang	3%	3%	31 Days <sup>12</sup>	\$122.00									\$2,562
COSCO	2%	1%		\$120.00	\$2								\$2,562
Hyundai	1%	2%	29 Days	\$118.00	\$2								\$2,520

<sup>1</sup> Rate is per container

<sup>12</sup> Transit time is based on departure from Savannah, GA.

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Jakarta, Indonesia

Frozen Poultry (EC)

Monthly Market Share For: August 1999

Month\Year: 4\39

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	100%	33%	35 Days										
Hapag-Lloyd	0%	51%	35 Days	\$157.00									\$3,297
Hanjin	0%	15%	36 Days	\$208.00	\$2								\$4,410

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Keelung, Taiwan

Frozen Poultry (EC)

Monthly Market Share For: August 1999

Month\Year: 6\81

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	67%	25%	27 Days	\$120.00	\$2		5%						\$2,688
Evergreen	16%	11%	31 Days	\$130.00	\$2		5%						\$2,909
Hapag-Lloyd	16%	2%	25 Days	\$124.00			5%						\$2,734
Maersk	0%	25%	28 Days	\$2,830 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$3,012
Zim Line	0%	14%	33 Days										
Cho Yang	0%	14%	30 Days										
Sea-Land	0%	6%	25 Days <sup>12</sup>	\$3,100 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$3,295

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Manila, Philippines

Frozen Poultry (EC)

Monthly Market Share For: August 1999

Month\Year: 45\362

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Zim Line	58%	45%	39 Days	\$3,000 <sup>1</sup>									\$3,000
Hapag-Lloyd	33%	17%	31 Days	\$208.00									\$4,368
Maersk	7%	7%	33 Days	\$3,160 <sup>1</sup>	\$40 <sup>1</sup>								\$3,200
Yang Ming	2%	1%											
Hanjin	0%	11%	34 Days	\$175.00	\$2								\$3,717
Evergreen	0%	10%	37 Days	\$3,100 <sup>1</sup>	\$40 <sup>1</sup>								\$3,140
COSCO	0%	4%		\$175.00	\$2								\$3,717

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

Atlantic/Gulf Ports To PT Kelang, Malaysia

Frozen Poultry (EC)

Monthly Market Share For: August 1999

Month\Year: 7\83

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	57%	13%	29 Days	\$210.00	\$2								\$4,452
P&O Nedlloyd	29%	22%	33 Days										
Evergreen	14%	19%	40 Days	\$3,700 <sup>1</sup>	\$40 <sup>1</sup>								\$3,740
NYK Line	0%	31%	28 Days	\$246.00	\$2								\$5,208
OOCL	0%	13%	32 Days	\$246.00	\$2								\$5,208

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: August 1999

Month\Year: 25\389

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	76%	52%	30 Days	\$134.00	\$2		9%						\$3,109
Evergreen	20%	9%	37 Days	\$130.00	\$2		9%						\$3,018
Cho Yang	4%	22%											
Hanjin	0%	7%	36 Days	\$134.00	\$2		9%						\$3,109
Sea-Land	0%	4%		\$3,550 <sup>1</sup>	\$40 <sup>1</sup>		9%						\$3,910
COSCO	0%	3%		\$134.00			9%						\$3,067

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

Atlantic/Gulf Ports To St. Petersburg, Russia

Frozen Poultry (EC)

Monthly Market Share For: August 1999

Month\Year: 111\121

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	99%	93%											
Hanjin	1%	1%											
OOCL	0%	7%		\$3,526 <sup>1</sup>	\$42 <sup>1</sup>			\$500 <sup>1</sup>					\$4,068

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Tallinn, Estonia

Frozen Poultry (EC)

Monthly Market Share For: August 1999

Month\Year: 3\30

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	100%	77%	18 Days										
P&O Nedlloyd	0%	20%		\$3,718 <sup>1</sup>	\$42 <sup>1</sup>			\$500 <sup>1</sup>					\$4,260
OOCL	0%	3%											

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Thessaloniki, Greece

Frozen Poultry (EC)

Monthly Market Share For: August 1999

Month\Year: 42\387

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	71%	44%		\$3,750 <sup>1</sup>	\$42 <sup>1</sup>			\$600 <sup>1</sup>					\$4,392
Zim Line	24%	35%		\$2,900 <sup>1</sup>				\$600 <sup>1</sup>					\$3,500
Maersk	2%	12%											
COSCO	2%	6%		\$2,900 <sup>1</sup>						\$700 <sup>1</sup>			\$3,600

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Monthly Market Share For: August 1999

Month\Year: 45\362

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	69%	26%	20 Days	\$120.00	\$2		40%						\$3,570
COSCO	13%	7%		\$106.00	\$2		40%						\$3,158
Evergreen	9%	33%	25 Days	\$102.00	\$2		40%						\$3,041
Maersk	7%	11%		\$2,500 <sup>1</sup>	\$40 <sup>1</sup>		40%						\$3,540
Hanjin	2%	4%	33 Days	\$106.00	\$2		40%						\$3,158
NYK Line	0%	10%	21 Days	\$106.00	\$2		40%						\$3,158
OOCL	0%	8%	22 Days	\$131.00	\$2		40%						\$3,893

<sup>1</sup> Rate is per container