



Ocean Rate Bulletin

Frozen Poultry (EC):

Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Houston, TX; Norfolk, VA; Savannah, GA; and, Wilmington, NC.

Market Share-September:

Each carrier's current market share is based on the number of containers shipped during September 1998. Source: PIERS, September 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Charleston, SC unless otherwise noted. Source: The Pacific Shipper, November 2, 1998 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for November 30, 1998. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

Container Rate:

Container rates for Frozen Poultry are quoted on full, 40 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

Definitions

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
CY-CY = Container Yard to Container Yard
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: September 1998

Month\Year: 30\174

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	50%	56%	25 Days	\$153.00								21 KT	\$3,213
Maersk	23%	11%	29 Days	\$153.00								21 KT	\$3,213
Hanjin	7%	5%	24 Days	\$170.00	\$2							21 KT	\$3,612
Yang Ming	7%	5%	28 Days ¹²	\$170.00	\$2			\$34		\$800		21 KT	\$5,126
P&O Nedlloyd	7%	4%	25 Days	\$185.00	\$2							21 KT	\$3,927
Cho Yang	3%	6%	25 Days ¹²	\$170.00								21 KT	\$3,570
NYK Line	3%	1%	26 Days	\$153.00								21 KT	\$3,213
Mitsui OSK	0%	7%	25 Days	\$153.00								21 KT	\$3,213
Hyundai	0%	3%	33 Days	\$153.00								21 KT	\$3,213

¹² Transit time is based on departure from Savannah, GA.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Gdynia, Poland

Frozen Poultry (EC)

Monthly Market Share For: September 1998

Month\Year: 38\607

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	45%	71%	13 Days	\$3,630 ¹	\$80 ¹		20%	\$500 ¹					\$5,330
Lykes	29%	12%	28 Days	\$4,100 ¹									\$4,100
Polish Line	26%	15%	14 Days	\$3,410 ¹	\$80 ¹		20%	\$500 ¹		\$400 ¹			\$5,038

¹ Rate is per container

Ocean Rate Bulletin

Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: September 1998

Month\Year: 1,238\7,515

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Evergreen	13%	15%	30 Days	\$120.00	\$2							21 KT	\$2,562
Sea-Land	9%	10%	21 Days	\$120.00	\$2							21 KT	\$2,562
Hanjin	9%	10%	26 Days ⁴	\$120.00	\$2							21 KT	\$2,562
P&O Nedlloyd	9%	7%	31 Days	\$120.00								21 KT	\$2,520
NYK Line	9%	7%	24 Days	\$120.00	\$2							21 KT	\$2,562
Zim Line	8%	6%	31 Days	\$120.00	\$2							22.5 KT	\$2,745
Mitsui OSK	7%	11%	24 Days	\$120.00	\$2							21 KT	\$2,562
Maersk	7%	10%	26 Days	\$120.00	\$2							21 KT	\$2,562
Yang Ming	7%	7%	33 Days	\$120.00	\$2			\$34				21 KT	\$3,276
Hyundai	7%	3%	28 Days	\$120.00								21 KT	\$2,520
OOCL	6%	7%	27 Days	\$120.00	\$2							21 KT	\$2,562
Cho Yang	4%	3%	29 Days ¹²	\$122.00	\$2							21 KT	\$2,604
APL	4%	2%	23 Days	\$120.00	\$2							21 KT	\$2,562
Hapag-Lloyd	1%	1%	15 Days	\$120.00	\$2							21 KT	\$2,562

¹² Transit time is based on departure from Savannah, GA.

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Keelung, Taiwan

Frozen Poultry (EC)

Monthly Market Share For: September 1998

Month\Year: 28\39

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	100%	100%	28 Days	\$126.00	\$2		3%					21 KT	\$2,767

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Atlantic/Gulf Ports To Manila, Philippines

Frozen Poultry (EC)

Monthly Market Share For: September 1998

Month\Year: 5\23

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	80%	22%	30 Days										
Evergreen	20%	35%	34 Days	\$175.00	\$2							21 KT	\$3,717
Cho Yang	0%	22%											
Sea-Land	0%	9%	28 Days	\$175.00	\$2							21 KT	\$3,717
Maersk	0%	5%	33 Days	\$175.00	\$2							21 KT	\$3,780
Zim Line	0%	4%	40 Days	\$3,980 ¹									\$3,980
Hanjin	0%	4%	28 Days	\$208.00	\$2							20 KT	\$4,410

¹ Rate is per container

Ocean Rate Bulletin

Atlantic/Gulf Ports To PT Kelang, Malaysia

Frozen Poultry (EC)

Monthly Market Share For: September 1998

Month\Year: 2\10

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	50%	60%	30 Days	\$246.00	\$2							21 KT	\$5,208
Evergreen	50%	40%	37 Days	\$246.00	\$2							21 KT	\$5,208

Ocean Rate Bulletin

Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: September 1998

Month\Year: 43\302

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	53%	39%	27 Days	\$154.00	\$2		9%					21 KT	\$3,567
Sea-Land	28%	18%	29 Days	\$134.00	\$2		9%					21 KT	\$3,109
Cho Yang	7%	16%	37 Days ¹²	\$134.00	\$2		11%					21 KT	\$3,166
Maersk	5%	4%	29 Days	\$134.00	\$2		9%					21 KT	\$3,109
Hanjin	5%	1%	30 Days	\$208.00	\$2							20 KT	\$4,410
Evergreen	2%	4%	34 Days	\$134.00	\$2		9%					21 KT	\$3,109
COSCO	0%	6%	31 Days	\$134.00			9%					21 KT	\$3,067
NYK Line	0%	6%	30 Days	\$134.00	\$2		9%					21 KT	\$3,109
Mitsui OSK	0%	4%	29 Days	\$134.00	\$2		9%					21 KT	\$3,109

¹² Transit time is based on departure from Savannah, GA.

Ocean Rate Bulletin

Atlantic/Gulf Ports To St. Petersburg, Russia

Frozen Poultry (EC)

Monthly Market Share For: September 1998

Month\Year: 1\441

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	100%	84%	16 Days	\$3,663 ¹	\$80 ¹		5%	\$500 ¹					\$4,426
Maersk	0%	6%	24 Days	\$3,996 ¹	\$80 ¹		5%	\$500 ¹					\$4,776
P&O Nedlloyd	0%	5%	17 Days	\$3,665 ¹	\$80 ¹		5%	\$500 ¹					\$4,428
Mediterranean	0%	2%	17 Days										

¹ Rate is per container

Ocean Rate Bulletin

Atlantic/Gulf Ports To Tallinn, Estonia

Frozen Poultry (EC)

Monthly Market Share For: September 1998

Month\Year: 7\50

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	57%	70%	16 Days	\$3,665 ¹	\$80 ¹		5%	\$500 ¹					\$4,428
OOCL	43%	8%	17 Days	\$3,663 ¹	\$80 ¹		5%	\$500 ¹					\$4,426
Hapag-Lloyd	0%	14%		\$7,000 ¹	\$150 ¹		15%	\$500 ¹				40 KT	\$8,700
Maersk	0%	8%	16 Days	\$4,282 ¹	\$80 ¹		5%	\$500 ¹					\$5,076
Sea-Land	0%	2%	24 Days	\$3,663 ¹	\$80 ¹		5%	\$500 ¹					\$4,426

¹ Rate is per container

Ocean Rate Bulletin

Atlantic/Gulf Ports To Thessalaniki, Greece

Frozen Poultry (EC)

Monthly Market Share For: September 1998

Month\Year: 84\530

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	89%	87%	24 Days	\$165.00 ¹⁶				\$600				23 KT	\$4,395
Maersk	8%	7%	18 Days	\$176.00 ¹⁶				\$600				22 KT	\$4,472
Zim Line	2%	0%	23 Days ¹²	\$2,900 ¹				\$600					\$3,500
NSSA	0%	3%	25 Days ¹²	\$4,000 ¹									\$4,000

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

16 Rate is calculated per KT not by container.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Monthly Market Share For: September 1998

Month\Year: 85\335

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	55%	66%	22 Days	\$106.00	\$2		28%					21 KT	\$2,891
NYK Line	21%	11%	21 Days	\$106.00	\$2		28%					21 KT	\$2,891
Yang Ming	12%	9%	25 Days ¹²	\$3,800 ¹									\$3,800
APL	6%	1%	20 Days	\$106.00	\$2		28%					21 KT	\$2,891
P&O Nedlloyd	4%	4%	17 Days	\$106.00	\$2		28%					21 KT	\$2,891
Maersk	1%	4%	22 Days	\$106.00	\$2		28%					21 KT	\$2,891
Hanjin	1%	1%	19 Days	\$117.00	\$2		28%					20 KT	\$3,187

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.