

# *Ocean Rate Bulletin*



## Frozen Potatoes:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 2003. The denominator represents the total number of FEU shipped, by carriers, throughout the 2003 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2003.

### **Market Share-October:**

Each carrier's current market share is based on the number of containers shipped during October 2003. Source: PIERS, October 2003.

### **Market Share-CY 2003:**

Each carrier's market share is based on the total number of containers shipped throughout the 2003 calendar year. Source: PIERS, 2003.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Seattle, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

### **Ocean Rates:**

Ocean rates are applicable for December 30, 2003. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

### **Container Rate:**

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

### **Definitions:**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Frozen Potatoes

Monthly Market Share For: October 2003

Month\Year: 24.0 \ 237.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	100%	87%	29	\$4,150	\$230	\$40							\$4,420
Evergreen	0%	8%	29	\$3,100	\$230	\$40							\$3,370
Hatsu Marine Ltd.	0%	4%											
<i>Average Container Rate</i>												\$4,420	

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: October 2003

Month\Year: 25.2 \ 251.7

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	100%	78%	14	\$210	\$12	\$40						19 KT	\$4,258
NYK Line	0%	20%											
												<i>Average Container Rate</i>	\$4,258

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: October 2003

Month\Year: 20.0 \ 220.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
OOCL	60%	33%	23										
NYK Line	20%	18%	27										
Evergreen	10%	16%	30	\$3,100	\$230	\$40							\$3,370
Hyundai	10%	4%	29										
Hatsu Marine Ltd.	0%	17%											
Hanjin	0%	6%		\$4,850	\$230	\$40							\$5,120
												<i>Average Container Rate</i>	\$3,370

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: October 2003

Month\Year: 43.6 \ 517.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hatsu Marine Ltd.	41%	31%	20										
APL	32%	3%	12										
OOCL	14%	23%	13										
Yang Ming	9%	1%	14										
Hyundai	5%	5%	13										
NYK Line	0%	15%	13										
Maersk-SeaLand	0%	9%	20	\$3,750	\$230	\$40	4%						\$4,170
Evergreen	0%	6%	20	\$2,700	\$230	\$40							\$2,970

*Average Container Rate*

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: October 2003

Month\Year: 57.8 \ 713.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hatsu Marine Ltd.	72%	69%	25										
Hanjin	10%	6%	15	\$197 <sup>16</sup>	\$12 <sup>16</sup>	\$40						19 KT	\$4,011
China Shipping	7%	3%											
MOL	7%	1%	24	\$3,450	\$230	\$40							\$3,720
Evergreen	3%	4%	25										
APL	0%	6%	15	\$3,050	\$230	\$40							\$3,320
OOCL	0%	5%	15										
												<b>Average Container Rate</b>	\$3,895

<sup>16</sup> Rate is calculated per KT not by container.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: October 2003

Month\Year: 84.8 \ 653.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hatsu Marine Ltd.	46%	38%											
Hanjin	27%	26%		\$168 <sup>16</sup>	\$12 <sup>16</sup>	\$40						19 KT	\$3,460
Evergreen	23%	14%	30	\$3,100	\$230	\$40							\$3,370
Maersk-SeaLand	2%	8%		\$4,150	\$230	\$40							\$4,420
China Shipping	1%	1%	22										
Hyundai	0%	5%											
												<b>Average Container Rate</b>	\$3,464

<sup>16</sup> Rate is calculated per KT not by container.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Shanghai, China

Frozen Potatoes

Monthly Market Share For: October 2003

Month\Year: 19.0 \ 177.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
COSCO	63%	64%	18	\$2,500	\$230								\$2,730
Evergreen	16%	5%	27	\$1,950									\$1,950
P&O Nedlloyd	11%	2%	16										
Hyundai	11%	1%	16										
MOL	3%	1%	28	\$3,450	\$230	\$40							\$3,720
China Shipping	0%	9%	15										
NYK Line	0%	8%	13										
OOCL	0%	6%	23										
												<i>Average Container Rate</i>	\$2,618

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: October 2003

Month\Year: 59.2 \ 537.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
OOCL	44%	11%	18									
Yang Ming	16%	12%	21									
Evergreen	16%	15%	27									
Hapag-Lloyd	10%	15%	16	\$134 <sup>16</sup>	\$12 <sup>16</sup>	\$40					19 KT	\$2,814
Hatsu Marine Ltd.	3%	14%										
Maersk-SeaLand	3%	6%	25	\$4,150	\$230	\$40	8%					\$4,752
MOL	3%	1%	28	\$3,450	\$230	\$40						\$3,720
P&O Nedlloyd	3%	1%	16									
NYK Line	1%	8%	20									
Hanjin	0%	11%	22	\$162 <sup>16</sup>	\$12 <sup>16</sup>	\$40					19 KT	\$3,346
Hyundai	0%	3%	22									
											<b>Average Container Rate</b>	<b>\$3,383</b>

<sup>16</sup> Rate is calculated per KT not by container.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: October 2003

Month\Year: 847.3 \ 7,936.5

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.			
NYK Line	36%	30%	9											
Hanjin	18%	9%	9	\$147 <sup>16</sup>	\$12 <sup>16</sup>	\$40	42%		\$34			19 KT	\$4,880	
COSCO	16%	25%	13	\$2,500	\$230								\$2,730	
K Line	12%	17%	11	\$3,300	\$230	\$40							\$3,570	
Hatsu Marine Ltd.	9%	8%	20											
Evergreen	6%	5%	20	\$2,800	\$230	\$40							\$3,070	
APL	1%	1%	10	\$160 <sup>16</sup>	\$12 <sup>16</sup>	\$40	41%					19 KT	\$4,554	
MOL	1%	1%	12	\$3,600	\$230	\$40							\$3,870	
Yang Ming	1%	1%	10											
Hyundai	0%	0%												
Hapag-Lloyd	0%	1%	11	\$150 <sup>16</sup>	\$12 <sup>16</sup>	\$40	42%		\$34			19 KT	\$4,961	
												<b>Average Container Rate</b>	\$3,741	

<sup>16</sup> Rate is calculated per KT not by container.

# Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: October 2003

Month\Year: 53.2 \ 713.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Yang Ming	29%	32%	18									
Hatsu Marine Ltd.	19%	15%	22									
NYK Line	15%	22%	14									
Evergreen	14%	10%	22	\$2,700	\$230	\$40						\$2,970
COSCO	11%	5%	19									
China Shipping	11%	3%	20									
MOL	0%	4%	15	\$2,950	\$230	\$40						\$3,220
Maersk-SeaLand	0%	4%	21	\$3,750	\$230	\$40						\$4,020
Hyundai	0%	3%	14									
											<i>Average Container Rate</i>	\$2,970