

# Ocean Rate Bulletin



## Frozen Potatoes:

### Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April 2004. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 2004.

### Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April 2004. Source: PIERS, April 2004.

### Market Share-CY 2004:

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

### Transit Time:

Each carrier's transit time is calculated on departure from Seattle, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

### Ocean Rates:

Ocean rates are applicable for June 30, 2004. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Iden through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

### Container Rate:

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

### Definitions:

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: April 2004

Month\Year: 32.6 \ 173.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	75%	53%	12										
MOL	25%	5%	14	\$3,250	\$230	\$40							\$3,520
Hyundai	0%	39%	13										
<i>Average Container Rate</i>												\$3,520	

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Frozen Potatoes

Monthly Market Share For: April 2004

Month\Year: 2.0 \ 4.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	100%	50%	19										
COSCO	0%	50%	29										

Average Container Rate

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: April 2004

Month\Year: 46.0 \ 163.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Evergreen	44%	37%	23	\$3,400	\$230								\$3,630
Hatsu Marine Ltd.	17%	13%	23										
China Shipping	13%	7%											
Hapag-Lloyd	13%	4%											
OOCL	9%	15%	22										
Hyundai	4%	17%											
NYK Line	0%	5%	22										
<b>Average Container Rate</b>												\$3,630	

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: April 2004

Month\Year: 75.7 \ 259.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hatsu Marine Ltd.	66%	57%	13										
OOCL	26%	30%	12										
Evergreen	5%	4%	13	\$3,000	\$230								\$3,230
Hyundai	3%	4%	19										
NYK Line	0%	4%	13										
												<i>Average Container Rate</i>	\$3,230

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: April 2004

Month\Year: 80.0 \ 320.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Hatsu Marine Ltd.	80%	79%										
Evergreen	8%	4%	18									
Hyundai	5%	6%	24									
China Shipping	5%	3%										
OOCL	3%	4%	15									
Hanjin	0%	4%										

*Average Container Rate*

# Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: April 2004

Month\Year: 63.6 \ 331.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.			
Evergreen	44%	26%	23	\$3,400	\$230									\$3,630
Hatsu Marine Ltd.	31%	50%	23											
Hanjin	21%	19%												
China Shipping	3%	2%												
												<i>Average Container Rate</i>	\$3,630	

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Shanghai, China

Frozen Potatoes

Monthly Market Share For: April 2004

Month\Year: 56.0 \ 212.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hatsu Marine Ltd.	93%	80%	20										
Evergreen	7%	8%		\$2,250									\$2,250
COSCO	0%	6%	14	\$2,800	\$230								\$3,030
												<i>Average Container Rate</i>	\$2,250

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: April 2004

Month\Year: 40.9 \ 176.7

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
OOCL	58%	50%	17									
Evergreen	24%	20%	18									
Yang Ming	9%	13%	21									
NYK Line	5%	10%	16									
Hyundai	3%	2%	59									
Hanjin	0%	3%										

*Average Container Rate*

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: April 2004

Month\Year: 666.9 \ 3,524.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Hanjin	35%	28%	9									
NYK Line	27%	23%	9									
COSCO	22%	12%	10	\$2,800	\$230							\$3,030
Evergreen	10%	5%	13	\$3,100	\$230							\$3,330
APL	2%	2%	8	\$160 <sup>16</sup>	\$12 <sup>16</sup>	\$40	54%	\$34 <sup>16</sup>			19 KT	\$5,596
K Line	1%	20%	10	\$3,300	\$140	\$40						\$3,480
MOL	1%	1%	11	\$3,900	\$230	\$40						\$4,170
Yang Ming	1%	1%	13									
Hatsu Marine Ltd.	1%	6%	13									
Hapag-Lloyd	1%	0%	10									
P&O Nedlloyd	1%	0%	10	\$2,900	\$230	\$40						\$3,170
											<b>Average Container Rate</b>	\$3,273

<sup>16</sup> Rate is calculated per KT not by container.

# Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: April 2004

Month\Year: 79.4 \ 290.5

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	50%	53%	14										
COSCO	20%	18%	14	\$2,800	\$230								\$3,030
Evergreen	10%	9%	14	\$3,100	\$230								\$3,330
Hyundai	5%	8%	18										
China Shipping	5%	6%	20										
OOCL	5%	3%	13										
MOL	5%	1%	19	\$3,250	\$230	\$40							\$3,520
												<i>Average Container Rate</i>	\$3,186