

Ocean Rate Bulletin



Frozen Potatoes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January, 2004. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January, 2004.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January, 2004. Source: PIERS, January, 2004.

Market Share-CY 2004:

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

Transit Time:

Each carrier's transit time is calculated on departure from Seattle, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for March 31, 2004. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Ide through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

Definitions:

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Frozen Potatoes

Monthly Market Share For: January 2004

Month\Year: 1.0 \ 1.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.			
OOCL	100%	100%	16	\$1,160	\$148	\$40								\$1,348
												<i>Average Container Rate</i>	\$1,348	

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Seattle/Tacoma Ports To Bangkok, Thailand

Frozen Potatoes

Monthly Market Share For: January 2004

Month\Year: 76.0 \ 76.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	97%	97%	25	\$4,150	\$185	\$40							\$5,213
China Shipping	3%	3%											
<i>Average Container Rate</i>												\$5,213	

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Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: January 2004

Month\Year: 63.7 \ 63.7

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hyundai	60%	60%	11										
Hanjin	40%	40%											

Average Container Rate

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Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: January 2004

Month\Year: 69.6 \ 69.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hatsu Marine Ltd.	51%	51%	13										
OOCL	40%	40%	12										
Evergreen	3%	3%	13	\$3,000	\$185								\$3,185
Hyundai	3%	3%	18										
NYK Line	3%	3%	14										
												<i>Average Container Rate</i>	\$3,185

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Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: January 2004

Month\Year: 106.0 \ 106.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Hatsu Marine Ltd.	83%	83%	18									
Hyundai	9%	9%	20									
Hanjin	6%	6%										
Evergreen	2%	2%	18									

Average Container Rate

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: January 2004

Month\Year: 111.4 \ 111.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hatsu Marine Ltd.	54%	54%	22										
Evergreen	23%	23%	22	\$3,400	\$185								\$3,585
Hanjin	20%	20%	26										
China Shipping	2%	2%											
Hyundai	1%	1%	27										
Average Container Rate												\$3,585	

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Seattle/Tacoma Ports To Shanghai, China

Frozen Potatoes

Monthly Market Share For: January 2004

Month\Year: 16.0 \ 16.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
COSCO	75%	75%	13	\$2,800	\$185								\$2,985
Hyundai	25%	25%	14										
												<i>Average Container Rate</i>	\$2,985

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Seattle/Tacoma/Portland Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: January 2004

Month\Year: 49.1 \ 49.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
COSCO	24%	24%	14	\$2,800	\$185								\$2,985
Yang Ming	23%	23%	14										
Hyundai	16%	16%	16	\$448 ¹⁶	\$9 ¹⁶	\$40					19 KT		\$8,723
NYK Line	12%	12%	13										
Evergreen	12%	12%	15	\$3,000	\$185								\$3,185
China Shipping	8%	8%	30										
OOCL	4%	4%	14										
												Average Container Rate	\$4,809

¹⁶ Rate is calculated per KT not by container.

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Seattle/Tacoma/Portland Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: January 2004

Month\Year: 24.0 \ 24.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	42%	42%	23										
Hyundai	25%	25%	32										

Average Container Rate

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Seattle/Tacoma/Portland Ports To Singapore

Frozen Potatoes

Monthly Market Share For: January 2004

Month\Year: 37.4 \ 37.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
OOCL	68%	68%	19										
NYK Line	16%	16%	19										
Yang Ming	11%	11%	21										
Hapag-Lloyd	5%	5%	20	\$134 ¹⁶	\$10 ¹⁶	\$40						19 KT	\$2,776
												<i>Average Container Rate</i>	\$2,776

¹⁶ Rate is calculated per KT not by container.

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Seattle/Tacoma/Portland Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: January 2004

Month\Year: 1,025.8 \ 1,025.

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	26%	26%	9	\$3,800	\$185								\$3,985
Hanjin	24%	24%	10										
K Line	20%	20%	11	\$3,300	\$140	\$40							\$3,480
COSCO	8%	8%	10	\$2,800	\$185								\$2,985
Hatsu Marine Ltd.	8%	8%	13										
Evergreen	5%	5%	12	\$3,100	\$185								\$3,285
Hyundai	2%	2%	9										
MOL	2%	2%	10	\$3,900	\$185	\$40							\$4,125
APL	1%	1%	9	\$160 ¹⁶	\$10 ¹⁶	\$40	45%	\$34				19 KT	\$5,284
Yang Ming	1%	1%	9										
Hapag-Lloyd	1%	1%	12	\$150 ¹⁶	\$10 ¹⁶	\$40	45%	\$34				19 KT	\$5,009
P&O Nedlloyd	0%	0%	12	\$2,900	\$185	\$40							\$3,125
												<i>Average Container Rate</i>	\$3,688

¹⁶ Rate is calculated per KT not by container.