
Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Frozen Potatoes

Monthly Market Share For: June 1997

Month\Year: 4\81

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	100%	17%	21 Days	\$163.00	\$5			AI				19 KT	\$3,192
Hanjin	0%	54%	26 Days	\$161.00	\$5			AI				19 KT	\$3,154
Evergreen	0%	18%	24 Days ³	\$160.00	\$5			AI				19 KT	\$3,135
Sea-Land	0%	8%	17 Days	\$163.00	\$5			AI				19 KT	\$3,192

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: June 1997

Month\Year: 24\158

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	63%	27%	16 Days	\$137.00	\$5		AI	AI				19 KT	\$2,698
Hyundai	38%	52%	9 Days	\$138.00	\$5		AI	AI				19 KT	\$2,717
Maersk	0%	7%	17 Days	\$140.00	\$5		AI	AI				19 KT	\$2,755
Mitsui OSK	0%	6%	16 Days	\$140.00	\$5		AI	AI				19 KT	\$2,755

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: June 1997

Month\Year: 13\198

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	31%	16%	13 Days	\$139.00	\$5			AI				19 KT	\$2,736
COSCO	23%	5%	17 Days	\$138.00	AI			AI					\$2,898
Evergreen	15%	8%	13 Days ³	\$136.00	\$5			AI				19 KT	\$2,679
Maersk	8%	11%	18 Days	\$139.00	\$5			AI				19 KT	\$2,736
Yang Ming	8%	4%	16 Days	\$158.00	\$5			AI				19 KT	\$3,097
Hanjin	8%	1%	19 Days	\$137.00	\$5			AI				19 KT	\$2,698
Senator	8%	1%	16 Days										
Mitsui OSK	0%	24%	20 Days	\$139.00	\$5			AI				19 KT	\$2,736
OOCL	0%	14%	12 Days	\$139.00	\$5			AI				19 KT	\$2,736

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: June 1997

Month\Year: 10\45

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	80%	36%	18 Days	\$191.00	\$5			AI				19 KT	\$3,724
Cho Yang	20%	4%	20 Days										
Mitsui OSK	0%	18%	20 Days	\$191.00	\$5			AI				19 KT	\$3,724
Evergreen	0%	9%	13 Days ³	\$191.00	\$5			AI				19 KT	\$3,724
Hanjin	0%	7%	19 Days	\$189.00	\$5			AI				19 KT	\$3,686

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: June 1997

Month\Year: 13\124

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	88%	33%	24 Days	\$132.00	\$5		AI	AI				21 KT	\$2,603
Hyundai	8%	3%	15 Days	\$156.00	\$5		AI	AI				21 KT	\$3,059
Maersk	4%	3%	17 Days ³	\$140.00	\$5		AI	AI				19 KT	\$2,755
OOCL	0%	21%	21 Days	\$140.00	\$5		AI	AI				19 KT	\$2,755
Mitsui OSK	0%	21%	20 Days	\$140.00	\$5		AI	AI				19 KT	\$2,755

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: June 1997

Month\Year: 40\218

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	31%	22%	24 Days	\$188.00	\$5			AI				19 KT	\$3,667
APL	25%	39%	20 Days	\$188.00	\$5			AI				19 KT	\$3,667
Mitsui OSK	21%	14%	24 Days	\$188.00	\$5			AI				19 KT	\$3,667
Evergreen	17%	8%	19 Days ³	\$185.00	\$5			AI				19 KT	\$3,610
Sea-Land	2%	5%	21 Days	\$188.00	\$5			AI				19 KT	\$3,667
Hyundai	2%	4%	17 Days	\$185.00	\$5			AI				19 KT	\$3,610
Hanjin	0%	6%	22 Days	\$186.00	\$5			AI				19 KT	\$3,629
Hapag-Lloyd	0%	1%	19 Days	\$188.00	\$5			AI				19 KT	\$3,667

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: June 1997

Month\Year: 10\86

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	42%	22%	18 Days	\$176.00	\$5			AI				19 KT	\$3,439
Mitsui OSK	16%	29%	27 Days	\$176.00	\$5			AI				19 KT	\$3,439
OOCL	11%	15%	18 Days	\$176.00	\$5			AI				19 KT	\$3,439
Hyundai	11%	10%	20 Days	\$176.00	\$5			AI				19 KT	\$3,439
Evergreen	11%	6%	23 Days ³	\$173.00	\$5			AI				19 KT	\$3,382
Neptune	11%	3%	23 Days	\$176.00	\$5			AI				19 KT	\$3,439
Maersk	0%	7%	16 Days	\$176.00	\$5			AI				19 KT	\$3,439
Sea-Land	0%	7%	17 Days ³	\$176.00	\$5			AI				19 KT	\$3,439

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Shanghai, China

Frozen Potatoes

Monthly Market Share For: June 1997

Month\Year: 7\20

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	100%	95%	22 Days	\$4,400 ¹	\$82 ¹			AI					\$4,702
Hyundai	0%	5%	18 Days	\$189.00	\$5			AI				15 KT	\$3,686

¹ Rate is per container

Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: June 1997

Month\Year: 14\131

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	36%	24%	16 Days	\$153.00	\$5		AI	AI					\$3,002
Hyundai	22%	9%	19 Days	\$153.00	\$5		AI	AI				19 KT	\$3,002
Evergreen	15%	10%	26 Days ³	\$150.00	\$5		AI	AI				19 KT	\$2,945
Mitsui OSK	7%	12%	26 Days	\$153.00	\$5		AI	AI					\$3,002
COSCO	7%	12%	22 Days	\$4,800 ¹	\$40 ¹		AI	AI					\$4,840
Hanjin	7%	3%	23 Days	\$151.00	\$5		AI	AI				19 KT	\$2,964
Maersk	5%	7%	14 Days ³	\$153.00	\$5		AI	AI					\$3,002

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: June 1997

Month\Year: 72\726

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	34%	15%	12 Days	\$150.00	\$5		38%	\$34				18.5 KT	\$4,674
Evergreen	19%	9%	9 Days ³	\$147.00	\$5		38%	AI				18.5 KT	\$3,949
West	17%	8%	17 Days	\$4,400 ¹	AI		AI	AI					\$4,400
Hyundai	12%	5%	13 Days	\$165.00	\$5		38%	\$34				18.5 KT	\$5,067
NYK Line	8%	3%	10 Days	\$150.00	\$5		38%	\$34				18.5 KT	\$4,674
K Line	6%	2%	13 Days ³	\$150.00	\$5		38%	\$34				18.5 KT	\$4,674
Italia	3%	1%	15 Days	\$4,200 ¹	\$100 ¹		38%	\$440 ¹					\$6,336
COSCO	0%	38%	11 Days	\$237.00	AI		AI	AI				19 KT	\$4,503
Mitsui OSK	0%	18%	12 Days	\$150.00	\$5		38%	\$34				18.5 KT	\$4,674

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.