



# *Ocean Rate Bulletin*

## Frozen Potatoes:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 1999.

### **Market Share-April:**

Each carrier's current market share is based on the number of containers shipped during April 1999. Source: PIERS, April 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for July 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Frozen Potatoes

Monthly Market Share For: April 1999

Month\Year: 3\7

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	67%	27%	27 Days	\$144.00								19 KT	\$2,736
Maersk	33%	14%	29 Days <sup>4</sup>	\$2,735 <sup>1</sup>									\$2,735
Evergreen	0%	50%	29 Days <sup>4</sup>	\$2,400 <sup>1</sup>	\$20 <sup>1</sup>								\$2,420
Sea-Land	0%	9%	20 Days	\$2,350 <sup>1</sup>	\$20 <sup>1</sup>								\$2,370

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: April 1999

Month\Year: 31\87

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	32%	17%	12 Days	\$137.00	\$1							19 KT	\$2,622
Mitsui OSK	29%	23%	12 Days	\$140.00	\$1							19 KT	\$2,679
Hyundai	19%	33%	12 Days	\$137.00	\$1							19 KT	\$2,622
Maersk	19%	8%	15 Days	\$2,660 <sup>1</sup>	\$20 <sup>1</sup>								\$2,680
APL	0%	14%	12 Days	\$140.00	\$1							19 KT	\$2,679
Cho Yang	0%	5%	12 Days	\$2,650 <sup>1</sup>									\$2,650

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: April 1999

Month\Year: 133\306

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
OOCL	24%	15%	15 Days	\$139.00	\$1							19 KT	\$2,660
COSCO	23%	19%	16 Days <sup>4</sup>	\$94.00								25 KT	\$2,350
Evergreen	23%	19%	15 Days <sup>4</sup>	\$94.00	\$1							24.5 KT	\$2,328
Maersk	19%	14%	14 Days	\$2,640 <sup>1</sup>	\$20 <sup>1</sup>								\$2,660
Sea-Land	8%	15%	13 Days	\$2,600 <sup>1</sup>	\$20 <sup>1</sup>								\$2,620
Yang Ming	8%	10%	16 Days										
NYK Line	8%	8%	15 Days	\$139.00	\$1							19 KT	\$2,660
Mitsui OSK	5%	6%	14 Days	\$139.00	\$1							19 KT	\$2,660
Hyundai	3%	6%	14 Days	\$3,376 <sup>1</sup>	\$20 <sup>1</sup>								\$3,396
Hanjin	1%	1%	13 Days	\$137.00	\$1							19 KT	\$2,622

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: April 1999

Month\Year: 15\44

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	69%	59%	22 Days	\$189.00	\$1							19 KT	\$3,610
Evergreen	19%	19%	29 Days										
Maersk	13%	7%	23 Days	\$2,375 <sup>1</sup>	\$20 <sup>1</sup>								\$2,395
APL	0%	14%	24 Days	\$172.00								19 KT	\$3,268

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: April 1999

Month\Year: 96\212

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	26%	17%	13 Days	\$132.00	\$1							21 KT	\$2,793
Evergreen	25%	49%	16 Days	\$205.00	\$1								\$3,914
Sea-Land	19%	14%	12 Days	\$2,600 <sup>1</sup>	\$20 <sup>1</sup>		4%						\$2,724
Mitsui OSK	14%	8%	12 Days	\$156.00	\$1							19 KT	\$2,983
Maersk	6%	5%	13 Days	\$2,675 <sup>1</sup>	\$20 <sup>1</sup>		4%						\$2,802
NYK Line	5%	3%	14 Days	\$156.00	\$1							19 KT	\$2,983
Hanjin	3%	1%	12 Days	\$133.00	\$1							21 KT	\$2,814
Cho Yang	1%	0%	12 Days	\$130.00	\$1							21 KT	\$2,751

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: April 1999

Month\Year: 44\106

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	37%	30%	18 Days <sup>4</sup>										
Maersk	27%	11%	21 Days	\$2,375 <sup>1</sup>	\$20 <sup>1</sup>								\$2,395
Hyundai	23%	16%	15 Days	\$169.00								19 KT	\$3,211
Hanjin	5%	7%	19 Days	\$186.00	\$1							19 KT	\$3,553
OOCL	5%	2%	16 Days	\$169.00								19 KT	\$3,211
Mitsui OSK	2%	16%	15 Days	\$169.00								19 KT	\$3,211
APL	2%	14%	15 Days	\$169.00								19 KT	\$3,211
Sea-Land	0%	4%	16 Days	\$2,350 <sup>1</sup>	\$20 <sup>1</sup>								\$2,370

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: April 1999

Month\Year: 24\64

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	67%	66%	13 Days <sup>4</sup>	\$157.00	\$1								\$3,002
Hyundai	25%	23%	12 Days	\$157.00								19 KT	\$2,983
APL	4%	5%	12 Days	\$157.00								19 KT	\$2,983
Yang Ming	4%	2%	16 Days										

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Shanghai, China

Frozen Potatoes

Monthly Market Share For: April 1999

Month\Year: 6\8

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen		50%			\$1								
COSCO		25%			<sup>1</sup>								\$4,400
	17%		14 Days										
Sea-Land		13%		\$3,500	<sup>1</sup>								\$3,520

<sup>1</sup> Rate is per container

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Potatoes

Monthly Market Share For: April 1999

Month\Year: 47\103

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Evergreen	25%	29%	25 Days	\$127.00	\$1							19 KT	\$2,432
Mitsui OSK	24%	20%	21 Days	\$134.00								19 KT	\$2,546
OOCL	11%	17%	21 Days	\$134.00								19 KT	\$2,546
NYK Line	8%	6%	21 Days	\$134.00								19 KT	\$2,546
Sea-Land	6%	6%	17 Days	\$2,150 <sup>1</sup>	\$20 <sup>1</sup>		8%						\$2,342
COSCO	6%	6%	21 Days	\$3,050 <sup>1</sup>									\$3,050
Cho Yang	6%	6%	18 Days	\$175.00								19 KT	\$3,325
Maersk	6%	4%	18 Days	\$2,375 <sup>1</sup>	\$20 <sup>1</sup>		8%						\$2,585
Hyundai	5%	9%	21 Days	\$134.00								19 KT	\$2,546
APL	2%	6%	21 Days	\$127.00								22 KT	\$2,794
Hanjin	0%	3%	17 Days	\$134.00								19 KT	\$2,546

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: April 1999

Month\Year: 491\1,251

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	36%	27%	10 Days	\$3,050									\$3,050
Maersk	15%	18%	10 Days	\$2,915	\$20		40%						\$4,101
Mitsui OSK	15%	12%	11 Days	\$3,900 <sup>1</sup>									\$3,900
NYK Line	10%	9%	11 Days	\$3,900 <sup>1</sup>									\$3,900
Evergreen	9%	8%	11 Days	\$3,900 <sup>1</sup>									\$3,900
K Line	7%	12%	10 Days	\$3,500 <sup>1</sup>									\$3,500
Hanjin	5%	4%	9 Days	\$147.00	\$1		40%	\$26				18.5 KT	\$4,423
OOCL	1%	1%	11 Days	\$3,900 <sup>1</sup>									\$3,900

<sup>1</sup> Rate is per container