

Ocean Rate Bulletin

Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: April 1997

Month\Year: 17\103

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	59%	61%	9 Days	\$140.00	\$5		AI	AI				19 KT	\$2,755
Hanjin	41%	16%	15 Days	\$138.00	\$5		AI	\$26				19 KT	\$3,211
Maersk	0%	11%	17 Days ³	\$140.00	\$5		AI	AI				19 KT	\$2,755
Mitsui OSK	0%	10%	17 Days	\$140.00	\$5		AI	AI				19 KT	\$2,755
Evergreen	0%	1%	23 Days ³	\$137.00	\$5		AI	AI				19 KT	\$2,698

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: April 1997

Month\Year: 15\163

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	41%	12%	13 Days	\$139.00	\$5			AI				19 KT	\$2,736
APL	21%	8%	12 Days	\$139.00	\$5			AI				19 KT	\$2,736
Yang Ming	21%	2%	16 Days	\$158.00	\$5			AI				19 KT	\$3,097
Mitsui OSK	7%	28%	12 Days	\$139.00	\$5			AI				19 KT	\$2,736
Evergreen	7%	7%	14 Days ³	\$136.00	\$5			AI				19 KT	\$2,679
OOCL	3%	17%	12 Days	\$139.00	\$5			AI				19 KT	\$2,736
Maersk	0%	10%	18 Days ³	\$139.00	\$5			AI				19 KT	\$2,736
NYK Line	0%	7%	17 Days	\$139.00	\$5			AI				19 KT	\$2,736

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: April 1997

Month\Year: 2\27

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	100%	42%	22 Days	\$191.00	\$5			AI				19 KT	\$3,724
Mitsui OSK	0%	30%	22 Days	\$191.00	\$5			AI				19 KT	\$3,724
Hanjin	0%	11%	26 Days	\$189.00	\$5			\$26				19 KT	\$4,180
Maersk	0%	9%	17 Days ³	\$191.00	\$5			AI				19 KT	\$3,724
Evergreen	0%	4%	28 Days	\$188.00	\$5			AI				19 KT	\$3,667

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: April 1997

Month\Year: 15\96

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	67%	22%	17 Days ³	\$132.00	\$5		AI	AI				21 KT	\$2,603
Mitsui OSK	33%	25%	17 Days	\$156.00	\$5		AI	AI				21 KT	\$3,059
OOCL	0%	27%	17 Days	\$156.00	\$5		AI	AI				21 KT	\$3,059
NYK Line	0%	15%	14 Days	\$156.00	\$5		AI	AI				21 KT	\$3,059

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: April 1997

Month\Year: 22\139

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	91%	46%	20 Days	\$188.00	\$5			AI				19 KT	\$3,667
Mitsui OSK	9%	11%	24 Days	\$188.00	\$5			AI				19 KT	\$3,667
OOCL	0%	19%	24 Days	\$188.00	\$5			AI				19 KT	\$3,667
Hanjin	0%	9%	23 Days	\$186.00	\$5			\$26				19 KT	\$4,123
Hyundai	0%	6%	17 Days	\$185.00	\$5			AI				19 KT	\$3,610

Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: April 1997

Month\Year: 3\63

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	100%	13%	18 Days	\$176.00	\$5			AI				19 KT	\$3,439
Mitsui OSK	0%	37%	18 Days	\$176.00	\$5			AI				19 KT	\$3,439
OOCL	0%	14%	18 Days	\$176.00	\$5			AI				19 KT	\$3,439
Hyundai	0%	11%	31 Days	\$176.00	\$5			AI				19 KT	\$3,439
Maersk	0%	10%	16 Days ³	\$176.00	\$5			AI				19 KT	\$3,439

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: April 1997

Month\Year: 4\92

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	100%	25%	16 Days	\$153.00	\$5		AI	AI				19 KT	\$3,002
OOCL	0%	19%	16 Days	\$153.00	\$5		AI	AI				19 KT	\$3,002
NYK Line	0%	14%	21 Days	\$153.00	\$5		AI	AI				19 KT	\$3,002
Maersk	0%	8%	14 Days ³	\$153.00	\$5		AI	AI				19 KT	\$3,002
Evergreen	0%	7%	27 Days ³	\$150.00	\$5		AI	AI				19 KT	\$2,945

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: April 1997

Month\Year: 64\505

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	48%	10%	12 Days ³	\$150.00	\$5	38%	\$34					18.5 KT	\$4,674
Evergreen	20%	8%	9 Days ³	\$147.00	\$5	38%	AI					18.5 KT	\$3,949
West	16%	6%	16 Days	\$4,200 ¹	AI		AI	AI					\$4,200
Italia	6%	1%	15 Days ³	\$4,000 ¹	AI		AI	AI					\$4,000
Hanjin	3%	9%	13 Days	\$147.00	\$5	38%	\$26					18.5 KT	\$4,443
K Line	3%	1%	13 Days ³	\$150.00	\$5	38%	\$34					18.5 KT	\$4,674
COSCO	2%	47%	13 Days	\$237.00	AI		AI	AI				19 KT	\$4,503
Yang Ming	2%	0%	14 Days ³	\$315.00	\$5		AI	AI				18.5 KT	\$6,080
Mitsui OSK	0%	18%	12 Days	\$150.00	\$5	38%	\$34					18.5 KT	\$4,674

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.