



Ocean Rate Bulletin

Frozen Potatoes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during December 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, December 1999.

Market Share-December:

Each carrier's current market share is based on the number of containers shipped during December 1999. Source: PIERS, December 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for March 15, 2000 December 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: December 1999

Month\Year: 8.5 \ 220.4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	82%	44%	10 Days	\$137	\$8							19 KT	\$2,755
Hanjin	18%	22%	13 Days	\$137	\$8							19 KT	\$2,775
Yang Ming	1%	2%											
Mitsui OSK	0%	17%	10 Days	\$140	\$8							19 KT	\$2,812
Maersk-SeaLand	0%	9%	17 Days	\$2,660 ¹	\$160 ¹								\$2,820
APL	0%	5%	9 Days	\$128	\$8							19 KT	\$2,584

¹ Rate is per container

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Seattle/Tacoma Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: December 1999

Month\Year: 40.8 \ 821.4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Yang Ming	24%	19%	16 Days										
Evergreen	20%	24%	16 Days	\$94	\$8							24.5 KT	\$2,499
APL	17%	4%	13 Days	\$139	\$8								\$2,793
COSCO	15%	2%	19 Days	\$94	\$8							24.5 KT	\$2,499
NYK Line	10%	7%		\$150	\$8							19 KT	\$2,993
K Line	8%	2%											
Mitsui OSK	5%	7%	14 Days	\$139	\$8							19 KT	\$2,793
Hyundai	2%	4%	14 Days	\$137	\$8							19 KT	\$2,755
Maersk-SeaLand	0%	20%	16 Days	\$2,640 ¹	\$160 ¹								\$2,800
OOCL	0%	9%	13 Days	\$139	\$8							19 KT	\$2,793

¹ Rate is per container

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Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: December 1999

Month\Year: 7.4 \ 139.8

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	68%	21%		\$2,600 ¹	\$160 ¹								\$2,760
Hanjin	19%	61%	27 Days	\$189	\$8							19 KT	\$3,743
Maersk-SeaLand	0%	8%											
APL	0%	6%	26 Days	\$172									\$3,268

¹ Rate is per container

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Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: December 1999

Month\Year: 53.0 \ 593.7

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	72%	46%	14 Days	\$132	\$8							21 KT	\$2,940
Maersk-SeaLand	13%	23%	15 Days	\$2,675 ¹	\$160 ¹		5%						\$2,969
APL	8%	1%	15 Days	\$156	\$8							19 KT	\$3,116
Hyundai	6%	3%	17 Days	\$156	\$8							19 KT	\$3,116
Cho Yang	2%	1%	16 Days	\$130								21 KT	\$2,730
Mitsui OSK	0%	10%	16 Days	\$156	\$8							19 KT	\$3,116
OOCL	0%	4%	17 Days	\$2,541 ¹	\$160 ¹		5%						\$2,828
NYK Line	0%	4%	18 Days	\$143	\$8							21 KT	\$3,161

¹ Rate is per container

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Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: December 1999

Month\Year: 32.0 \ 324.9

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Evergreen	81%	45%	21 Days										
Hyundai	9%	14%	21 Days	\$169								19 KT	\$3,211
Hanjin	6%	5%	18 Days	\$186	\$8								\$3,686
APL	3%	13%	20 Days	\$169									\$3,211
Maersk-SeaLand	0%	14%	21 Days	\$3,210 ¹	\$160 ¹								\$3,370
Mitsui OSK	0%	7%	24 Days	\$169								19 KT	\$3,211

¹ Rate is per container

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: December 1999

Month\Year: 30.0 \ 241.4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	30%	62%	21 Days	\$157	\$8								\$3,135
APL	30%	7%	23 Days	\$157								19 KT	\$2,983
Mitsui OSK	23%	7%	23 Days	\$157								19 KT	\$2,983
Hanjin	18%	22%	24 Days	\$4,650 ¹	\$160 ¹								\$4,810
Maersk-SeaLand	7%	5%	24 Days	\$2,985 ¹	\$160 ¹								\$3,145
Hyundai	3%	14%	23 Days	\$157								19 KT	\$2,983
Yang Ming	3%	3%	21 Days										

¹ Rate is per container

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Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: December 1999

Month\Year: 25.0 \ 368.3

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	40%	23%	21 Days	\$2,375 ¹	\$160 ¹		9%						\$2,749
Mitsui OSK	20%	14%	21 Days	\$134								19 KT	\$2,546
Yang Ming	16%	3%	28 Days ³										
Evergreen	8%	21%	20 Days	\$2,500 ¹	\$160 ¹								\$2,660
COSCO	8%	8%		\$3,050 ¹									\$3,050
Cho Yang	4%	11%	22 Days										
APL	4%	5%	20 Days	\$127								22 KT	\$2,794
Hyundai	0%	4%	21 Days	\$134								19 KT	\$2,546
NYK Line	0%	4%	25 Days	\$145									\$2,746
OOCL	0%	4%	25 Days	\$134								19 KT	\$2,546

1. Rate is per container

3. Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: December 1999

Month\Year: 463.9 \ 4,751.7

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	68%	21%	10 Days	\$130	\$8		50%					19 KT	\$3,857
COSCO	34%	28%	10 Days	\$3,050 ¹									\$3,050
NYK Line	22%	15%	10 Days	\$3,300 ¹									\$3,300
Hanjin	19%	61%	13 Days	\$147	\$8		50%	\$34				19 KT	\$4,708
Mitsui OSK	17%	17%	11 Days ³	\$3,900 ¹									\$3,900
K Line	5%	5%	10 Days	\$3,300 ¹									\$3,300
APL	2%	2%	11 Days	\$150	\$8		50%	\$34					\$5,039
Maersk-SeaLand	1%	16%	10 Days	\$2,600 ¹	\$160 ¹		50%						\$4,060
Yang Ming	1%	2%	10 Days										

¹ Rate is per container

³ Transit time is based on departure from Tacoma, WA.