

# Ocean Rate Bulletin



## Frozen Potatoes:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2000.

### **Market Share-July:**

Each carrier's current market share is based on the number of containers shipped during July 2000. Source: PIERS, July 2000.

### **Market Share-CY 2000:**

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for October 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Frozen Potatoes

Monthly Market Share For: July 2000

Month\Year: 1.0 \ 1.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	100%	100%	15 Days <sup>3</sup>	\$2,575 <sup>1</sup>	\$220 <sup>1</sup>								\$2,795

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

*Average Container Rate* \$2,795

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: July 2000

Month\Year: 66.1 \ 244.1

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	53%	65%	13 Days	\$148	\$11								\$3,021
Maersk-SeaLand	44%	23%	17 Days	\$2,860 <sup>1</sup>	\$220 <sup>1</sup>								\$2,795
Hapag-Lloyd	2%	1%		\$140									\$2,660
Evergreen	2%	1%	15 Days	\$3,350 <sup>1</sup>	\$220 <sup>1</sup>								\$3,570
Hyundai	0%	8%	10 Days	\$2,400 <sup>1</sup>									\$2,400

<sup>1</sup> Rate is per container

*Average Container Rate* \$2,926

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: July 2000

Month\Year: 60.7 \ 499.8

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Yang Ming	43%	31%	21 Days										
Maersk-SeaLand	35%	27%	16 Days <sup>3</sup>	\$2,840 <sup>1</sup>	\$220 <sup>1</sup>								\$3,060
Evergreen	10%	11%	14 Days	\$3,000 <sup>1</sup>									\$3,000
Hyundai	7%	6%	14 Days	\$148	\$11								\$3,021
K Line	3%	2%											
FESCO	2%	0%											
NYK Line	0%	8%	6 Days										
Mitsui OSK	0%	8%	17 Days <sup>3</sup>	\$2,640 <sup>1</sup>	\$220 <sup>1</sup>								\$2,860

*Average Container Rate* \$3,043

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: July 2000

Month\Year: 30.6 \ 153.8

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	51%	40%	27 Days	\$200	\$11							19 KT	\$4,009
Maersk-SeaLand	20%	13%		\$2,575 <sup>1</sup>	\$220 <sup>1</sup>								\$2,795
Evergreen	16%	16%	23 Days	\$3,800 <sup>1</sup>	\$220 <sup>1</sup>								\$4,020
APL	13%	29%	26 Days	\$182								19 KT	\$3,458

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,697

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: July 2000

Month\Year: 41.2 \ 282.5

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	72%	57%	10 Days	\$3,000 <sup>1</sup>									\$3,000
Mitsui OSK	17%	12%	17 Days										
Cho Yang	7%	5%	16 Days										
Maersk-SeaLand	2%	20%	15 Days <sup>3</sup>										
K Line	2%	1%											
NYK Line	0%	4%	16 Days										

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rate* \$3,000

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: July 2000

Month\Year: 72.9 \ 415.6

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Maersk-SeaLand	58%	55%	21 Days <sup>3</sup>	\$2,575 <sup>1</sup>	\$220 <sup>1</sup>								\$2,795
Evergreen	19%	27%	19 Days	\$2,800 <sup>1</sup>	\$220 <sup>1</sup>								\$3,020
CSCN	10%	3%											
APL	4%	4%	20 Days	\$2,750 <sup>1</sup>									\$2,750
OOCL	4%	2%	21 Days	\$179 <sup>16</sup>								19 KT	
Mitsui OSK	3%	2%	24 Days										
Hyundai	1%	5%	21 Days	\$180								19 KT	\$3,420
NYK Line	1%	0%	16 Days										

<sup>1</sup> Rate is per container

<sup>16</sup> Rate is calculated per KT not by container.

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rate* \$2,855

# Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: July 2000

Month\Year: 31.0 \ 208.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	55%	53%	19 Days	\$3,800 <sup>1</sup>	\$220 <sup>1</sup>								\$4,020
Mitsui OSK	16%	14%	23 Days										
Hyundai	13%	5%	23 Days	\$168									\$3,192
Maersk-SeaLand	10%	19%	24 Days <sup>3</sup>	\$2,575 <sup>1</sup>	\$220 <sup>1</sup>								\$2,795
APL	3%	5%	23 Days	\$2,750 <sup>1</sup>									\$2,750
Yang Ming	3%	2%	31 Days <sup>3</sup>										

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rate* \$3,691

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Shanghai, China

Frozen Potatoes

Monthly Market Share For: July 2000

Month\Year: 6.0 \ 22.2

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	100%	49%											
Evergreen	0%	27%											
COSCO	0%	19%		\$4,800 <sup>1</sup>									\$4,800
Yang Ming	0%	4%	25 Days <sup>3</sup>										

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rate*

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: July 2000

Month\Year: 24.9 \ 256.7

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	36%	37%	18 Days	\$2,700 <sup>1</sup>	\$220 <sup>1</sup>								\$2,920
Mitsui OSK	17%	12%	21 Days										
Maersk-SeaLand	16%	33%	21 Days <sup>3</sup>	\$2,575 <sup>1</sup>	\$220 <sup>1</sup>								\$2,795
Yang Ming	16%	10%	28 Days <sup>3</sup>										
APL	8%	5%	20 Days	\$137 <sup>16</sup>								22 KT	\$3,014
Hyundai	4%	0%	21 Days	\$145 <sup>16</sup>								19 KT	\$2,755
K Line	3%	1%	24 Days <sup>3</sup>										

1 Rate is per container

16 Rate is calculated per KT not by container.

3 Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$2,890

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: July 2000

Month\Year: 430.6 \ 3,008.4

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	29%	29%	19 Days	\$3,250 <sup>1</sup>									\$3,250
NYK Line	21%	21%	11 Days	\$3,300 <sup>1</sup>									\$3,300
Maersk-SeaLand	19%	17%	10 Days <sup>3</sup>	\$3,115 <sup>1</sup>	\$220 <sup>1</sup>		50%						\$4,893
Evergreen	14%	15%	9 Days	\$3,900 <sup>1</sup>	\$220 <sup>1</sup>								\$4,120
K Line	9%	11%	10 Days	\$3,300 <sup>1</sup>									\$3,300
Yang Ming	4%	2%	10 Days										
Hanjin	2%	1%	13 Days	\$147	\$11		50%	\$34				18.5 KT	\$4,912
APL	2%	0%	11 Days	\$160	\$11		50%	\$34				18.5 KT	\$5,273
Hapag-Lloyd	1%	3%	11 Days	\$150			50%	\$34				18.5 KT	\$4,792

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$3,805