

# Ocean Rate Bulletin



## Frozen Potatoes:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January 2001. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2001 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January 2001.

### **Market Share-January:**

Each carrier's current market share is based on the number of containers shipped during January 2001. Source: PIERS, January 2001.

### **Market Share-CY 2001:**

Each carrier's market share is based on the total number of containers shipped throughout the 2001 calendar year. Source: PIERS, 2001.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for March 31, 2001. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

### **Definitions:**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF (FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Frozen Potatoes

Monthly Market Share For: January 2001

Month\Year: 14.0 \ 14.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	100%	100%	24 Days	\$2,935 <sup>1</sup>	\$185 <sup>1</sup>	\$40 <sup>1</sup>							\$3,160

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,160

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: January 2001

Month\Year: 39.2 \ 39.2

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	83%	83%	13 Days	\$148 <sup>16</sup>	\$10	\$40 <sup>1</sup>						19 KT	\$3,042
Hyundai	17%	17%	10 Days	\$2,400 <sup>1</sup>	\$185 <sup>1</sup>								\$2,585

1 Rate is per container

16 Rate is calculated per KT not by container.

*Average Container Rate* \$2,964

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Frozen Potatoes

Monthly Market Share For: January 2001

Month\Year: 1.0 \ 1.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	100%	100%	26 Days	\$137 <sup>16</sup>	\$10	\$40 <sup>1</sup>						22 KT	\$3,274

1 Rate is per container

16 Rate is calculated per KT not by container.

*Average Container Rate* \$3,274

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: January 2001

Month\Year: 51.4 \ 51.4

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Yang Ming	37%	37%	20 Days <sup>3</sup>										
NYK Line	23%	23%	19 Days										
MOL	19%	19%	14 Days <sup>3</sup>										
K Line	14%	14%	20 Days <sup>3</sup>										
Evergreen	4%	4%	16 Days <sup>3</sup>	\$2,400 <sup>1</sup>	\$185 <sup>1</sup>	\$40 <sup>1</sup>							\$2,625
Cho Yang	2%	2%	13 Days										

*Average Container Rate* \$2,625

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: January 2001

Month\Year: 21.8 \ 21.8

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	54%	54%	27 Days	\$200 <sup>16</sup>	\$10	\$40 <sup>1</sup>						19 KT	\$4,030
APL	14%	14%	26 Days	\$182	\$10	\$40 <sup>1</sup>							\$3,688
Maersk-SeaLand	9%	9%	28 Days <sup>3</sup>	\$3,300 <sup>1</sup>	\$185 <sup>1</sup>	\$40 <sup>1</sup>							\$3,525
Evergreen	9%	9%	31 Days	\$2,800 <sup>1</sup>	\$185 <sup>1</sup>	\$40 <sup>1</sup>							\$3,025
NYK Line	9%	9%	30 Days										
Hyundai	5%	5%	27 Days	\$183 <sup>16</sup>	\$10							19 KT	\$3,667
												<i>Average Container Rate</i>	\$3,806

1 Rate is per container

16 Rate is calculated per KT not by container.

3 Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: January 2001

Month\Year: 16.1 \ 16.1

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	50%	50%	14 Days <sup>3</sup>	\$2,400 <sup>1</sup>	\$185 <sup>1</sup>								\$2,585
Cho Yang	31%	31%	14 Days										
NYK Line	6%	6%											
Maersk-SeaLand	6%	6%	14 Days <sup>3</sup>	\$2,875 <sup>1</sup>	\$185 <sup>1</sup>	\$40 <sup>1</sup>	6%						\$3,273
K Line	6%	6%	20 Days <sup>3</sup>	\$171		\$40 <sup>1</sup>	8%					19 KT	\$3,574

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$2,753

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: January 2001

Month\Year: 25.0 \ 25.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	36%	36%	20 Days	\$2,750 <sup>1</sup>	\$185 <sup>1</sup>	\$40 <sup>1</sup>							\$2,975
Maersk-SeaLand	28%	28%	20 Days <sup>3</sup>	\$3,410 <sup>1</sup>	\$185 <sup>1</sup>	\$40 <sup>1</sup>							\$3,635
Evergreen	24%	24%	20 Days										
Hyundai	12%	12%	21 Days	\$180 <sup>16</sup>	\$10							190 pkgs.	\$3,610

<sup>1</sup> Rate is per container

<sup>16</sup> Rate is calculated per KT not by container.

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rate* \$3,318

# Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: January 2001

Month\Year: 29.0 \ 29.0

**Surcharges:**

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	52%	52%	27 Days <sup>3</sup>	\$3,200 <sup>1</sup>	\$185 <sup>1</sup>	\$40 <sup>1</sup>							\$3,425
MOL	17%	17%	23 Days										
Yang Ming	10%	10%	31 Days <sup>3</sup>										
Evergreen	10%	10%	20 Days	\$2,800 <sup>1</sup>	\$185 <sup>1</sup>	\$40 <sup>1</sup>							\$3,025
OOCL	7%	7%	32 Days	\$167	\$10	\$40 <sup>1</sup>							\$3,403
Hanjin	3%	3%	24 Days	\$202	\$10	\$40 <sup>1</sup>						20 KT	\$4,280
												<b>Average Container Rate</b>	\$3,404

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: January 2001

Month\Year: 28.5 \ 28.5

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	21%	21%	21 Days <sup>3</sup>	\$2,575 <sup>1</sup>	\$185 <sup>1</sup>	\$40 <sup>1</sup>	8%						\$3,006
Yang Ming	21%	21%	28 Days <sup>3</sup>										
Hanjin	18%	18%	22 Days	\$145 <sup>16</sup>	\$10	\$40 <sup>1</sup>							\$2,985
Evergreen	11%	11%	19 Days										
MOL	11%	11%	21 Days	\$2,750 <sup>1</sup>	\$185 <sup>1</sup>								\$2,935
Hyundai	7%	7%	21 Days	\$145	\$10							19 KT	\$2,945
NYK Line	7%	7%	25 Days	\$3,300 <sup>1</sup>	\$185 <sup>1</sup>								\$3,485
APL	4%	4%	20 Days	\$137	\$10	\$40 <sup>1</sup>						22 KT	\$3,274
K Line	2%	2%	23 Days <sup>3</sup>										

1 Rate is per container

16 Rate is calculated per KT not by container.

3 Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$3,048

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: January 2001

Month\Year: 509.4 \ 509.4

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	33%	33%	10 Days										
K Line	27%	27%	14 Days <sup>3</sup>	\$3,300 <sup>1</sup>	\$185 <sup>1</sup>	\$40 <sup>1</sup>							\$3,525
COSCO	18%	18%	13 Days <sup>3</sup>	\$3,250 <sup>1</sup>	\$185 <sup>1</sup>								\$3,435
Evergreen	15%	15%	10 Days	\$2,500 <sup>1</sup>	\$185 <sup>1</sup>	\$40 <sup>1</sup>							\$2,725
Hapag-Lloyd	2%	2%	26 Days	\$167 <sup>16</sup>			52%	\$34				19 KT	\$5,183
Hyundai	2%	2%	12 Days	\$176	\$10		52%	\$34				19 KT	\$5,919
APL	1%	1%	12 Days										
Hanjin	1%	1%	13 Days	\$147	\$10		52%	\$34				19 KT	\$4,969
Yang Ming	1%	1%	14 Days <sup>3</sup>										

1 Rate is per container

16 Rate is calculated per KT not by container.

3 Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$3,463