

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Pistachios

Monthly Market Share For: July 1997

Month\Year: 17\212

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	59%	11%	34 Days	\$950.00	AI			AI					\$950
Maersk	12%	40%	14 Days	\$1,092	\$80 ¹			AI					\$1,172
OOCL	12%	10%	15 Days	\$1,092	\$80 ¹			AI					\$1,172
Senator	12%	2%	15 Days	\$1,036	\$80 ¹			AI					\$1,116
Cho Yang	6%	0%	17 Days ⁴	\$1,257	\$80 ¹			AI					\$1,337
Hapag-Lloyd	0%	17%	19 Days	\$1,092	\$80 ¹			AI					\$1,172
Mitsui OSK	0%	11%	17 Days	\$1,092	\$80 ¹			AI					\$1,172
Hyundai	0%	5%	13 Days	\$900.00	\$80 ¹			AI					\$980

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Pistachios

Monthly Market Share For: July 1997

Month\Year: 3\11

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hapag-Lloyd	33%	45%	19 Days	\$1,117	\$80 ¹		9%	AI					\$1,298
OOCL	33%	29%	13 Days	\$1,117	\$80 ¹		9%	AI					\$1,298
Zim Line	33%	9%	14 Days	\$1,048	\$80 ¹		9%	AI					\$1,222

1 Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Pistachios

Monthly Market Share For: July 1997

Month\Year: 1\4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
MWHL	100%	100%	21 Days	\$1,010	\$80 ¹			\$270 ¹					\$1,360

1 Rate is per container