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# ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Busan, South Korea

Pistachios

*Monthly Market Share For: April 1997*

Month\Year: 7\15

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	86%	66%	10 Days	\$1,322	\$7		2%	AI					\$1,460
Hanjin	14%	33%	12 Days	\$1,039	\$7		2%	AI				16 KT	\$1,172
Zim Line	0%	7%	28 Days										

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Pistachios

Monthly Market Share For: April 1997

Month\Year: 6\146

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	50%	10%	21 Days	\$1,092	\$112 <sup>1</sup>			AI				17.5 KT	\$1,204
Senator	33%	1%	18 Days	\$1,066	\$7			AI					\$1,189
Maersk	17%	44%	14 Days	\$1,092	\$112 <sup>1</sup>			AI				17.5 KT	\$1,204
Hapag-Lloyd	0%	16%	19 Days	\$1,092	\$112 <sup>1</sup>			AI				17.5 KT	\$1,204
OOCL	0%	14%	16 Days	\$1,092	\$112 <sup>1</sup>			AI				17.5 KT	\$1,204

1 Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Pistachios

Monthly Market Share For: April 1997

Month\Year: 1\6

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hapag-Lloyd	100%	33%	19 Days	\$1,117	\$112 <sup>1</sup>		10%	AI				17.5 KT	\$1,341
Yang Ming	0%	33%	14 Days	\$919.00	\$112 <sup>1</sup>		10%	AI				17.5 KT	\$1,123
OOCL	0%	33%	15 Days	\$1,117	\$112 <sup>1</sup>		10%	AI				17.5 KT	\$1,341

<sup>1</sup> Rate is per container

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# *Ocean Rate Bulletin*

L.A./L.B./Oakland Ports To Manila, Philippines

Pistachios

*Monthly Market Share For: April 1997*

Month\Year: 2\3

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	100%	21 Days <sup>5</sup>	\$1,010	\$112 <sup>1</sup>			\$270 <sup>1</sup>				17.5 KT	\$1,392

1 Rate is per container

5 Transit time is based on departure from Los Angeles, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Pistachios

Monthly Market Share For: April 1997

Month\Year: 1\3

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hapag-Lloyd	100%	67%	27 Days	\$1,638	\$112 <sup>1</sup>			AI				17.5 KT	\$1,750
Maersk	0%	33%	22 Days	\$1,638	\$112 <sup>1</sup>			AI				17.5 KT	\$1,750

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Pistachios

Monthly Market Share For: April 1997

Month\Year: 5\7

**Surcharges:**

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	40%	29%	21 Days	\$2,000	\$112 <sup>1</sup>		17%	AI				17.5 KT	\$2,452
Maersk	40%	29%	20 Days	\$1,292	\$112 <sup>1</sup>		17%	AI				17.5 KT	\$1,624
OOCL	20%	14%	23 Days	\$1,292	\$112 <sup>1</sup>		17%	AI				17.5 KT	\$1,624
Hapag-Lloyd	0%	29%	24 Days	\$1,292	\$112 <sup>1</sup>		17%	AI				17.5 KT	\$1,624

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Pistachios

Monthly Market Share For: April 1997

Month\Year: 5\17

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	60%	18%	10 Days	\$716.00	\$112 <sup>1</sup>		42%	AI					\$1,129
Evergreen	40%	35%	12 Days	\$1,287	\$112 <sup>1</sup>		42%	AI				16 KT	\$1,940
Yang Ming	0%	12%	10 Days	\$1,300	\$80 <sup>1</sup>			AI	AI				\$1,380
Hanjin	0%	12%	11 Days	\$620.00	\$7		42%	AI				16 KT	\$992

<sup>1</sup> Rate is per container