



# *Ocean Rate Bulletin*

## Pistachios:

### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent units (TEU) shipped, by all carriers, during February 1997. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1997 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, February 1997.

### **Market Share-February:**

Each carrier's current market share is based on the number of containers shipped during February 1997. Source: PIERS, February 1997.

### **Market Share-CY 1997:**

Each carrier's market share is based on the total number of containers shipped throughout the 1997 calendar year. Source: PIERS, 1997.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, April 7, 1997.

### **Ocean Rates:**

Ocean rates are applicable for April 30, 1997. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

### **Container Rate:**

Container rates for Pistachios are quoted on full, 17.5 KT per 20-foot dry containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Heidi Reichart, Tom Rial, and Ethel Tan of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Real on (202) 690-1320, Reichert on (202) 690-2325, Tan on (202) 690-1326 or fax both on (202) 690-1498.

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# *Ocean Rate Bulletin*

L.A./L.B./Oakland Ports To Busan, South Korea

Pistachios

Monthly Market Share For: February 1997

Month\Year: 2\6

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	50%	50%	13 Days	\$1,322	\$112 <sup>1</sup>		2%	AI					\$1,460
Hanjin	50%	23%	12 Days	\$1,266	\$112 <sup>1</sup>		2%	AI					\$1,403

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Pistachios

Monthly Market Share For: February 1997

Month\Year: 95\136

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	50%	45%	14 Days	\$1,056	\$112 <sup>1</sup>			AI				17.5 KT	\$1,168
OOCL	21%	15%	16 Days	\$913.00	\$112 <sup>1</sup>			AI				17.5 KT	\$1,025
Hapag-Lloyd	12%	16%	19 Days	\$913.00	\$112 <sup>1</sup>			AI				17.5 KT	\$1,025
Mitsui OSK	4%	8%	17 Days	\$913.00	\$112 <sup>1</sup>			AI				17.5 KT	\$1,025
Hyundai	4%	4%	16 Days	\$900.00	\$112 <sup>1</sup>			AI				17.5 KT	\$1,012
Neptune	4%	3%	19 Days	\$913.00	\$112 <sup>1</sup>			AI				17.5 KT	\$1,025
COSCO	2%	6%	25 Days	\$950.00	AI			AI				17.5 KT	\$950
Evergreen	2%	2%	17 Days	\$1,312	\$112 <sup>1</sup>			AI				17.5 KT	\$1,424

<sup>1</sup> Rate is per container

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# *Ocean Rate Bulletin*

L.A./L.B./Oakland Ports To Keelung, Taiwan

Pistachios

Monthly Market Share For: February 1997

Month\Year: 3\4

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Yang Ming	67%	50%	19 Days	\$919.00	\$112 <sup>1</sup>		10%	AI				17.5 KT	\$1,123
OOCL	33%	25%	16 Days	\$1,117	\$112 <sup>1</sup>		10%	AI				17.5 KT	\$1,341

<sup>1</sup> Rate is per container

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# *Ocean Rate Bulletin*

L.A./L.B./Oakland Ports To Tokyo, Japan

Pistachios

Monthly Market Share For: February 1997

Month\Year: 6\11

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	33%	36%	12 Days	\$1,287	\$112 <sup>1</sup>		42%	AI				17.5 KT	\$1,940
Mexican Line	33%	27%	10 Days	\$1,023	\$112 <sup>1</sup>		42%	AI				17.5 KT	\$1,565
Yang Ming	33%	18%	10 Days	\$1,300	\$112 <sup>1</sup>		42%	AI					\$1,958

1 Rate is per container