



# *Ocean Rate Bulletin*

## **Pistachios:**

### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during December 1999. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, December 1999.

### **Market Share-December:**

Each carrier's current market share is based on the number of containers shipped during December 1999. Source: PIERS, December 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for February 29, 2000/December 1999. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Pistachios are quoted on full, 17.5 KT per 20-foot dry containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Pistachios

Monthly Market Share For: December 1999

Month\Year: 20.7 \ 650.8

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	72%	21%	14 Days	\$625									\$625
K Line	10%	2%	16 Days	\$660									\$660
Hapag-Lloyd	10%	1%	15 Days										
OOCL	5%	37%	15 Days	\$1,000									\$1,000
Maersk	3%	9%	14 Days	\$600									\$600
Senator	0%	20%	14 Days	\$400									\$400
Hyundai	0%	8%	14 Days	\$880									\$880

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Pistachios

Monthly Market Share For: December 1999

Month\Year: 13.0 \ 45.7

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Senator	62%	40%	9 Days	\$450									\$450
Mitsui OSK	31%	11%	21 Days	\$1,185									\$1,185
Cho Yang	8%	29%	9 Days	\$700									\$700
OOCL	0%	13%	11 Days	\$1,292			9%						\$1,408
K Line	0%	5%	10 Days	\$1,175									\$1,175

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Pistachios

Monthly Market Share For: December 1999

Month\Year: 9.0 \ 66.0

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Cho Yang	44%	8%	9 Days										
P&O Nedlloyd	22%	21%	11 Days										
Hanjin	11%	32%	9 Days	\$930									\$930
Yang Ming	11%	31%	10 Days	\$1,650	\$160								\$1,810
Hapag-Lloyd	11%	3%	10 Days	\$828	\$453		50%						\$1,637