

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Pistachios

Monthly Market Share For: November 1996

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	40%	21%	14 Days	\$1,144	\$112 ¹		AI	AI				16 KT	\$1,256
Cho Yang	20%	28%	13 Days	\$1,322	\$112 ¹		3%	\$40					\$1,474 ²
Hyundai	20%	15%	12 Days	\$1,192	\$112 ¹		3%	AI					\$1,340
Maersk	20%	4%	15 Days	\$1,192	\$112 ¹		3%	AI				17.5 KT	\$1,340

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Pistachios

Monthly Market Share For: November 1996

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	33%	25%	19 Days	\$1,092	\$112 ¹			AI				17.5 KT	\$1,204
COSCO	26%	15%	16 Days										
Hyundai	11%	19%	16 Days	\$898.00	\$112 ¹			AI					\$1,010
Neptune	11%	4%	20 Days	\$1,092	\$112 ¹			AI				17.5 KT	\$1,204
Yang Ming	11%	4%	22 Days	\$932.00	\$112 ¹			AI				17.5 KT	\$1,044
Hapag-Lloyd	4%	6%	19 Days	\$1,092	\$112 ¹			AI				17.5 KT	\$1,204
OOCL	2%	5%	17 Days	\$1,092	\$112 ¹			AI				17.5 KT	\$1,204
Evergreen	2%	2%	23 Days	\$471.00	\$7			\$34				17.5 KT	\$1,045

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Pistachios

Monthly Market Share For: November 1996

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	27%	18 Days	\$1,117	\$112 ¹		9%	AI				17.5 KT	\$1,330

1 Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Pistachios

Monthly Market Share For: November 1996

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	56%	16%	21 Days	\$1,544	\$112 ¹		16%	AI				17.5 KT	\$1,903
COSCO	11%	7%	24 Days										
POCL	11%	3%	23 Days	\$1,292	\$112 ¹		16%	AI				17.5 KT	\$1,611
Maersk	7%	29%	19 Days	\$1,292	\$112 ¹		16%	AI				17.5 KT	\$1,611
K Line	7%	9%	20 Days	\$1,292	\$112 ¹		16%	AI				17.5 KT	\$1,611

1 Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Pistachios

Monthly Market Share For: November 1996

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>			<i>Cotton R.</i>
Yang Ming	50%	20%	13 Days	\$1,300	\$112 ¹		47%	AI				17.5 KT	\$1,991
K Line	50%	7%	10 Days	\$2,310	\$140 ¹		47%	AI				17.5 KT	\$3,536

¹ Rate is per container