

# *Ocean Rate Bulletin*



## Fresh Oranges:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July, 2003. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2003 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July, 2003.

### **Market Share-July:**

Each carrier's current market share is based on the number of containers shipped during July, 2003. Source: PIERS, July, 2003.

### **Market Share-CY 2003:**

Each carrier's market share is based on the total number of containers shipped throughout the 2003 calendar year. Source: PIERS, 2003.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

### **Ocean Rates:**

Ocean rates are applicable for September 30, 2003. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

### **Container Rate:**

Container rates for Fresh Oranges are quoted on full 40-foot refrigerated containers unless otherwise noted.

### **Definitions:**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Oranges

Monthly Market Share For: July 2003

Month\Year: 3.0 \ 22.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
APL	67%	9%	25	\$3,650	\$230								\$3,880
Hanjin	33%	5%	23	\$3,200	\$230	\$40							\$3,470
OOCL	0%	55%	22	\$3,800	\$230	\$40							\$4,070
Hyundai	0%	18%	21										
Hapag-Lloyd	0%	9%	19	\$3,500	\$230	\$40							\$3,770
P&O Nedlloyd	0%	5%		\$3,800	\$230	\$40							\$4,070
<b>Weighted Average Container Rate</b>												\$3,743	

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: July 2003

Month\Year: 276.0 \ 11,431.

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Hanjin	72%	53%	11	\$2,600	\$230	\$40						\$2,870
Hyundai	18%	15%	12									
APL	7%	10%	13	\$2,450	\$230							\$2,680
K Line	2%	2%	11	\$2,800	\$285	\$40						\$3,125
NYK Line	0%	4%	14									

**Weighted Average Container Rate** \$2,860

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: July 2003

Month\Year: 754.7 \ 10,337.

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Maersk-SeaLand	40%	15%	15	\$3,400	\$230	\$40						\$3,670
NYK Line	14%	13%	13									
China Shipping	8%	3%	19									
OOCL	7%	6%	13	\$3,510	\$230	\$40						\$3,780
APL	5%	10%	13	\$2,450	\$230							\$2,680
Hapag-Lloyd	5%	2%	13	\$2.40 <sup>16</sup>	\$12 <sup>16</sup>	\$40		\$34 <sup>16</sup>			950 pkgs.	\$3,102
P&O Nedlloyd	4%	2%	13	\$3,410	\$230	\$40						\$3,680
MOL	3%	6%	13	\$3,100	\$230	\$40						\$3,370
Norasia	3%	3%										
Hyundai	3%	8%	16									
Evergreen	2%	11%	20	\$3,000	\$230	\$40						\$3,270
Wan Hai	2%	4%	16									
Yang Ming	2%	3%	16									
COSCO	1%	6%	18	\$2,250	\$230							\$2,480
Hatsu Marine Ltd.	1%	2%	22	\$3,000	\$230	\$40						\$3,270
Hanjin	1%	3%	16	\$2,810	\$230	\$40						\$3,080
CMA-CGM	0%	0%	21									

**Weighted Average Container Rate** \$3,515

<sup>16</sup> Rate is calculated per KT not by container.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Oranges

Monthly Market Share For: July 2003

Month\Year: 4.0 \ 156.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
OOCL	100%	56%	22	\$3,900	\$230	\$40						\$4,170
NYK Line	0%	18%	11									
Hyundai	0%	8%	24									
APL	0%	7%	24	\$3,650	\$230							\$3,880
Evergreen	0%	5%	29	\$3,900	\$230	\$40						\$4,170

**Weighted Average Container Rate** \$4,170

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Oranges

Monthly Market Share For: July 2003

Month\Year: 56.1 \ 677.5

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	29%	12%	21	\$3,400	\$230	\$40	3%						\$3,772
OOCL	25%	11%	13	\$3,675	\$230	\$40	3%						\$4,055
Yang Ming	14%	17%	14										
Evergreen	14%	26%	18	\$3,550	\$230	\$40							\$3,820
NYK Line	7%	9%	14										
APL	7%	6%	12	\$2,450	\$230								\$2,680
P&O Nedlloyd	4%	2%	12										
Wan Hai	0%	4%	19										
MOL	0%	4%	12	\$3,100	\$230	\$40							\$3,370
Hyundai	0%	4%	18										

*Weighted Average Container Rate* \$3,772

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Oranges

Monthly Market Share For: July 2003

Month\Year: 45.1 \ 435.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
NYK Line	58%	14%	16									
OOCL	13%	29%	14	\$3,350	\$230	\$40						\$3,620
MOL	9%	9%	12	\$3,250	\$230	\$40						\$3,520
Hyundai	9%	6%	19									
APL	7%	13%	12	\$3,650	\$230							\$3,880
Maersk-SeaLand	4%	15%	25	\$3,800	\$230	\$40						\$4,070
P&O Nedlloyd	0%	8%	31	\$3,800	\$230	\$40						\$4,070
Evergreen	0%	6%	23	\$3,600	\$230	\$40						\$3,870
<b>Weighted Average Container Rate</b>											\$3,705	

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: July 2003

Month\Year: 196.1 \ 2,144.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
OOCL	47%	38%	14	\$4,250	\$230	\$40						\$4,520
NYK Line	35%	29%	16									
P&O Nedlloyd	17%	18%	31	\$3,800	\$230	\$40						\$4,070
Hyundai	1%	4%	19									

**Weighted Average Container Rate** \$4,399

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: July 2003

Month\Year: 200.3 \ 2,186.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
NYK Line	46%	36%	17										
P&O Nedlloyd	17%	14%	17	\$3,600	\$230	\$40	10%						\$4,230
OOCL	13%	17%	17	\$3,770	\$230	\$40	8%						\$4,342
APL	6%	15%	21	\$3,650	\$230								\$3,880
Hyundai	6%	5%	21										
Hapag-Lloyd	5%	3%	18	\$3,300	\$230	\$40	8%						\$3,834
MOL	4%	3%	21	\$3,250	\$230	\$40							\$3,520
Maersk-SeaLand	3%	2%	25	\$3,800	\$230	\$40	8%						\$4,374
												<b>Weighted Average Container Rate</b>	\$4,127

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Oranges

Monthly Market Share For: July 2003

Month\Year: 67.1 \ 2,739.5

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Yang Ming	30%	8%	10									
Hanjin	15%	24%	10	\$2,510	\$230	\$40	41%					\$3,809
NYK Line	9%	6%	12									
Maersk-SeaLand	9%	6%	11	\$3,400	\$230	\$40	41%					\$5,064
MOL	9%	2%	11	\$3,400	\$230	\$40						\$3,670
P&O Nedlloyd	9%	2%	11	\$3,440	\$230	\$40	44%					\$5,224
OOCL	6%	6%	10	\$3,410	\$230	\$40	41%					\$5,078
APL	6%	3%	9	\$2,450	\$230							\$2,680
Evergreen	3%	18%	16	\$3,600	\$230	\$40						\$3,870
Hyundai	3%	5%	10									
K Line	1%	7%	10	\$2,540	\$285	\$40	41%					\$3,906
COSCO	0%	13%	14	\$4,640	\$230		41%					\$6,772

**Weighted Average Container Rate** \$4,218