

Ocean Rate Bulletin



Fresh Oranges:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July 2002. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2002 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2002.

Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 2002. Source: PIERS, July 2002.

Market Share-CY 2002:

Each carrier's market share is based on the total number of containers shipped throughout the 2002 calendar year. Source: PIERS, 2002.

Transit Time

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates

Ocean rates are applicable for September 30, 2002. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Sources identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate

Container rates for Fresh Oranges are quoted on full 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: July 2002

Month\Year 28.8 \ 4,616.7

Surcharges:

| <i>Carrie</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|---------------|---------------------|---------------------|---------------------|----------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Hanjin | 63% | 60% | 11 Days | \$2,600 | \$140 | \$40 | | | | | | | \$2,780 |
| P&O Nedlloyd | 23% | 2% | 11 Days | \$2,600 | \$140 | \$40 | | | | | | | \$2,780 |
| Norasia | 10% | 0% | | | | | | | | | | | |
| NYK Line | 3% | 2% | 11 Days | | | | | | | | | | |
| Hyundai | 0% | 22% | 12 Days | \$2,300 | \$140 | | | | | | | | \$2,440 |
| APL | 0% | 6% | 11 Days | \$2,300 | \$140 | \$40 | | | | | | | \$2,480 |
| Hapag-Lloyd | 0% | 3% | 14 Days | \$2.43 ¹⁹ | | | | | | | | 17 KT | \$2,449 |

¹⁹ Rate is per package

Average Container Rate \$2,780

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: July 2002

Month\Year 307.0 \ 4,650.9

Surcharges:

| Carrie | Market Share | Market Share | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate |
|-------------------|--------------|--------------|--------------|----------------------|-------------|---------|-----|--------------------|---------|-----|-----------|---------------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | | |
| Maersk-SeaLand | 18% | 17% | 14 Days | \$3,000 | \$140 | \$40 | | | | | | \$3,180 |
| NYK Line | 18% | 14% | 11 Days | | | | | | | | | |
| Hapag-Lloyd | 13% | 7% | 11 Days | \$2.18 ¹⁹ | | | | \$34 ¹⁹ | | | 950 pkgs. | \$2,649 |
| COSCO | 12% | 5% | 16 Days | \$4,010 | \$140 | | | | | | | \$4,150 |
| Evergreen | 11% | 9% | 17 Days | \$1,750 | \$140 | | | | | | | \$1,890 |
| Hyundai | 7% | 9% | 14 Days | \$2,300 | \$140 | | | | | | | \$2,440 |
| APL | 6% | 12% | 13 Days | \$3,110 | \$140 | \$40 | | | | | | \$3,290 |
| MOL | 3% | 7% | 14 Days | \$2,500 | \$140 | \$40 | | | | | | \$2,680 |
| OOCL | 3% | 7% | 13 Days | \$2,910 | \$140 | \$40 | | | | | | \$3,090 |
| Wan Hai | 3% | 2% | 15 Days | \$1,750 | \$95 | | | | | | | \$1,845 |
| Hatsu Marine Ltd. | 2% | 1% | 16 Days | \$2,700 | \$140 | \$40 | | | | | | \$2,880 |
| Norasia | 2% | 0% | | | | | | | | | | |
| China Shipping | 1% | 1% | | | | | | | | | | |
| Yang Ming | 0% | 3% | 16 Days | | | | | | | | | |

¹⁹ Rate is per package

Average Container Rate \$2,919

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Oranges

Monthly Market Share For: July 2002

Month\Year 6.0 \ 67.6

Surcharges:

| Carrie | Market Share | Market Share | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate |
|----------------|--------------|--------------|--------------|----------------------|-------------|---------|-----|--------------------|---------|-----|-----------|---------------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | | |
| NYK Line | 33% | 29% | 18 Days | | | | | | | | | |
| MOL | 33% | 10% | 25 Days | \$2,650 | \$140 | \$40 | | | | | | \$2,830 |
| Hapag-Lloyd | 17% | 9% | | \$4.01 ¹⁹ | | | | \$34 ¹⁹ | | | 950 pkgs. | \$4,388 |
| Maersk-SeaLand | 17% | 4% | 26 Days | \$3,400 | \$140 | \$40 | | | | | | \$3,580 |
| OOCL | 0% | 25% | 22 Days | \$3,300 | \$140 | \$40 | | | | | | \$3,480 |
| APL | 0% | 13% | 24 Days | \$3,500 | \$140 | \$40 | | | | | | \$3,680 |
| Evergreen | 0% | 6% | 26 Days | \$3,300 | \$140 | \$40 | | | | | | \$3,480 |
| Hyundai | 0% | 3% | 29 Days | \$2,500 | \$140 | | | | | | | \$2,640 |

¹⁹ Rate is per package

Average Container Rate \$3,407

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Oranges

Monthly Market Share For: July 2002

Month\Year 84.0 \ 318.3

Surcharges:

| Carrie | Market Share | Market Share | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate | |
|-------------------|--------------|--------------|--------------|---------------------|-------------|---------|-----|-----|---------|-----|------|---------------|-----------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | | | Cotton R. |
| OOCL | 25% | 26% | 14 Days | \$3,075 | \$140 | \$40 | 3% | | | | | | \$3,347 |
| Evergreen | 23% | 18% | 17 Days | \$2,950 | \$140 | \$40 | | | | | | | \$3,130 |
| NYK Line | 15% | 10% | 13 Days | | | | | | | | | | |
| Hapag-Lloyd | 12% | 6% | 10 Days | \$2.83 ¹ | | | 5% | | | | | | \$2,823 |
| APL | 5% | 10% | 12 Days | \$3,280 | | \$40 | 3% | | | | | | \$3,418 |
| Yang Ming | 5% | 6% | 13 Days | | | | | | | | | | |
| MOL | 4% | 5% | 13 Days | \$2,500 | \$140 | \$40 | | | | | | | \$2,680 |
| Maersk-SeaLand | 4% | 4% | 12 Days | \$3,000 | \$140 | \$40 | 3% | | | | | | \$3,270 |
| P&O Nedlloyd | 4% | 3% | 13 Days | | | | | | | | | | |
| Hatsu Marine Ltd. | 2% | 1% | 14 Days | | | | | | | | | | |
| Hyundai | 1% | 5% | 13 Days | \$2,300 | \$140 | | 3% | | | | | | \$2,509 |
| Wan Hai | 1% | 2% | 15 Days | | | | | | | | | | |

¹ Rate is per container

Average Container Rate \$3,148

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Oranges

Monthly Market Share For: July 2002

Month\Year 4.4 \ 107.5

Surcharges:

| Carrie | Market Share | Market Share | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate |
|----------------|--------------|--------------|--------------|------------|-------------|---------|-----|-----|---------|-----|------|---------------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | | |
| OOCL | 44% | 49% | 11 Days | \$2,850 | \$140 | \$40 | | | | | | \$3,030 |
| Evergreen | 33% | 1% | 15 Days | \$3,300 | \$140 | \$40 | | | | | | \$3,480 |
| NYK Line | 23% | 4% | 18 Days | | | | | | | | | |
| APL | 0% | 26% | 15 Days | \$3,400 | \$140 | \$40 | | | | | | \$3,580 |
| MOL | 0% | 6% | 16 Days | \$2,650 | \$140 | \$40 | | | | | | \$2,830 |
| P&O Nedlloyd | 0% | 5% | 19 Days | \$3,200 | \$140 | \$40 | | | | | | \$3,380 |
| Hyundai | 0% | 5% | 16 Days | | | | | | | | | |
| Maersk-SeaLand | 0% | 3% | 17 Days | \$3,400 | \$140 | \$40 | | | | | | \$3,580 |

Average Container Rate \$3,229

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: July 2002

Month\Year 53.4 \ 762.2

Surcharges:

| Carrie | Market Share | Market Share | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate |
|----------------|--------------|--------------|--------------|------------|-------------|---------|-----|------|---------|-----|------|---------------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | | |
| OOCL | 39% | 34% | 20 Days | \$3,300 | \$140 | \$40 | | | | | | \$3,480 |
| P&O Nedlloyd | 23% | 18% | 20 Days | \$3,200 | \$140 | \$40 | | | | | | \$3,380 |
| NYK Line | 15% | 11% | 21 Days | | | | | | | | | |
| APL | 13% | 12% | 24 Days | \$3,400 | \$140 | \$40 | | | | | | \$3,580 |
| MOL | 2% | 8% | 24 Days | \$2,650 | \$140 | \$40 | | | | | | \$2,830 |
| Evergreen | 2% | 4% | 27 Days | \$3,700 | \$140 | \$40 | | | | | | \$3,880 |
| Hyundai | 2% | 3% | 24 Days | \$2,500 | \$140 | | | | | | | \$2,640 |
| Hapag-Lloyd | 2% | 3% | 20 Days | \$3.08 | | | | \$34 | | | | \$3,504 |
| Maersk-SeaLand | 2% | 2% | 25 Days | \$3,400 | \$140 | \$40 | | | | | | \$3,580 |
| Hanjin | 0% | 6% | 21 Days | \$3,200 | \$140 | \$40 | | | | | | \$3,380 |

Average Container Rate \$3,445

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: July 2002

Month\Year 85.5 \ 822.8

Surcharges:

| Carrie | Market Share | Market Share | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate | |
|--------------|--------------|--------------|--------------|----------------------|-------------|---------|-----|------|---------|-----|------|---------------|-----------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | | | Cotton R. |
| NYK Line | 36% | 23% | 13 Days | | | | | | | | | | |
| OOCL | 27% | 23% | 17 Days | \$3,170 | \$140 | \$40 | 7% | | | | | | \$3,572 |
| P&O Nedlloyd | 22% | 12% | 15 Days | \$3,000 | \$140 | \$40 | 7% | | | | | | \$3,390 |
| Hapag-Lloyd | 10% | 9% | 15 Days | \$3.08 ¹⁹ | | | 10% | \$34 | | | | | \$3,797 |
| Evergreen | 2% | 5% | 22 Days | \$3,300 | \$140 | \$40 | 7% | | | | | | \$3,711 |
| APL | 1% | 17% | 20 Days | \$3,200 | \$140 | \$40 | 7% | | | | | | \$3,604 |
| Hyundai | 1% | 6% | 21 Days | \$2,500 | \$140 | | 7% | | | | | | \$2,815 |

¹⁹ Rate is per package

Average Container Rate \$3,536

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Oranges

Monthly Market Share For: July 2002

Month\Year 44.7 \ 1,292.8

Surcharges:

| <i>Carrie</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>Surcharges:</i> | | | | | | <i>Size</i> | <i>ContainerRate</i> | |
|----------------|---------------------|---------------------|---------------------|-------------------|--------------------|----------------|------------|------------|----------------|------------|-------------|----------------------|------------------|
| | | | | | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | | | <i>Cotton R.</i> |
| Hanjin | 63% | 40% | 9 Days | \$2,740 | \$140 | \$40 | 35% | | | | | | \$3,879 |
| OOCL | 17% | 8% | 10 Days | \$2,810 | \$140 | \$40 | 35% | | | | | | \$3,974 |
| K Line | 9% | 5% | 9 Days | \$2,340 | \$240 | \$40 | 35% | | | | | | \$3,439 |
| Maersk-SeaLand | 4% | 8% | 10 Days | \$3,000 | \$140 | \$40 | 35% | | | | | | \$4,230 |
| Hyundai | 4% | 4% | 13 Days | \$2,300 | \$140 | | 37% | | | | | | \$3,291 |
| Evergreen | 2% | 22% | 14 Days | \$3,000 | \$140 | \$40 | | | | | | | \$3,180 |
| COSCO | 0% | 4% | 12 Days | \$4,040 | \$140 | | 35% | | | | | | \$5,594 |

Average Container Rate \$3,832