



# *Ocean Rate Bulletin*

## Fresh Oranges:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January 1999.

### **Market Share-January:**

Each carrier's current market share is based on the number of containers shipped during January 1999. Source: PIERS, January 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for April 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

### **Container Rate:**

Container rates for Fresh Oranges are quoted on full 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

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# ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Oranges

*Monthly Market Share For: January 1999*

Month\Year: 10\10

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	60%	60%	22 Days	\$3.08				\$34					\$3,504
Mitsui OSK	40%	40%	19 Days	\$3.08				\$34				950 pkgs.	\$3,504

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: January 1999

Month\Year: 35\35

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	41%	41%	12 Days	\$2,000 <sup>1</sup>									\$2,000
APL	31%	31%	19 Days	\$1.98								1008 pkgs.	\$1,996
Hyundai	6%	6%	14 Days	\$2,000 <sup>1</sup>									\$2,000
Evergreen	6%	6%	14 Days	\$2,000 <sup>1</sup>									\$2,000

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: January 1999

Month\Year: 127\127

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	51%	51%	13 Days	\$1.72				\$34				950 pkgs.	\$2,212
Hyundai	12%	12%	13 Days	\$1.87				\$34				950 pkgs.	\$2,355
P&O Nedlloyd	8%	8%	20 Days	\$1.72				\$34				950 pkgs.	\$2,212
Maersk	7%	7%	15 Days	\$1.72				\$34				950 pkgs.	\$2,212
Cho Yang	6%	6%	16 Days	\$1.72				\$34				950 pkgs.	\$2,212
Mitsui OSK	6%	6%	13 Days	\$1.72				\$34				950 pkgs.	\$2,212
Hanjin	3%	3%	16 Days	\$1.72								950 pkgs.	\$1,634
OOCL	3%	3%	14 Days	\$1.72				\$34				950 pkgs.	\$2,212

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Oranges

Monthly Market Share For: January 1999

Month\Year: 28\28

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Yang Ming	43%	43%	22 Days	\$2.63							950 pkgs.	\$2,499
OOCL	36%	36%	18 Days	\$2.63							950 pkgs.	\$2,499
Hanjin	7%	7%	20 Days	\$2.63							950 pkgs.	\$2,499
Hyundai	7%	7%	18 Days	\$2.63							950 pkgs.	\$2,499
P&O Nedlloyd	7%	7%	18 Days	\$2.83			5%				950 pkgs.	\$2,823

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Oranges

Monthly Market Share For: January 1999

Month\Year: 9\9

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	64%	64%	22 Days	\$3.52				\$34				865 pkgs.	\$3,922
P&O Nedlloyd	21%	21%	25 Days	\$3.52				\$34				865 pkgs.	\$3,922
Hapag-Lloyd	15%	15%	19 Days <sup>4</sup>	\$4.06				\$34					\$4,435

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: January 1999

Month\Year: 39\39

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	21%	21%	19 Days	\$3.08				\$34				950 pkgs.	\$3,504
P&O Nedlloyd	21%	21%	19 Days	\$3.08				\$34				#Error	\$3,504
Mitsui OSK	14%	14%	19 Days	\$3.08				\$34					\$3,504
Hapag-Lloyd	8%	8%	20 Days	\$3.08				\$34				950 pkgs.	\$3,504
Hanjin	5%	5%	21 Days	\$3.08				\$34					\$3,504
Maersk	3%	3%	24 Days	\$3.08				\$34					\$3,504
OOCL	3%	3%	20 Days	\$3.08				\$34					\$3,504

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: January 1999

Month\Year: 56\56

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	32%	32%	18 Days	\$3.08				\$34					\$3,504
Hyundai	25%	25%	18 Days	\$3.08				\$34					\$3,504
APL	18%	18%	18 Days	\$3.08				\$34					\$3,504
Hapag-Lloyd	7%	7%	18 Days										
Maersk	6%	6%	19 Days	\$3.08				\$34					\$3,504
Yang Ming	4%	4%	22 Days										
Sea-Land	4%	4%	17 Days	\$3.08				\$34					\$3,504
NYK Line	4%	4%	18 Days	\$3.08				\$34					\$3,504

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Oranges

Monthly Market Share For: January 1999

Month\Year: 44\44

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	41%	41%	11 Days	\$2,280 <sup>1</sup>			43%						\$3,260
Yang Ming	24%	24%	12 Days										
P&O Nedlloyd	8%	8%	14 Days	\$1.80				\$34				1008 pkgs.	\$2,426
OOCL	7%	7%	11 Days	\$1.80			43%	\$34				1008 pkgs.	\$3,206
Cho Yang	5%	5%	16 Days	\$2.01			43%	\$34				1008 pkgs.	\$3,509
Hyundai	5%	5%	10 Days	\$1.80			43%	\$34				1008 pkgs.	\$3,206
K Line	5%	5%	12 Days	\$1.80			43%	\$34				1008 pkgs.	\$3,206
Evergreen	5%	5%	11 Days	\$1.80			43%	\$34					\$3,023

<sup>1</sup> Rate is per container