

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Oranges

Monthly Market Share For: December 1996

Month\Year: 11\26

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	57%	43%	20 Days ⁴	\$4.09	\$7			\$34				865 pkgs.	\$4,153
Maersk	19%	39%	23 Days	\$4.09	\$7			\$34				865 pkgs.	\$4,153
Mitsui OSK	10%	4%	25 Days	\$4.09	\$7			\$34				865 pkgs.	\$4,153
OOCL	10%	4%	22 Days	\$4.09	\$7			\$34				865 pkgs.	\$4,153
Hanjin	5%	2%	23 Days	\$3.94	\$7			\$34				900 pkgs.	\$4,023

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: December 1996

Month\Year: 17\682

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	100%	33%	12 Days	\$2.59	AI		AI	AI				1008 pkgs.	\$2,611
Hyundai	0%	67%	12 Days	\$2.59	AI		AI	AI				1008 pkgs.	\$2,611

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Fresh Oranges

Monthly Market Share For: December 1996

Month\Year: 3\6

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	33%	33%	20 Days	\$6.75	\$7			\$34				865 pkgs.	\$6,454
Sea-Land	33%	33%	26 Days	\$6.75	\$7			\$34				865 pkgs.	\$6,454
APL	33%	17%	24 Days	\$6.75	\$7			\$34				865 pkgs.	\$6,454
OOCL	0%	8%	21 Days	\$6.75	\$7			\$34				865 pkgs.	\$6,454

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: December 1996

Month\Year: 339\3,194

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
APL	17%	11%	17 Days	\$2.21	\$7			\$34				950 pkgs.	\$2,797
Mexican Line	17%	3%	16 Days	\$2.11	\$7			\$26				950 pkgs.	\$2,566
OOCL	11%	9%	16 Days	\$2.21	\$7			\$34				950 pkgs.	\$2,797
Mitsui OSK	11%	5%	17 Days	\$2.21	\$7			\$34				950 pkgs.	\$2,797
Sea-Land	8%	14%	14 Days	\$2.21	\$7			\$34				950 pkgs.	\$2,797
NYK Line	7%	1%	19 Days	\$2.21	\$7			\$34				950 pkgs.	\$2,797
Neptune	6%	1%	20 Days	\$2.21	\$7			\$34				950 pkgs.	\$2,797
Maersk	4%	20%	14 Days	\$2.21	\$7			\$34				950 pkgs.	\$2,797
Hanjin	4%	6%	15 Days	\$2.11	\$7			AI				950 pkgs.	\$2,124
Evergreen	3%	9%	23 Days	\$2.11	\$7			\$34				950 pkgs.	\$2,702

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Oranges

Monthly Market Share For: December 1996

Month\Year: 5\53

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	43%	4%	27 Days	\$4.20	\$7			\$34				900 pkgs.	\$4,436
Sea-Land	25%	30%	23 Days	\$4.35	\$7			\$34				900 pkgs.	\$4,571
Maersk	21%	51%	23 Days	\$4.35	\$7			\$34				900 pkgs.	\$4,571
Mitsui OSK	11%	1%	27 Days	\$4.35	\$7			\$34				900 pkgs.	\$4,571
APL	0%	6%	30 Days	\$4.35	\$7			\$34				900 pkgs.	\$4,571

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Oranges

Monthly Market Share For: December 1996

Month\Year: 5\164

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Mitsui OSK	67%	2%	16 Days	\$3.33	\$7		9%	\$34				1008 pkgs.	\$4,397
K Line	22%	2%	14 Days	\$3.33	\$7		9%	\$34				1008 pkgs.	\$4,397
Hyundai	11%	23%	18 Days	\$3.28	\$7		9%	\$34				1008 pkgs.	\$4,397
Evergreen	0%	40%	19 Days	\$3.28	\$7		9%	\$34				1008 pkgs.	\$4,342
Yang Ming	0%	21%	20 Days	\$3.45	\$7		9%	\$34				950 pkgs.	\$4,529
APL	0%	3%	17 Days	\$3.33	\$7		9%	\$34				1008 pkgs.	\$4,397
Maersk	0%	2%	18 Days	\$3.33	\$7		9%	\$34				1008 pkgs.	\$4,397
Neptune	0%	2%	19 Days ⁵	\$3.33	\$7		9%	\$34				1008 pkgs.	\$4,397
NYK Line	0%	2%	14 Days ⁵	\$3.33	\$7		9%	\$34				1008 pkgs.	\$4,397
Hapag-Lloyd	0%	1%	18 Days	\$3.33	\$7		9%	\$34				1008 pkgs.	\$4,397

⁵ Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Oranges

Monthly Market Share For: December 1996

Month\Year: 34\267

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	65%	38%	21 Days	\$3.91	\$7			\$34				865 pkgs.	\$3,997
APL	21%	29%	19 Days	\$3.91	\$7			\$34				865 pkgs.	\$3,997
Maersk	15%	22%	19 Days	\$3.91	\$7			\$34				865 pkgs.	\$3,997
OOCL	0%	8%	18 Days	\$3.91	\$7			\$34				865 pkgs.	\$3,997
NYK Line	0%	2%	21 Days	\$3.91	\$7			\$34				865 pkgs.	\$3,997

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: December 1996

Month\Year: 65\527

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	32%	20%	25 Days	\$4.09	\$7			\$34				865 pkgs.	\$4,153
Sea-Land	23%	25%	21 Days	\$4.09	\$7			\$34				865 pkgs.	\$4,153
Maersk	15%	29%	22 Days	\$4.09	\$7			\$34				865 pkgs.	\$4,153
OOCL	15%	17%	22 Days	\$4.09	\$7			\$34				865 pkgs.	\$4,153
Hyundai	9%	4%	21 Days	\$3.94	\$7			\$34				900 pkgs.	\$4,023
NYK Line	5%	1%	27 Days	\$4.09	\$7			\$34				865 pkgs.	\$4,153
Mitsui OSK	0%	2%	22 Days	\$4.09	\$7			\$34				865 pkgs.	\$4,153

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: December 1996

Month\Year: 79\566

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	36%	16%	21 Days	\$4.09	\$7		16%	\$34				865 pkgs.	\$4,719
Sea-Land	19%	19%	20 Days	\$4.09	\$7		16%	\$34				865 pkgs.	\$4,719
OOCL	16%	18%	22 Days	\$4.09	\$7		16%	\$34				865 pkgs.	\$4,719
Maersk	11%	30%	20 Days	\$4.09	\$7		16%	\$34				865 pkgs.	\$4,719
Neptune	6%	1%	24 Days	\$4.09	\$7		16%	\$34				865 pkgs.	\$4,719
P&O Nedlloyd	4%	1%	24 Days	\$4.09	\$7		16%	\$34				865 pkgs.	\$4,719
Hyundai	3%	9%	20 Days	\$3.94	\$7		16%	\$34				900 pkgs.	\$4,568
NYK Line	3%	1%	22 Days	\$4.09	\$7		16%	\$34				865 pkgs.	\$4,719
Mitsui OSK	1%	3%	21 Days	\$4.09	\$7		16%	\$34				865 pkgs.	\$4,719
Evergreen	1%	2%	33 Days	\$3.99	\$7		16%	\$34				900 pkgs.	\$4,619

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Oranges

Monthly Market Share For: December 1996

Month\Year: 41\558

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	30%	27%	11 Days	\$2.06	\$7		47%	\$34				1008 pkgs.	\$3,790
Pacific Express	17%	4%	13 Days ⁵	\$3,800 ¹	AI		AI	AI					\$3,800
Mexican Line	12%	8%	10 Days	\$2.06	\$7		47%	\$26				1008 pkgs.	\$3,646
Sea-Land	12%	7%	10 Days	\$2.16	\$7		47%	\$34				1008 pkgs.	\$3,939
Hapag-Lloyd	10%	1%	11 Days	\$2.16	\$7		47%	\$34				1008 pkgs.	\$3,939
Evergreen	7%	9%	15 Days	\$2.06	\$7		47%	\$34				1008 pkgs.	\$3,790
Maersk	2%	9%	10 Days	\$2.16	\$7		47%	\$34				1008 pkgs.	\$3,939
COSCO	2%	7%	12 Days	\$2,500 ¹	AI		50%	AI					\$3,750
Mitsui OSK	2%	3%	11 Days	\$2.16	\$7		47%	\$34				1008 pkgs.	\$3,939
K Line	1%	4%	10 Days	\$2.16	\$7		47%	\$34				1008 pkgs.	\$3,939

1 Rate is per container

5 Transit time is based on departure from Los Angeles, CA.