



Ocean Rate Bulletin

Fresh Oranges:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during November 1998. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, November 1998.

Market Share-November:

Each carrier's current market share is based on the number of containers shipped during November 1998. Source: PIERS, November 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for February 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Oranges are quoted on full 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: November 1998

Month\Year: 11\1,474

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	55%	40%	14 Days	\$2,000 ¹									\$2,000
Hanjin	45%	26%	15 Days ⁴	\$1.98								1008 pkgs.	\$1,996
Cho Yang	0%	15%	14 Days	\$186.00								19 KT	\$3,534 ¹³
Evergreen	0%	12%	14 Days	\$2,000 ¹									\$2,000
Sea-Land	0%	4%	16 Days ⁴	\$1.98								1008 pkgs.	\$1,996

1 Rate is per container

13 Rate is calculated by KT, not package.

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: November 1998

Month\Year: 255\10,184

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hyundai	19%	18%	13 Days	\$1.87	\$1			\$34					\$2,389
COSCO	18%	6%	18 Days	\$1.28	\$1			\$34					\$1,811
APL	15%	13%	13 Days	\$1.72	\$1			\$34					\$2,229
Maersk	15%	10%	15 Days	\$1.72	\$1			\$34					\$2,229
Cho Yang	9%	4%	15 Days	\$1.87	\$1			\$34					\$2,372
Yang Ming	8%	4%	18 Days	\$1.72	\$1			\$34					\$2,232
Sea-Land	4%	13%	8 Days ⁴	\$1.72	\$1			\$34					\$2,229
Evergreen	4%	7%	17 Days	\$1.87	\$1			\$34					\$2,372
Hanjin	4%	6%	16 Days ⁴	\$1.72	\$1			\$26					\$2,093
NYK Line	2%	3%	18 Days	\$1.72	\$1			\$34					\$2,229
OOCL	1%	7%	17 Days	\$1.72	\$1			\$34					\$2,229
P&O Nedlloyd	1%	4%	17 Days	\$1.82	\$1			\$34					\$2,474
Mitsui OSK	1%	4%	13 Days	\$1.72	\$1			\$34					\$2,229

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Oranges

Monthly Market Share For: November 1998

Month\Year: 1\1,256

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Mitsui OSK	100%	1%	14 Days	\$2.83	\$1		4%						\$2,813
Yang Ming	0%	25%	15 Days	\$2.83	\$1		4%						\$2,813
Cho Yang	0%	22%	12 Days	\$3,500 ¹									\$3,500
Zim Line	0%	15%	22 Days	\$2,380				\$34					\$2,958
Hanjin	0%	8%	15 Days ⁴	\$2.83	\$1		4%						\$2,813
OOCL	0%	6%	18 Days	\$2.83	\$1		4%						\$2,813
Evergreen	0%	5%	15 Days	\$2.83	\$1		4%						\$2,813
APL	0%	5%	14 Days	\$2.83	\$1		4%						\$2,813
Hyundai	0%	4%	17 Days	\$2.83	\$1		4%						\$2,813
Maersk	0%	4%	17 Days	\$2.83	\$1		4%						\$2,813
Sea-Land	0%	3%	17 Days ⁴	\$2.83	\$1		4%						\$2,813

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Oranges

Monthly Market Share For: November 1998

Month\Year: 1\204

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	17%	17 Days	\$3.52	\$1			\$34					\$3,939
Maersk	0%	27%	22 Days	\$3.52	\$1			\$34					\$3,939
Sea-Land	0%	24%	18 Days	\$3.52	\$1			\$34					\$3,939
OOCL	0%	24%	24 Days	\$3.52	\$1			\$34					\$3,939
APL	0%	14%	18 Days	\$3.52	\$1			\$34					\$3,939
Cho Yang	0%	6%		\$3,350 ¹	\$20 ¹								\$3,370

¹ Rate is per container

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: November 1998

Month\Year: 15\1,063

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
APL	33%	13%	19 Days	\$3.08	\$1			\$34					\$3,521
Hanjin	27%	4%	23 Days ⁴	\$4.16	\$1			\$26					\$4,411
Sea-Land	13%	28%	22 Days ⁴	\$3.08	\$1			\$34					\$3,521
P&O Nedlloyd	13%	8%	20 Days ⁴	\$3.08	\$1			\$34					\$3,671
Mitsui OSK	10%	1%	19 Days	\$3.08	\$1			\$34					\$3,521
NYK Line	3%	2%	24 Days	\$3.08	\$1			\$34					\$3,521
OOCL	0%	17%	20 Days	\$3.08	\$1			\$34					\$3,521
Maersk	0%	14%	24 Days	\$3.08	\$1			\$34					\$3,521
Hyundai	0%	6%	18 Days	\$3.08	\$1			\$34					\$3,521
Cho Yang	0%	4%	21 Days	\$4.04	\$1								\$3,855

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: November 1998

Month\Year: 15\1,327

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	27%	8%	20 Days ⁴	\$3.08	\$1			\$26					\$3,385
Maersk	20%	23%	19 Days	\$3.08	\$1			\$34					\$3,521
APL	20%	11%	18 Days	\$3.08	\$1			\$34					\$3,521
P&O Nedlloyd	20%	10%	18 Days	\$3.08	\$1			\$34					\$3,671
Sea-Land	7%	18%	17 Days ⁴	\$3.08	\$1			\$34					\$3,521
Mitsui OSK	6%	1%	18 Days	\$3.08	\$1			\$34					\$3,521
OOCL	0%	14%	18 Days ⁴	\$3.08	\$1			\$34					\$3,521
Cho Yang	0%	6%	19 Days	\$3.03	\$1			\$34					\$3,474
Yang Ming	0%	5%	22 Days										

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Oranges

Monthly Market Share For: November 1998

Month\Year: 83\1,580

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	33%	20%	11 Days	\$1.33	\$1		34%	\$34				966 pkgs.	\$4,108
Yang Ming	25%	11%	12 Days	\$2.01	\$1		34%	\$34				1008 pkgs.	\$3,345
Hanjin	23%	26%	12 Days ⁴	\$2.01	\$1		34%	\$34				1008 pkgs.	\$3,345
K Line	11%	11%	12 Days	\$1.33	\$1		34%	\$34				966 pkgs.	\$4,108
Evergreen	4%	7%	11 Days	\$2.01	\$1		34%	\$34				1008 pkgs.	\$3,345
Hapag-Lloyd	2%	2%	11 Days	\$2.01	\$1		34%	\$34				1008 pkgs.	\$3,345
APL	1%	1%	10 Days	\$1.33	\$1		34%	\$34				966 pkgs.	\$4,108
P&O Nedlloyd	1%	1%	14 Days	\$1.38	\$1		34%	\$34					\$2,565
COSCO	0%	5%	12 Days	\$3.21								1008 pkgs.	\$3,236
OOCL	0%	5%	11 Days	\$1.33	\$1		34%	\$34				966 pkgs.	\$4,108
Sea-Land	0%	5%	11 Days ⁴	\$1.33	\$1		34%	\$34				966 pkgs.	\$4,108
NYK Line	0%	3%	12 Days	\$1.33	\$1		34%	\$34				966 pkgs.	\$4,108

⁴ Transit time is based on departure from Long Beach, CA.