

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: November 1997

Month\Year: 11.0 \ 1,797.9

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	82%	43%	14 Days	\$2,300 ¹	AI		AI	AI					\$2,300
Hyundai	18%	44%	14 Days ⁴	\$2,000 ¹	AI		AI	AI					\$2,000
Cho Yang	0%	5%	14 Days	\$179	\$6		AI	AI					\$3,515
Sea-Land	0%	3%	16 Days	\$199	AI		AI	AI					\$3,781

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

Average Container Rate \$2,245

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: November 1997

Month\Year: 505.4 \ 7,662.6

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:					Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec			ARB
Maersk	16%	9%	15 Days	\$1.72	\$6			\$34			950 pkgs.	\$2,314
Evergreen	12%	9%	19 Days	\$1.68	\$6			\$34			950 pkgs.	\$2,276
Sea-Land	12%	9%	15 Days	\$1.72	\$6			\$34			950 pkgs.	\$2,314
Hyundai	10%	16%	15 Days	\$1.68	\$6			\$34			950 pkgs.	\$2,276
APL	9%	7%	15 Days	\$1.72	\$6			\$34			950 pkgs.	\$2,314
OOCL	7%	6%	15 Days	\$1.72	\$6			\$34			950 pkgs.	\$2,314
Yang Ming	6%	2%	17 Days	\$1.90	\$120 ¹			\$34			950 pkgs.	\$2,503
Hanjin	5%	5%	15 Days	\$1.68	\$6			\$34			950 pkgs.	\$2,276
Mitsui OSK	5%	4%	15 Days ⁵	\$1.72	\$6			\$34			950 pkgs.	\$2,314
Neptune	3%	3%	13 Days	\$1.72	\$6			\$34			950 pkgs.	\$2,314

1 Rate is per container

5 Transit time is based on departure from Los Angeles, CA.

Average Container Rate \$2,315

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Oranges

Monthly Market Share For: November 1997

Month\Year: 4.3 \ 321.6

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	46%	2%	19 Days	\$3.63	\$6			\$34				865 pkgs.	\$4,129
OOCL	23%	16%	21 Days	\$3.78	\$6			\$34				865 pkgs.	\$4,271
Hyundai	19%	10%	22 Days ⁴	\$3.63	\$6			\$34				865 pkgs.	\$4,129
NYK Line	12%	2%	18 Days	\$3.78	\$6			\$34				865 pkgs.	\$4,271
Maersk	0%	37%	23 Days	\$3.78	\$6			\$34				865 pkgs.	\$4,271
Sea-Land	0%	21%	21 Days	\$3.78	\$6			\$34				865 pkgs.	\$4,271
APL	0%	13%	20 Days	\$3.78	\$6			\$34				865 pkgs.	\$4,271

⁴ Transit time is based on departure from Long Beach, CA.

Average Container Rate \$4,179

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: November 1997

Month\Year: 5.4 \ 882.9

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Yang Ming	42%	0%	22 Days										
OOCL	40%	21%	21 Days	\$3.97	\$6			\$34					\$4,452
APL	18%	14%	21 Days	\$3.97	\$6			\$34					\$4,452
Maersk	0%	32%	20 Days	\$3.97	\$6			\$34					\$4,452
Sea-Land	0%	19%	22 Days	\$3.97	\$6			\$34					\$4,452

Average Container Rate \$4,452

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: November 1997

Month\Year: 30.2 \ 1,011.4

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Maersk	43%	25%	18 Days	\$3.97	\$6		13%	\$34					\$4,942
Sea-Land	17%	18%	18 Days	\$3.97	\$6		13%	\$34					\$4,942
OOCL	12%	15%	19 Days	\$3.97	\$6		13%	\$34					\$4,942
P&O Nedlloyd	8%	3%	17 Days	\$3.97	\$6		13%	\$34					\$4,942
APL	7%	26%	19 Days	\$3.97	\$6		13%	\$34					\$4,942
NYK Line	7%	2%	17 Days	\$3.97	\$6		13%	\$34					\$4,942
Yang Ming	7%	1%	21 Days										
Hyundai	0%	5%	23 Days ⁴	\$3.87	\$6		13%	\$34				850 pkgs.	\$4,397

4 Transit time is based on departure from Long Beach, CA.

Average Container Rate \$4,942

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L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Oranges

Monthly Market Share For: November 1997

Month\Year: 12.0 \ 716.4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	42%	10%	11 Days	\$1.91	\$6		39%	\$34				950 pkgs.	\$3,396
Maersk	17%	17%	10 Days	\$2.01	\$6		39%	\$34				1008 pkgs.	\$3,536
COSCO	17%	8%	12 Days	\$3,350 ¹	AI		AI	AI				1008 pkgs.	\$3,350
Sea-Land	8%	6%	10 Days	\$2.01	\$6		39%	\$34				1008 pkgs.	\$3,536
Yang Ming	8%	6%	12 Days	\$1,850 ¹	\$120 ¹		AI	AI				1008 pkgs.	\$1,970
Mitsui OSK	8%	5%	12 Days	\$2.01	\$6		39%	\$3				1008 pkgs.	\$3,536
Hanjin	0%	22%	12 Days	\$2,160 ¹	\$120 ¹		39%	AI					\$3,122
OOCL	0%	7%	12 Days	\$2.01	\$6		39%	\$34				1008 pkgs.	\$3,536

¹ Rate is per container

Average Container Rate \$3,316