

# *Ocean Rate Bulletin*



## **Lettuce:**

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 2001. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2001 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2001.

### **Market Share-October:**

Each carrier's current market share is based on the number of containers shipped during October 2001. Source: PIERS, October 2001.

### **Market Share-CY 2001:**

Each carrier's market share is based on the total number of containers shipped throughout the 2001 calendar year. Source: PIERS, 2001.

### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates**

Ocean rates are applicable for December 31, 2001. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate**

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: October 2001

Month\Year: 60.1 \ 623.1

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	39%	43%	14 Days	\$3,550	\$140	\$40							\$3,730
APL	31%	16%	14 Days	\$3,950	\$140	\$40							\$4,130
Hyundai	14%	16%	14 Days	\$4,150	\$140								\$4,290
NYK Line	8%	12%	14 Days	\$2,850	\$140								\$2,990
Yang Ming	5%	1%	15 Days	\$2,200									\$2,200
OOCL	2%	1%	15 Days	\$3,000	\$140	\$40							\$3,180
MOL	1%	7%	15 Days	\$3,150	\$140	\$40							\$3,330

*Average Container Rat* \$3,782

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Lettuce

Monthly Market Share For: October 2001

Month\Year: 70.5 \ 408.6

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	50%	40%	13 Days	\$3,950	\$140	\$40	4%						\$4,288
MOL	13%	13%	13 Days	\$3,150	\$140	\$40							\$3,330
Yang Ming	12%	19%	17 Days	\$2,300									\$2,300
Maersk-SeaLand	10%	7%	16 Days	\$3,995	\$140	\$40	4%						\$4,335
OOCL	5%	4%	14 Days	\$3,000	\$140	\$40							\$3,180
Evergreen	4%	1%	17 Days	\$2,700	\$140	\$40							\$2,880
NYK Line	3%	8%	20 Days	\$3,150	\$140	\$40							\$3,330
K Line	1%	3%	17 Days	\$173 <sup>16</sup>	\$12 <sup>16</sup>	\$40	5%					19 KT	\$3,719
P&O Nedlloyd	1%	0%	12 Days	\$3,600	\$140	\$40	4%						\$3,924

<sup>16</sup> Rate is calculated per KT not by container.

*Average Container Rat* \$3,775

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Lettuce

Monthly Market Share For: October 2001

Month\Year: 0.3 \ 5.9

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
MOL	68%	6%	16 Days	\$4,000	\$140	\$40							\$4,180
APL	32%	19%	16 Days	\$3,600	\$140	\$40							\$3,780
OOCL	0%	41%	15 Days	\$3,300	\$140	\$40							\$3,480
Maersk-SeaLand	0%	34%	19 Days	\$3,600	\$140	\$40							\$3,780

*Average Container Rat* \$4,047

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: October 2001

Month\Year: 3.0 \ 20.3

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	67%	34%	23 Days <sup>4</sup>	\$3,350	\$140	\$40							\$3,530
APL	33%	64%	23 Days	\$3,600	\$140	\$40							\$3,780

4 Transit time is based on departure from Long Beach, CA.

*Average Container Rat* \$3,613

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: October 2001

Month\Year: 33.8 \ 275.9

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	37%	23%	23 Days <sup>4</sup>	\$3,350	\$140	\$40	8%						\$3,798
NYK Line	18%	10%	19 Days	\$2,650	\$140								\$2,790
APL	15%	21%	21 Days	\$3,400	\$140	\$40	8%						\$3,852
Yang Ming	13%	4%	19 Days	\$2,500									\$2,500
OOCL	9%	14%	20 Days	\$3,300	\$140	\$40							\$3,480
K Line	5%	9%	19 Days	\$3,000	\$140	\$40	9%						\$3,450
MOL	3%	3%	24 Days	\$4,400	\$140	\$40							\$4,580
Hyundai	0%	13%	22 Days	\$4,150	\$140		8%						\$4,622

4 Transit time is based on departure from Long Beach, CA.

*Average Container Rat* \$3,433

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Lettuce

Monthly Market Share For: October 2001

Month\Year: 9.2 \ 121.9

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	66%	39%	10 Days	\$2,950	\$140	\$40	41%						\$4,340
Hapag-Lloyd	16%	2%	10 Days	\$198 <sup>16</sup>			43%	\$34 <sup>16</sup>				19 KT	\$6,026
APL	11%	7%	11 Days	\$3,350	\$140	\$40	41%						\$4,904
COSCO	7%	8%	9 Days	\$2,900	\$140		41%						\$4,229
Hanjin	1%	3%	9 Days	\$2,950	\$140	\$40	41%						\$4,340
Evergreen	0%	21%	13 Days	\$2,400	\$140	\$40							\$2,580
NYK Line	0%	14%	12 Days	\$2,650	\$140								\$2,790

<sup>16</sup> Rate is calculated per KT not by container.

*Average Container Rat* \$4,669