

# *Ocean Rate Bulletin*



## Lettuce:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during June 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, June 2000.

### **Market Share-June:**

Each carrier's current market share is based on the number of containers shipped during June 2000. Source: PIERS, June 2000.

### **Market Share-CY 2000:**

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for August 30, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: June 2000

Month\Year: 130.6 \ 405.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	40%	28%	14 Days	\$3,400 <sup>1</sup>	\$220 <sup>1</sup>								\$3,620
APL	25%	28%	14 Days	\$4.41	\$11			\$34				630 pkgs.	\$3,498
NYK Line	12%	13%	18 Days	\$3,400 <sup>1</sup>	\$220 <sup>1</sup>								\$3,620
Hanjin	8%	3%	14 Days	\$3,600 <sup>1</sup>	\$220 <sup>1</sup>								\$3,820
P&O Nedlloyd	6%	7%	15 Days	\$3,600 <sup>1</sup>	\$220 <sup>1</sup>								\$3,820
OOCL	4%	3%	15 Days	\$4.41	\$11			\$34				630 pkgs.	\$3,498
Mitsui OSK	2%	3%	14 Days	\$3,000 <sup>1</sup>									\$3,000
COSCO	2%	1%	16 Days	\$1.87								1500 pkgs.	\$2,805
Hyundai	1%	12%	14 Days	\$3,600 <sup>1</sup>	\$220 <sup>1</sup>								\$3,820
Cho Yang	1%	1%	14 Days										

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,586

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Lettuce

Monthly Market Share For: June 2000

Month\Year: 51.9 \ 123.6

**Surcharges:**

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	49%	54%	12 Days	\$6.23	\$11		6%	\$34				630 pkgs.	\$4,880
OOCL	13%	15%	14 Days	\$3,575 <sup>1</sup>	\$220 <sup>1</sup>		6%						\$4,010
Maersk-SeaLand	11%	8%	14 Days	\$3,845 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$4,308
Hanjin	9%	8%	12 Days	\$3,600 <sup>1</sup>	\$220 <sup>1</sup>		6%						\$4,036
K Line	8%	9%	15 Days	\$1.73	\$11		6%					19 KT	\$3,693
Yang Ming	6%	3%	15 Days										
NYK Line	4%	2%	16 Days	\$3,400 <sup>1</sup>	\$220 <sup>1</sup>		6%						\$3,824

<sup>1</sup> Rate is per container

**Average Container Rate** \$4,465

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Lettuce

Monthly Market Share For: June 2000

Month\Year: 2.5 \ 4.6

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
APL	81%	90%											
OOCL	19%	10%	18 Days	\$3,600 <sup>1</sup>	\$220 <sup>1</sup>								\$3,820

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,820

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: June 2000

Month\Year: 3.8 \ 14.2

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	79%	84%	22 Days										
Maersk-SeaLand	21%	7%	21 Days	\$3,400 <sup>1</sup>	\$220 <sup>1</sup>								\$3,620
Mitsui OSK	0%	7%	23 Days	\$4,000 <sup>1</sup>									\$4,000

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,620

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: June 2000

Month\Year: 24.9 \ 134.6

**Surcharges:**

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	31%	29%	21 Days	\$3,600 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$4,108
Maersk-SeaLand	26%	25%	20 Days	\$3,200 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$3,676
APL	22%	22%		\$4.25	\$11		8%	\$34				630 pkgs.	\$3,612
Hanjin	20%	13%	18 Days	\$3,500 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$4,000
NYK Line	1%	3%	9 Days	\$3,300 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$3,784
K Line	0%	6%	19 Days	\$3,000 <sup>1</sup>			8%						\$3,240

<sup>1</sup> Rate is per container

**Average Container Rate** \$3,861

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Lettuce

Monthly Market Share For: June 2000

Month\Year: 0.2 \ 10.2

**Surcharges:**

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
K Line	63%	15%	10 Days	\$2,400 <sup>1</sup>			50%						\$3,600
Maersk-SeaLand	37%	18%	10 Days	\$2,800 <sup>1</sup>	\$220 <sup>1</sup>		50%						\$4,570
APL	0%	51%	11 Days	\$3,000 <sup>1</sup>	\$220 <sup>1</sup>		50%						\$4,720
Yang Ming	0%	10%	10 Days										

<sup>1</sup> Rate is per container

**Average Container Rate** \$4,085