



Ocean Rate Bulletin

Lettuce:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during May 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, May 1999.

Market Share-May:

Each carrier's current market share is based on the number of containers shipped during May 1999. Source: PIERS, May 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for July 30, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: May 1999

Month\Year: 111\313

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Maersk	36%	28%	14 Days	\$3,000 ¹	\$20 ¹								\$3,020
P&O Nedlloyd	17%	12%	15 Days	\$2,600 ¹	\$20 ¹								\$2,620
Sea-Land	13%	15%	13 Days	\$3,000 ¹	\$20 ¹								\$3,020
Mitsui OSK	11%	10%	14 Days	\$3.78	\$1			\$34					\$2,941
APL	9%	20%	14 Days	\$3.78	\$1			\$34					\$2,941
Hapag-Lloyd	6%	7%	15 Days	\$3.60				\$34					\$2,812
NYK Line	2%	2%	15 Days	\$3.78	\$1			\$34					\$2,941
Hanjin	2%	1%	13 Days	\$3.78	\$1			\$26					\$2,831
Hyundai	2%	1%	14 Days	\$3,000 ¹	\$20 ¹			\$420 ¹					\$3,440
K Line	1%	1%	16 Days	\$3,000 ¹	\$20								\$3,020

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Lettuce

Monthly Market Share For: May 1999

Month\Year: 54\84

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	60%	57%	12 Days	\$5.60	\$1		4%	\$34					\$4,229
K Line	17%	14%	13 Days	\$3,000 ¹	\$20 ¹		4%						\$3,140
Sea-Land	13%	14%	12 Days	\$3,000 ¹	\$20 ¹		4%						\$3,140
Maersk	6%	8%	13 Days	\$3,000 ¹	\$20 ¹		4%						\$3,140
OOCL	4%	5%	13 Days	\$5.60	\$20		4%	\$34					\$4,233
Mitsui OSK	1%	1%	12 Days	\$3,000 ¹	\$20 ¹		4%						\$3,140

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: May 1999

Month\Year: 2\11

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	57%	63%	20 Days	\$3,200 ¹	\$20 ¹								\$3,220
APL	43%	37%	22 Days	\$3.90	\$1			\$34					\$3,017

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: May 1999

Month\Year: 26\124

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	31%	45%	21 Days	\$4.12	\$1		8%	\$34					\$3,363
Maersk	30%	28%	18 Days	\$3,000 ¹	\$20 ¹		8%			\$200 ¹			\$3,460
Hanjin	24%	16%	17 Days	\$3,000 ¹	\$20 ¹		8%						\$3,260
Sea-Land	11%	7%	17 Days	\$3,000 ¹	\$20 ¹		8%						\$3,260
OOCL	4%	1%	21 Days	\$3.93			8%	\$34					\$3,218

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Lettuce

Monthly Market Share For: May 1999

Month\Year: 1\9

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
K Line	61%	28%	10 Days	\$2,400 ¹	\$20 ¹		40%						\$3,380
NYK Line	22%	13%	11 Days	\$134.00								19 KT	\$2,546
Maersk	18%	30%	10 Days	\$2,400 ¹	\$20 ¹		40%						\$3,380
APL	0%	11%	11 Days	\$134.00 ¹⁶	\$1		40%					21 KT	\$3,583
Sea-Land	0%	9%	20 Days	\$2,400 ¹	\$20 ¹		40%						\$3,380
Hapag-Lloyd	0%	6%	15 Days	\$127.00 ¹⁶			40%					19 KT	\$3,451
Hyundai	0%	3%	17 Days	\$2,400 ¹	\$20 ¹		40%						\$3,380

1 Rate is per container

16 Rate is calculated per KT not by container.