



Ocean Rate Bulletin

Lettuce:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 1999.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April 1999. Source: PIERS, April 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for June 30, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: April 1999

Month\Year: 62\202

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	34%	24%	19 Days	\$3,000 ¹	\$20 ¹								\$3,000
APL	19%	27%	14 Days	\$3.78				\$34				630 pkgs.	\$2,993
Hapag-Lloyd	15%	17%	15 Days	\$3.60				\$34				630 pkgs.	\$2,302
Sea-Land	10%	15%	13 Days	\$3,000 ¹							2500		\$5,500
Mitsui OSK	5%	9%	14 Days	\$3.78				\$34				630 pkgs.	\$2,993
NYK Line	2%	1%	15 Days	\$3.78				\$34				630 pkgs.	\$2,993
Hanjin	2%	0%	13 Days	\$3,000 ¹									\$3,000
OOCL	1%	3%	15 Days	\$3.76				\$34				630 pkgs.	\$2,981
Hyundai	0%	4%	14 Days	\$3,000 ¹									\$3,000

¹ Rate is per container

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Lettuce

Monthly Market Share For: April 1999

Month\Year: 30\30

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	52%	52%	12 Days	\$5.60			5%	\$34				630 pkgs.	\$4,316
Sea-Land	17%	17%	12 Days	\$750.00 ¹			5%			\$2500 ¹			\$3,288
Maersk	13%	13%	15 Days	\$3,445 ¹	\$20 ¹		5%						\$3,636
K Line	9%	9%	15 Days	\$3,000 ¹			5%						\$3,150
OOCL	5%	5%	13 Days	\$2.36			5%	\$34					\$2,372
Hanjin	3%	3%	12 Days	\$3,000 ¹			5%						\$3,150

¹ Rate is per container

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: April 1999

Month\Year: 1\8

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	100%	36%	22 Days	\$3.90				\$34					\$3,269
Sea-Land	0%	64%	20 Days	\$3,200									\$3,200

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L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: April 1999

Month\Year: 31\99

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Maersk	42%	27%	19 Days	\$3,000 ¹	\$20 ¹		10%						\$3,320
APL	19%	27%	21 Days	\$3.93			10%	\$34					\$3,535
Hanjin	16%	14%	17 Days	\$3,000 ¹									\$3,000
Sea-Land	7%	6%	17 Days	\$3,000 ¹			10%						\$3,300
Mitsui OSK	3%	3%	21 Days	\$3.93			10%	\$34					\$3,535

¹ Rate is per container

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L.A./L.B./Oakland Ports To Tokyo, Japan

Lettuce

Monthly Market Share For: April 1999

Month\Year: 2\8

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
K Line	43%	26%	10 Days	\$2,400			43%						\$3,557
Sea-Land	37%	9%	10 Days	\$750.00 ¹			43%			\$2500 ¹			\$3,572
APL	0%	12%	12 Days										
Hyundai	0%	3%	11 Days	\$2,400			43%						\$3,432

¹ Rate is per container