



Ocean Rate Bulletin

Lettuce:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (REU) shipped, by all carriers, during March 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, March 1999.

Market Share-March:

Each carrier's current market share is based on the number of containers shipped during March 1999. Source: PIERS, March 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for May 30, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: March 1999

Month\Year: 49\1,400

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	24%	18%	24 Days	\$6.65									\$4,190
APL	23%	30%	13 Days	\$3.78				\$34					\$2,925
Maersk	22%	20%	15 Days	\$3,000 ¹		\$355 ¹							\$3,355
P&O Nedlloyd	13%	7%	20 Days										
OOCL	9%	4%	14 Days	\$3.78				\$34					\$2,925
Hapag-Lloyd	8%	3%	14 Days	\$3.60				\$34					\$3,812
Mitsui OSK	2%	10%	13 Days	\$3.78				\$34					\$2,925
Hyundai	0%	6%	13 Days	\$3.60				\$34					\$2,812

¹ Rate is per container

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: March 1999

Month\Year: 2\7

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	50%	73%	22 Days										
APL	50%	27%	19 Days	\$3.90				\$34					\$3,001

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L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: March 1999

Month\Year: 13\68

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	46%	56%	18 Days	\$3.93			10%	\$34					\$3,267
Hanjin	31%	14%	20 Days	\$3,000 ¹			10%						\$3,300
Maersk	13%	20%	19 Days	\$3,000			10%						\$3,300
Evergreen	5%	2%	23 Days	\$3.54			10%	\$34					\$2,997
Sea-Land	3%	6%	17 Days										
Mitsui OSK	2%	3%	18 Days	\$3.93			10%	\$34					\$3,267

¹ Rate is per container

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L.A./L.B./Oakland Ports To Tokyo, Japan

Lettuce

Monthly Market Share For: March 1999

Month\Year: 3\6

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	62%	35%	11 Days	\$2,400 ¹			43%						\$2,532
APL	38%	16%	10 Days	\$134.00 ¹			43%						\$3,641
K Line	0%	20%	12 Days	\$2,400 ¹			43%						\$3,432
NYK Line	0%	16%	11 Days	\$134.00 ¹⁶			43%						\$3,641
Hapag-Lloyd	0%	8%	13 Days	\$127.00 ¹⁶			43%						\$3,451
Hyundai	0%	4%	10 Days	\$184.00 ¹			43%						\$4,999

1 Rate is per container

16 Rate is calculated per KT not by container.