

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: February 1998

Month\Year: 81.0 \ 175.5

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
APL	32%	38%	14 Days	\$3.90	\$4			\$34				630 pkgs.	\$3,065
Maersk	31%	25%	14 Days	\$3.90	\$4			\$34				630 pkgs.	\$3,065
Sea-Land	15%	12%	15 Days	\$3.90	\$4			\$34				630 pkgs.	\$3,065
OOCL	10%	10%	14 Days	\$3.90	\$4			\$34				630 pkgs.	\$3,065
P&O Nedlloyd	7%	7%	14 Days	\$3.90	\$4			\$34				630 pkgs.	\$3,065
NYK Line	2%	1%	14 Days	\$3.90	\$4			\$34				630 pkgs.	\$3,065
Mitsui OSK	1%	4%	14 Days	\$3.90	\$4			\$34				630 pkgs.	\$3,065
Hanjin	1%	3%	13 Days	\$3.95	\$4			\$26				630 pkgs.	\$2,969

Average Container Rate \$3,064

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Lettuce

Monthly Market Share For: February 1998

Month\Year: 1.0 \ 1.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
K Line	100%	100%	14 Days	\$5.09	\$4		4%	\$34				630 pkgs.	\$5,994
Maersk	50%	17%	33 Days	\$175	\$1							21 KT	\$3,696
Hanjin	30%	14%	29 Days	\$176	\$1							21 KT	\$3,717
NYK Line	20%	6%		\$175	\$1							21 KT	\$3,696
Evergreen	0%	25%	32 Days	\$175	\$1							21 KT	\$3,696
P&O Nedlloyd	0%	17%		\$169	\$1							21 KT	\$3,570
Sea-Land	0%	6%	25 Days	\$175	\$1							21 KT	\$3,696

Average Container Rate \$4,848

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: February 1998

Month\Year: 21.9 \ 43.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	48%	59%	17 Days	\$3.40	\$4		9%	\$34					\$4,470
Maersk	25%	18%	20 Days	\$3.40	\$4		9%	\$34					\$4,470
Sea-Land	23%	16%	19 Days	\$3.40	\$4		9%	\$34					\$4,470
P&O Nedlloyd	5%	2%	18 Days	\$3.40	\$4		9%	\$34					\$4,470

Average Container Rate \$4,470

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Lettuce

Monthly Market Share For: February 1998

Month\Year: 3.9 \ 5.1

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
K Line	30%	43%	10 Days	\$133	\$4		35%					19 KT	\$4,405
Evergreen	26%	20%	12 Days	\$129	\$4		35%					19 KT	\$4,276
Yang Ming	22%	17%	12 Days	\$129	\$4		35%					19 KT	\$4,276
APL	13%	10%	11 Days	\$133	\$4		35%					19 KT	\$4,405
Maersk	3%	5%	10 Days	\$133	\$4		35%					19 KT	\$4,405

Average Container Rate \$4,339