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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

*Monthly Market Share For: February 1997*

Month\Year: 71\71

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	31%	31%	14 Days	\$5.20	\$7			\$34				960 pkgs.	\$5,976
APL	28%	28%	17 Days	\$5.20	\$7			\$34				960 pkgs.	\$5,976
OOCL	13%	13%	16 Days	\$5.20	\$7			\$34				960 pkgs.	\$5,976
Sea-Land	11%	11%	14 Days	\$5.20	\$7			\$34				960 pkgs.	\$5,976
Hanjin	10%	10%	15 Days	\$5.90	\$7			\$34				630 pkgs.	\$4,373
Neptune	5%	5%	19 Days	\$5.20	\$7			\$34				960 pkgs.	\$5,976
P&O Nedlloyd	1%	1%	19 Days	\$5.20	\$7			\$34				960 pkgs.	\$5,976

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# ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

*Monthly Market Share For: February 1997*

Month\Year: 7\7

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	46%	46%	22 Days	\$5.35	\$7			\$34				630 pkgs.	\$4,027
Sea-Land	38%	38%	22 Days	\$5.35	\$7			\$34				630 pkgs.	\$4,027
APL	15%	15%	25 Days	\$5.35	\$7			\$34				630 pkgs.	\$4,027

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# *Ocean Rate Bulletin*

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: February 1997

Month\Year: 26\26

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	54%	54%	21 Days	\$4.55	\$7		17%	\$34					\$4,010
Maersk	36%	36%	20 Days	\$4.55	\$7		17%	\$34					\$4,010
Sea-Land	9%	9%	23 Days	\$4.55	\$7		17%	\$34					\$4,010

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Lettuce

Monthly Market Share For: February 1997

Month\Year: 12\12

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	41%	41%	16 Days	\$123.00	\$7		42%	AI				19 KT	\$3,452
K Line	27%	27%	10 Days	\$123.00	\$7		42%	AI				19 KT	\$3,452
Maersk	17%	17%	10 Days	\$123.00	\$7		42%	AI				19 KT	\$3,452
Sea-Land	8%	8%	10 Days	\$123.00	\$7		42%	AI				19 KT	\$3,452
Mitsui OSK	4%	4%	11 Days	\$123.00	\$7		42%	AI				19 KT	\$3,452
Pacific Express	3%	3%	12 Days <sup>5</sup>	\$3,450 <sup>1</sup>	AI		AI	AI					\$3,450

1 Rate is per container

5 Transit time is based on departure from Los Angeles, CA.