

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: January 1998

Month\Year: 94.6 \ 94.6

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	40%	40%	16 Days	\$4.13	\$6			\$34				630 pkgs.	\$3,242
Maersk	20%	20%	15 Days	\$4.13	\$6			\$34				630 pkgs.	\$3,242
OOCL	10%	10%	15 Days	\$4.13	\$6			\$34				630 pkgs.	\$3,242
Sea-Land	10%	10%	15 Days	\$4.13	\$6			\$34				630 pkgs.	\$3,242
Mitsui OSK	7%	7%	15 Days	\$4.13	\$6			\$34				630 pkgs.	\$3,242
P&O Nedlloyd	6%	6%	14 Days	\$4.13	\$6			\$34				630 pkgs.	\$3,242
Hanjin	5%	5%	16 Days	\$3.95	\$6			\$26				630 pkgs.	\$3,001
Neptune	3%	3%	16 Days	\$4.13	\$6			\$34				630 pkgs.	\$3,242

Average Container Rate \$3,230

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: January 1998

Month\Year: 21.1 \ 21.1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	71%	71%	19 Days	\$3.40	\$6		13%	\$34					\$4,648
Maersk	11%	11%	18 Days	\$3.40	\$6		13%	\$34					\$4,648
Sea-Land	8%	8%	18 Days	\$3.40	\$6		13%	\$34					\$4,648
Mitsui OSK	5%	5%	19 Days	\$3.40	\$6		13%	\$34					\$4,648
OOCL	5%	5%	19 Days	\$3.40	\$6		13%	\$34					\$4,648

Average Container Rate \$4,648

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Lettuce

Monthly Market Share For: January 1998

Month\Year: 1.2 \ 1.2

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
K Line	87%	87%	12 Days	\$133	\$6		39%	AI				19 KT	\$4,581
Maersk	11%	11%	10 Days	\$133	\$6		39%	AI				19 KT	\$4,581
Hanjin	2%	2%	12 Days	\$129	\$6		39%	AI				19 KT	\$4,447

Average Container Rate \$4,581