



Ocean Rate Bulletin

Lettuce:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January 2000.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January 2000. Source: PIERS, January 2000.

Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for March 30, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: January 2000

Month\Year: 46.0 \ 46.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	37%	37%	13 Days	\$3,400 ¹	\$160 ¹								\$3,560
Maersk-SeaLand	30%	30%	14 Days	\$3,400 ¹	\$160 ¹								\$3,560
Hyundai	15%	15%	13 Days	\$3,400 ¹	\$160 ¹								\$3,560
NYK Line	8%	8%	11 Days	\$3.78	\$8			\$34					\$3,095
OOCL	6%	6%	15 Days	\$4.41	\$160 ¹			\$34					\$3,516
P&O Nedlloyd	2%	2%	14 Days ⁴	\$3,400 ¹	\$160 ¹								\$3,560

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Lettuce

Monthly Market Share For: January 2000

Month\Year: 6.8 \ 6.8

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	59%	59%	12 Days										
OOCL	41%	41%	13 Days	\$6.20	\$160 ¹		5%	\$34				960 pkgs.	\$7,022

1 Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: January 2000

Month\Year: 3.2 \ 3.2

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	100%	100%	19 Days	\$3,200 ¹	\$160 ¹								\$3,360

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: January 2000

Month\Year: 25.9 \ 25.9

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	35%	35%	17 Days	\$3,400 ¹	\$160 ¹		9%						\$3,920
Maersk-SeaLand	31%	31%	19 Days	\$3,200 ¹	\$160 ¹		9%						\$3,648
APL	23%	23%	17 Days	\$3,000 ¹	\$160 ¹		9%						\$3,430
K Line	9%	9%	19 Days	\$3,000 ¹	\$160 ¹		9%						\$3,430
Mitsui OSK	2%	2%	18 Days ⁴	\$3.93	\$8		9%	\$34					\$3,413

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Lettuce

Monthly Market Share For: January 2000

Month\Year: 2.6 \ 2.6

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	42%	42%	19 Days	\$2,800 ¹	\$160 ¹		50%						\$4,360
APL	41%	41%	10 Days	\$2,800 ¹	\$160 ¹		50%						\$4,360
P&O Nedlloyd	13%	13%	15 Days	\$2,800 ¹	\$160 ¹		50%						\$4,360
Evergreen	4%	4%	10 Days	\$2,800 ¹	\$160 ¹								\$2,960

¹ Rate is per container