



# *Ocean Rate Bulletin*

## Lettuce:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (REU) shipped, by all carriers, during December 1998. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, December 1998.

### **Market Share-December:**

Each carrier's current market share is based on the number of containers shipped during December 1998. Source: PIERS, December 1998.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

### **Ocean Rates:**

Ocean rates are applicable for February 28, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

### **Container Rate:**

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: December 1998

Month\Year: 63\1,285

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	40%	23%	13 Days	\$3.78	\$1			\$34				630 pkgs.	\$2,941
Maersk	30%	29%	15 Days	\$3.78	\$1			\$34				630 pkgs.	\$2,941
Sea-Land	12%	12%	8 Days <sup>4</sup>	\$3.78	\$1			\$34				630 pkgs.	\$2,941
P&O Nedlloyd	6%	5%	17 Days	\$3.78	\$1			\$34				630 pkgs.	\$2,941
Mitsui OSK	6%	5%	13 Days	\$3.78	\$1			\$34				630 pkgs.	\$2,941
Hanjin	2%	15%	16 Days <sup>4</sup>	\$3.78	\$1			\$26				630 pkgs.	\$2,813
OOCL	2%	6%	17 Days	\$3.78	\$1			\$34				630 pkgs.	\$2,941
NYK Line	2%	1%	18 Days	\$3.78	\$1			\$34				630 pkgs.	\$2,941

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

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# ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Manila, Philippines

Lettuce

*Monthly Market Share For: December 1998*

Month\Year: 1\2

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	100%	50%	18 Days <sup>4</sup>										
Maersk	0%	50%	22 Days										

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: December 1998

Month\Year: \1

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	100%	87%	22 Days <sup>4</sup>	\$3.90	\$1			\$34				630 pkgs.	\$3,017
NYK Line	0%	4%	24 Days	\$3.90	\$1			\$34				630 pkgs.	\$3,017

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: December 1998

Month\Year: 22\313

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	58%	30%	18 Days	\$3.93	\$1		9%	\$34					\$3,259
Sea-Land	22%	15%	17 Days <sup>4</sup>	\$3.93	\$1		9%	\$34					\$3,259
Hanjin	10%	11%	20 Days <sup>4</sup>	\$5.75	\$1		9%	\$22				630 pkgs.	\$4,380
Maersk	9%	35%	19 Days	\$3.93	\$1		9%	\$34					\$3,259
Mitsui OSK	1%	1%	18 Days	\$3.93	\$1		9%	\$34					\$3,259
OOCL	0%	3%	18 Days <sup>4</sup>	\$3.93	\$1		9%	\$34					\$3,259

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Lettuce

Monthly Market Share For: December 1998

Month\Year: 5\44

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	40%	11%	10 Days	\$129.00 <sup>16</sup>	\$1		34%					19 KT	\$3,303
NYK Line	30%	9%	12 Days	\$129.00 <sup>16</sup>	\$1		34%					19 KT	\$3,303
Hanjin	15%	10%	12 Days <sup>4</sup>	\$174.00 <sup>16</sup>	\$1		34%						\$4,449
Mitsui OSK	14%	5%	10 Days	\$129.00 <sup>16</sup>	\$1		34%					19 KT	\$3,303
Maersk	2%	5%	11 Days	\$129.00 <sup>16</sup>	\$1		34%					19 KT	\$3,303
K Line	0%	27%	12 Days	\$129.00 <sup>16</sup>	\$1		34%					19 KT	\$3,303
P&O Nedlloyd	0%	16%	14 Days	\$152.00 <sup>16</sup>	\$1		34%					19 KT	\$3,889
OOCL	0%	11%	11 Days	\$129.00 <sup>16</sup>	\$1		34%					19 KT	\$3,303

<sup>16</sup> Rate is calculated per KT not by container.

<sup>4</sup> Transit time is based on departure from Long Beach, CA.