



# *Ocean Rate Bulletin*

## Lettuce:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during November. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, November.

### **Market Share-November:**

Each carrier's current market share is based on the number of containers shipped during November. Source: PIERS, November 1998.

### **Market Share-CY 1998:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

### **Ocean Rates:**

Ocean rates are applicable for January 31, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

### **Container Rate:**

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: November 1998

Month\Year: 56\1,222

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	32%	29%	15 Days	\$3.78	\$1			\$34					\$2,941
APL	23%	22%	13 Days	\$3.78	\$1			\$34					\$2,941
Sea-Land	15%	12%	8 Days <sup>4</sup>	\$3.78	\$1			\$34					\$2,941
P&O Nedlloyd	8%	5%	17 Days	\$3.78	\$1			\$34					\$2,941
OOCL	6%	7%	17 Days	\$3.78	\$1			\$34					\$2,941
Mitsui OSK	5%	5%	13 Days	\$3.78	\$1			\$34					\$2,941
Hyundai	5%	3%	13 Days	\$3.60	\$1			\$34					\$2,828
Hanjin	4%	15%	15 Days	\$3.78	\$1			\$26					\$2,813
NYK Line	1%	1%	18 Days	\$3.78	\$1			\$34					\$2,941

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Lettuce

Monthly Market Share For: November 1998

Month\Year: 9\183

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	66%	42%	14 Days	\$5.60	\$1		4%	\$34					\$4,229
K Line	15%	20%	16 Days	\$5.60	\$1		4%	\$34					\$4,229
Maersk	8%	7%	17 Days	\$5.60	\$1		4%	\$34					\$4,229
Sea-Land	8%	6%	17 Days <sup>4</sup>	\$5.60	\$1		4%	\$34					\$4,229
Yang Ming	3%	2%	15 Days										
Hanjin	0%	13%	15 Days	\$184.00	\$1		4%					19 KT	\$3,655
OOCL	0%	5%	8 Days	\$5.60	\$1		4%	\$34					\$4,229

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: November 1998

Month\Year: \1

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	100%	80%	22 Days <sup>4</sup>	\$3.90	\$1			\$34					
Maersk	0%	14%	24 Days	\$3.90	\$1			\$34					\$3,017
NYK Line	0%	6%	24 Days	\$3.90	\$1			\$34					\$3,017

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: November 1998

Month\Year: 40\290

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	45%	37%	19 Days	\$3.93	\$1		9%	\$34					\$3,259
APL	30%	28%	18 Days	\$3.93	\$1		9%	\$34					\$3,259
Sea-Land	11%	14%	17 Days <sup>4</sup>	\$3.93	\$1		9%	\$34					\$3,259
Hanjin	7%	11%	20 Days <sup>4</sup>	\$5.25	\$1		9%	\$26					\$4,381
NYK Line	5%	1%	16 Days	\$3.93	\$1		9%	\$34					\$3,259
Mitsui OSK	2%	1%	18 Days	\$3.93	\$1		9%	\$34					\$3,259
OOCL	0%	3%	18 Days <sup>4</sup>	\$3.93	\$1		9%	\$34					\$3,259

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Lettuce

Monthly Market Share For: November 1998

Month\Year: 10\99

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	41%	12%	11 Days										
K Line	32%	30%	12 Days										
P&O Nedlloyd	10%	18%	14 Days	\$152.00	\$1		34%					19 KT	\$3,889
Maersk	6%	5%	11 Days										
NYK Line	5%	6%	12 Days										
Mitsui OSK	5%	4%	10 Days										
Hanjin	1%	10%	12 Days <sup>4</sup>	\$174.00	\$1		34%					19 KT	\$4,449
APL	0%	7%	10 Days										
Evergreen	0%	3%	11 Days	\$137.00	\$1		34%					19 KT	\$3,507
Hapag-Lloyd	0%	3%	11 Days	\$127.00	\$1		34%						\$3,252

<sup>4</sup> Transit time is based on departure from Long Beach, CA.