



Ocean Rate Bulletin

Lettuce:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (TEU) shipped, by all carriers, during October 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 1998.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 1998. Source: PIERS, October 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, November 2, 1998 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for December 30, 1998. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

Container Rate:

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: October 1998

Month\Year: 65\1,165

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	44%	29%	15 Days ⁴	\$3.78	\$2			\$34				630 pkgs.	\$2,957
Sea-Land	22%	12%	8 Days ⁴	\$3.78	\$2			\$34				630 pkgs.	\$2,957
APL	12%	22%	12 Days	\$3.78	\$2			\$34				630 pkgs.	\$2,957
P&O Nedlloyd	7%	5%	20 Days	\$3.78	\$2			\$34				630 pkgs.	\$3,107
Hanjin	6%	16%	24 Days ⁴	\$4.02	\$2							960 pkgs.	\$3,907
Hyundai	4%	2%	14 Days	\$3.60	\$4			\$34				630 pkgs.	\$2,876
Yang Ming	3%	1%	18 Days	\$141.00	\$2							21 KT	\$3,003
OOCL	1%	7%	20 Days	\$3.78	\$2			\$34				630 pkgs.	\$2,957
Mitsui OSK	0%	5%	13 Days	\$3.78	\$2			\$34				630 pkgs.	\$2,957

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Lettuce

Monthly Market Share For: October 1998

Month\Year: 30\174

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	37%	41%	14 Days	\$5.60	\$2		3%	\$34				630 pkgs.	\$4,210
K Line	26%	21%	15 Days	\$5.60	\$2		3%	\$34				630 pkgs.	\$4,210
Maersk	23%	7%	13 Days ⁴	\$5.60	\$2		3%	\$34				630 pkgs.	\$4,210
OOCL	5%	6%	20 Days ⁴	\$5.60	\$2		3%	\$34				630 pkgs.	\$4,210
Sea-Land	2%	6%	14 Days	\$5.60	\$2		3%	\$34				630 pkgs.	\$4,210
Yang Ming	2%	2%	15 Days	\$179.00	\$2		3%					21 KT	\$3,914 ¹³
Hapag-Lloyd	2%	0%	15 Days	\$5.33	\$2		3%	\$34				630 pkgs.	\$4,035
Hanjin	0%	14%	15 Days ⁴	\$184.00	\$2		3%					19 KT	\$3,639 ¹³

¹³ Rate is calculated by KT, not package.

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: October 1998

Month\Year: 34\250

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	55%	36%	19 Days ⁴	\$3.74	\$2		9%	\$34					\$3,144
APL	24%	28%	18 Days	\$3.74	\$2		9%	\$34					\$3,144
Sea-Land	15%	15%	19 Days ⁴	\$3.74	\$2		9%	\$34					\$3,144
Hanjin	3%	12%	20 Days ⁴	\$3.72	\$2		9%	\$34					\$3,003
Cho Yang	3%	0%	20 Days	\$3.82	\$2		9%	\$34					\$4,861
Mitsui OSK	1%	1%	18 Days	\$3.74	\$2		9%	\$34					\$3,144
OOCL	0%	4%	18 Days ⁴	\$3.74	\$2		9%	\$34					\$3,144
P&O Nedlloyd	0%	2%	18 Days ⁴	\$3.74	\$2		9%	\$34					\$3,144

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Lettuce

Monthly Market Share For: October 1998

Month\Year: 7\29

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
P&O Nedlloyd	35%	20%	14 Days	\$152.00	\$2		28%					19 KT	\$3,735
NYK Line	25%	6%	11 Days	\$129.00	\$2		28%					19 KT	\$3,175
Hapag-Lloyd	15%	3%	11 Days	\$129.00	\$2		28%					19 KT	\$3,175
Maersk	3%	5%	11 Days ⁴	\$129.00	\$2		28%					19 KT	\$3,175
Hanjin	1%	12%	12 Days ⁴	\$129.00	\$2		28%					19 KT	\$3,175
APL	0%	9%	10 Days	\$129.00	\$2		28%					19 KT	\$3,175
Mitsui OSK	0%	4%	10 Days	\$129.00	\$2		28%					19 KT	\$3,175
Evergreen	0%	3%	11 Days	\$129.00	\$2		28%					19 KT	\$3,175
Yang Ming	0%	3%	12 Days	\$125.00	\$2		28%					21 KT	\$3,402
OOCL	0%	2%	11 Days	\$129.00	\$2		28%					19 KT	\$3,175

⁴ Transit time is based on departure from Long Beach, CA.