

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: October 1997

Month\Year: 64\1,117

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	25%	23%	16 Days	\$3.75	\$5			\$34				630 pkgs.	\$4,536
Maersk	23%	24%	14 Days	\$3.75	\$5			\$34				630 pkgs.	\$4,536
Sea-Land	15%	12%	12 Days	\$3.75	\$5			\$34				630 pkgs.	\$4,536
OOCL	9%	15%	15 Days	\$3.75	\$5			\$34				630 pkgs.	\$4,536
P&O Nedlloyd	8%	3%	19 Days	\$3.75	\$5			\$34				630 pkgs.	\$4,536
Hanjin	7%	12%	15 Days	\$5.10	\$5			\$26				960 pkgs.	\$5,640
Neptune	5%	4%	19 Days	\$3.75	\$5			\$34				630 pkgs.	\$4,536
K Line	3%	1%	15 Days	\$3.75	\$5			\$34				630 pkgs.	\$4,536
NYK Line	2%	3%	13 Days ⁴	\$3.75	\$5			\$34				630 pkgs.	\$4,536
Mitsui OSK	2%	2%	16 Days	\$3.75	\$5			\$34				630 pkgs.	\$4,536

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Lettuce

Monthly Market Share For: October 1997

Month\Year: 8\183

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
K Line	47%	24%	13 Days	\$4.83	\$5		9%	\$34				960 pkgs.	\$5,990
Maersk	24%	15%	18 Days	\$4.83	\$5		9%	\$34				960 pkgs.	\$5,990
Yang Ming	14%	8%	13 Days	\$4.95	\$100 ¹		9%	\$34				960 pkgs.	\$6,096
Sea-Land	12%	5%	11 Days	\$4.83	\$5		9%	\$34				960 pkgs.	\$5,990
OOCL	3%	11%	14 Days	\$4.83	\$5		9%	\$34				960 pkgs.	\$5,990
APL	0%	22%	14 Days	\$4.83	\$5		9%	\$34				960 pkgs.	\$5,990
Mitsui OSK	0%	7%	16 Days	\$4.83	\$5		9%	\$34				960 pkgs.	\$5,990
Hanjin	0%	4%	15 Days	\$4.95	\$5		9%	\$34				960 pkgs.	\$6,116

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: October 1997

Month\Year: 1\36

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	39%	22 Days	\$5.35	\$5			\$34					\$6,072
APL	0%	36%	18 Days	\$5.35	\$5			\$34					\$6,072
K Line	0%	16%	22 Days	\$5.35	\$5			\$34					\$6,072
Sea-Land	0%	9%	19 Days	\$5.35	\$5			\$34					\$6,072

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: October 1997

Month\Year: 19\205

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	44%	30%	20 Days	\$3.40	\$5		15%	\$34					\$4,690
APL	28%	43%	20 Days	\$3.40	\$5		15%	\$34					\$4,690
Sea-Land	9%	17%	23 Days	\$3.40	\$5		15%	\$34					\$4,690
Hyundai	7%	1%	19 Days	\$7.15	\$5		15%	AI				540 pkgs.	\$8,014
Mitsui OSK	6%	3%	21 Days	\$3.40	\$5		15%	\$34					\$4,690
Neptune	5%	4%	24 Days	\$3.40	\$5		15%	\$34					\$4,690
NYK Line	0%	2%	21 Days	\$3.40	\$5		15%	\$34					\$4,690

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Lettuce

Monthly Market Share For: October 1997

Month\Year: 2\44

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
K Line	71%	41%	10 Days	\$123.00	\$5		43%	AI				19 KT	\$4,341
Maersk	10%	20%	10 Days	\$123.00	\$5		43%	AI				19 KT	\$4,341
Mitsui OSK	8%	2%	10 Days	\$123.00	\$5		43%	AI				19 KT	\$4,341
NYK Line	7%	14%	11 Days	\$123.00	\$5		43%	AI				19 KT	\$4,341
OOCL	4%	7%	11 Days	\$123.00	\$5		43%	AI				19 KT	\$4,341
P&O Nedlloyd	1%	0%	11 Days	\$123.00	\$5		43%	AI				19 KT	\$4,341
APL	0%	11%	10 Days	\$123.00	\$5		43%	AI				19 KT	\$4,341