

# *Ocean Rate Bulletin*



## **Lettuce:**

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during September 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, September 2000.

### **Market Share-September:**

Each carrier's current market share is based on the number of containers shipped during September 2000. Source: PIERS, September 2000.

### **Market Share-CY 2000:**

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for November 30, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions:**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF (FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: September 2000

Month\Year: 47.0 \ 693.2

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	47%	30%	14 Days	\$3,400 <sup>1</sup>	\$220 <sup>1</sup>								\$3,620
Hyundai	19%	14%	14 Days	\$3,600 <sup>1</sup>	\$220 <sup>1</sup>								\$3,820
NYK Line	13%	17%	15 Days	\$3,400 <sup>1</sup>	\$220 <sup>1</sup>								\$3,620
APL	6%	22%	14 Days	\$3,600 <sup>1</sup>	\$220 <sup>1</sup>								\$3,820
COSCO	6%	3%	16 Days										
P&O Nedlloyd	4%	5%	15 Days	\$3,600 <sup>1</sup>	\$220 <sup>1</sup>								\$3,820
Mitsui OSK	2%	3%	14 Days	\$3,000 <sup>1</sup>									\$3,000
OOCL	2%	3%	15 Days	\$4.41	\$11			\$34					\$3,498
Hanjin	0%	3%	22 Days	\$3,200 <sup>1</sup>	\$220 <sup>1</sup>								\$3,420

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,667

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Lettuce

Monthly Market Share For: September 2000

Month\Year: 67.2 \ 324.2

**Surcharges:**

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	46%	54%	12 Days	\$3,600 <sup>1</sup>	\$220 <sup>1</sup>		6%						\$4,036
Mitsui OSK	19%	8%	12 Days	\$3,000 <sup>1</sup>									\$3,000
K Line	11%	11%	13 Days	\$173 <sup>16</sup>	\$11		6%					19 KT	\$3,693
Hanjin	10%	8%	12 Days	\$3,200 <sup>1</sup>	\$220 <sup>1</sup>		6%						\$3,612
Hyundai	6%	1%	13 Days	\$3,600 <sup>1</sup>	\$220 <sup>1</sup>		6%						\$4,036
Yang Ming	5%	3%	14 Days										
NYK Line	2%	3%	16 Days	\$3,400 <sup>1</sup>	\$220 <sup>1</sup>		6%						\$3,824
OOCL	1%	6%	16 Days	\$3,575 <sup>1</sup>	\$220 <sup>1</sup>		6%						\$4,010
Maersk-SeaLand	0%	5%	13 Days	\$3,845 <sup>1</sup>	\$220 <sup>1</sup>		6%						\$4,296

<sup>1</sup> Rate is per container

<sup>16</sup> Rate is calculated per KT not by container.

**Average Container Rate** \$3,739

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Lettuce

Monthly Market Share For: September 2000

Month\Year: 1.0 \ 14.8

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	27%	15 Days	\$3,800 <sup>1</sup>	\$220 <sup>1</sup>								\$4,020
OOCL	0%	39%	17 Days	\$3,600 <sup>1</sup>	\$220 <sup>1</sup>								\$3,820
APL	0%	27%	15 Days	\$3,600 <sup>1</sup>	\$220 <sup>1</sup>								\$3,820
K Line	0%	7%	21 Days	\$3,200 <sup>1</sup>	\$220 <sup>1</sup>								\$3,420

<sup>1</sup> Rate is per container

*Average Container Rate* \$4,020

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: September 2000

Month\Year: 2.0 \ 31.1

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	100%	91%	28 Days	\$3,600 <sup>1</sup>	\$220 <sup>1</sup>								\$3,820
Maersk-SeaLand	0%	5%	20 Days	\$3,200 <sup>1</sup>	\$220 <sup>1</sup>								\$3,420
Mitsui OSK	0%	3%	23 Days										

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,820

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: September 2000

Month\Year: 25.3 \ 221.5

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	32%	31%	21 Days	\$3,600 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$4,108
Maersk-SeaLand	30%	25%	19 Days	\$3,200 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$3,676
Hanjin	17%	11%	18 Days	\$3,400 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$3,892
APL	16%	24%	21 Days	\$3,400 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$3,892
Mitsui OSK	4%	2%	21 Days	\$4,000 <sup>1</sup>									\$4,000
NYK Line	1%	3%	18 Days	\$3,300 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$3,784
K Line	0%	4%	19 Days	\$3,000 <sup>1</sup>	\$220 <sup>1</sup>		8%						\$3,460

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,899

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Lettuce

Monthly Market Share For: September 2000

Month\Year: 9.8 \ 22.9

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	31%	40%	11 Days	\$3,000 <sup>1</sup>	\$220 <sup>1</sup>		50%						\$4,720
Evergreen	30%	17%	10 Days	\$2,800 <sup>1</sup>	\$220 <sup>1</sup>								\$3,020
K Line	25%	19%	10 Days	\$2,400 <sup>1</sup>	\$220 <sup>1</sup>		50%						\$3,820
Hapag-Lloyd	10%	4%	11 Days	\$198 <sup>16</sup>			43%	\$34					\$6,026
COSCO	2%	2%	7 Days										
Hanjin	1%	1%	9 Days	\$2,800 <sup>1</sup>	\$220 <sup>1</sup>		50%						\$4,445
NYK Line	1%	1%	13 Days	\$2,800 <sup>1</sup>	\$220 <sup>1</sup>		50%						\$4,420
Maersk-SeaLand	0%	9%	10 Days	\$2,800 <sup>1</sup>	\$220 <sup>1</sup>		50%						\$4,420
Yang Ming	0%	4%	10 Days										

<sup>1</sup> Rate is per container

<sup>16</sup> Rate is calculated per KT not by container.

**Average Container Rate** \$4,102