
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Lemons

Monthly Market Share For: October 1996

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>		
Hyundai	100%	79%	12 Days	\$3.30	\$7		3%	AI			1008 pkgs.	\$3,545
Hanjin	0%	13%	14 Days	\$3,135	\$7		3%	AI			1008 pkgs.	\$3,369
Maersk	0%	1%	15 Days	\$3.36	\$7		3%	AI			1008 pkgs.	\$3,607

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Lemons

Monthly Market Share For: October 1996

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
APL	18%	22%	17 Days	\$2.11	\$7			\$34				950 pkgs.	\$2,661
Maersk	13%	23%	14 Days	\$2.11	\$7			\$34				950 pkgs.	\$2,661
COSCO	13%	3%	16 Days	\$2.40	\$7			\$34				950 pkgs.	\$2,936
Mexican Line	13%	2%	16 Days	\$2.40	\$7			\$34				950 pkgs.	\$2,936
Mitsui OSK	11%	9%	17 Days	\$2.11	\$7			\$34				950 pkgs.	\$2,661
NYK Line	10%	2%	19 Days	\$2.11	\$7			\$34				950 pkgs.	\$2,661
Sea-Land	9%	7%	17 Days	\$2.11	\$7			\$34				950 pkgs.	\$2,661
Hyundai	7%	20%	16 Days	\$2.06	\$7			\$34				950 pkgs.	\$2,613
Neptune	6%	1%	19 Days	\$2.11	\$7			\$34				950 pkgs.	\$2,661
OOCL	0%	2%	17 Days	\$2.11	\$7			\$34				950 pkgs.	\$2,661

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Lemons

Monthly Market Share For: October 1996

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Neptune	100%	11%	19 Days	\$3.91	\$7			\$46				865 pkgs.	\$4,177
APL	0%	49%	19 Days	\$3.91	\$7			\$46				865 pkgs.	\$4,177
Maersk	0%	13%	19 Days	\$3.91	\$7			\$46				865 pkgs.	\$4,177
Mitsui OSK	0%	11%	21 Days	\$3.91	\$7			\$46				865 pkgs.	\$4,177
Sea-Land	0%	3%	18 Days	\$3.91	\$7			\$46				865 pkgs.	\$4,177

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Lemons

Monthly Market Share For: October 1996

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>			<i>Cotton R.</i>
APL	78%	23%	21 Days	\$4.09	\$7		16%	\$36					\$5,195
NYK Line	22%	1%	20 Days	\$4.09	\$7		16%	\$36					\$5,195
Sea-Land	0%	31%	21 Days	\$4.09	\$7		16%	\$36					\$5,195
Maersk	0%	26%	20 Days	\$4.09	\$7		16%	\$36					\$5,195

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Lemons

Monthly Market Share For: October 1996

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Yang Ming	25%	12%	10 Days	\$2.00	\$7		47%	\$34				1008 pkgs.	\$3,661
K Line	24%	5%	10 Days	\$2,300 ¹	\$7		47%	AI					\$3,521
COSCO	17%	5%	10 Days										
Hanjin	11%	27%	11 Days	\$2,180 ¹	\$7		47%	AI					\$3,345
Evergreen	8%	21%	11 Days ⁵	\$3.91	AI		AI	AI				1130 pkgs.	\$4,418
Maersk	6%	7%	9 Days	\$2,300 ¹	\$7		47%	AI					\$3,521
Pacific Express	4%	13%	13 Days ⁵	\$3,800 ¹	AI		AI	AI					\$3,800
NYK Line	3%	4%	11 Days	\$2,300 ¹	\$7		47%	AI					\$3,521
Hyundai	2%	0%	10 Days	\$2.06	\$7		47%	\$34				1008 pkgs.	\$3,749
Mitsui OSK	1%	2%	11 Days	\$2,300 ¹	\$7		47%	AI					\$3,521

1 Rate is per container

5 Transit time is based on departure from Los Angeles, CA.