

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Lemons

Monthly Market Share For: April 1997

Month\Year: 12\40

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	88%	12 Days	\$2,500 <sup>1</sup>	AI		AI	AI					\$2,500
Hanjin	0%	10%	12 Days	\$3,135 <sup>1</sup>	\$100 <sup>1</sup>		AI	\$520 <sup>1</sup>					\$3,755
Hapag-Lloyd	0%	3%	16 Days	\$3.30	\$5		AI	AI				1008 pkgs.	\$3,406

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Lemons

Monthly Market Share For: April 1997

Month\Year: 48\206

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	19%	21%	17 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,258
Neptune	19%	11%	19 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,258
Maersk	18%	21%	14 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,258
NYK Line	12%	9%	19 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,258
OOCL	9%	3%	16 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,258
Mitsui OSK	8%	10%	21 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,258
Mexican Line	7%	3%											
Hyundai	2%	7%	15 Days	\$1.68	\$5			\$34				950 pkgs.	\$2,220
Sea-Land	2%	5%	14 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,258
Hapag-Lloyd	2%	1%	20 Days	\$1.72	\$5			\$34				950 pkgs.	\$2,258

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Lemons

*Monthly Market Share For: April 1997*

Month\Year: \4

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	100%	48%	17 Days	\$3.17	\$5		9%	\$34				1008 pkgs.	\$4,146
K Line	0%	24%	14 Days	\$3.63	\$5		9%	\$34				950 pkgs.	\$4,651
Hanjin	0%	24%	17 Days	\$3.53	\$5		9%	\$34				950 pkgs.	\$4,541
Maersk	0%	3%	18 Days	\$3.63	\$5		9%	\$34				950 pkgs.	\$4,651

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# ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Lemons

*Monthly Market Share For: April 1997*

Month\Year: 2\2

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	94%	75%	19 Days	\$3.91	\$5			\$34				865 pkgs.	\$3,967
Hyundai	6%	11%	19 Days	\$3.76	\$5			\$34				865 pkgs.	\$3,876
Maersk	0%	11%	19 Days	\$3.91	\$5			\$34				865 pkgs.	\$3,967
OOCL	0%	3%	20 Days	\$3.91	\$5			\$34				865 pkgs.	\$3,967

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# ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Lemons

*Monthly Market Share For: April 1997*

Month\Year: 10\19

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	88%	22 Days	\$4.09	\$5			\$34					\$4,123
Sea-Land	0%	11%	25 Days	\$4.09	\$5			\$34					\$4,123

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Singapore

Fresh Lemons

*Monthly Market Share For: April 1997*

Month\Year: 7\22

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	40%	41%	21 Days	\$4.09	\$5		15%	\$34				865 pkgs.	\$4,654
Maersk	39%	19%	20 Days	\$4.09	\$5		15%	\$34				865 pkgs.	\$4,654
Sea-Land	20%	22%	23 Days	\$4.09	\$5		15%	\$34				865 pkgs.	\$4,654
Hyundai	0%	9%	21 Days	\$3.94	\$5		15%	\$34				865 pkgs.	\$4,543
OOCL	0%	3%	23 Days	\$4.09	\$5		15%	\$34				865 pkgs.	\$4,654

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Lemons

Monthly Market Share For: April 1997

Month\Year: 41\111

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	34%	40%	11 Days	\$2,180 <sup>1</sup>	\$100 <sup>1</sup>		38%	\$520 <sup>1</sup>					\$3,628
Maersk	17%	8%	10 Days	\$2,310 <sup>1</sup>	\$100 <sup>1</sup>		38%	AI					\$3,288
Pacific Express	12%	9%	13 Days <sup>5</sup>	\$3,325 <sup>1</sup>	AI		AI	AI					\$3,325
COSCO	10%	5%	14 Days	\$2,500 <sup>1</sup>	AI		38%	AI					\$3,450
Yang Ming	7%	4%	10 Days	\$2,280 <sup>1</sup>	\$100 <sup>1</sup>		38%	AI					\$3,246
Evergreen	6%	21%	12 Days	\$1.91	\$5		38%	\$34				1008 pkgs.	\$3,320
P&O Nedlloyd	5%	4%	9 Days	\$2,310 <sup>1</sup>	\$100 <sup>1</sup>		38%	AI					\$3,288
OOCL	3%	1%	11 Days	\$2,310 <sup>1</sup>	\$100 <sup>1</sup>		38%	AI					\$3,288
K Line	2%	4%	10 Days	\$2,310 <sup>1</sup>	\$100 <sup>1</sup>		38%	AI					\$3,288
Mitsui OSK	2%	1%	11 Days	\$2,310 <sup>1</sup>	\$100 <sup>1</sup>		38%	AI					\$3,288

1 Rate is per container

5 Transit time is based on departure from Los Angeles, CA.